

# GRAIN DEALERS' JOURNAL

Published on the 10th and 25th of each month by the Grain Dealers Company.

Vol. X. No. 10.

CHICAGO, ILL., MAY 25, 1903.

TEN CENTS PER COPY.  
ONE DOLLAR PER YEAR.

**E. R. ULRICH & SONS**  
SHIPPERS OF CHOICEST  
**MILLING CORN, White and Yellow**  
(NO WHEAT)  
SPRINGFIELD ILLINOIS  
Elevators along the lines of the following  
railroads in Central Illinois: Wabash, C. & A.,  
I. C., C. P. & St. L., and Pawnee R. R.

**BABCOCK & HOPKINS,**  
Shippers of **RENSSELAER, IND.,**  
**CORN OATS** White and Mixed  
**RYE** Clipped and Natural  
Grain Warehouses at Rensselaer, Parr.  
Fair Oaks and Rose Lawn, Ind.  
We will buy your damp grain or dry it for you at a  
very reasonable price and guarantee satisfactory  
work. Correspondence Solicited.

**MCCRAY, MORRISON & CO.**  
KENTLAND, IND.  
Shippers of... **CORN CLIPPED AND**  
**NATURAL OATS**  
Our Special Brand of White Oats is  
a favorite wherever tried.  
Grain Warehouses at Kentland, Wolcott, Reming-  
ton, Ind., and Effner, Ill.

**Tyng, Hall & Co.**  
**GRAIN COMMISSION**  
33-35 Chamber of Commerce  
Correspondence Solicited. PEORIA, ILL.

The **"CALUMET"**  
**GRAIN & ELEVATOR COMPANY,**  
CAPITAL, \$200,000.00.  
**ELEVATOR FACILITIES FOR SHIPPERS**  
SOLICIT  
CONSIGNMENTS AND FUTURE ORDERS  
CHICAGO

**C. A. FOSTER**  
RECEIVER AND SHIPPER  
ANY RAILROAD  
**Grain, Hay and Feed**  
McCance Block, Cor. 7th Ave. & Smithfield St.  
PITTSBURG, PA.  
Reference: The Colonial Trust Co., Pittsburg, Pa.

**DUDLEY M. IRWIN**  
**BARLEY**

70-71 Board of Trade

BUFFALO, N. Y.

**Connor Bros. & Co.**  
Receivers and Shippers of  
**GRAIN AND HAY.**  
FUTURE ORDERS EXECUTED,  
ST. LOUIS.

ESTABLISHED 1872.  
**R. S. McCAGUE**  
WHOLESALE DEALER IN  
**GRAIN, HAY, MILL FEED,**  
PITTSBURG, PA.

WE HAVE BEEN IN THE GRAIN BUSINESS SINCE 1869.

**GEO. H. SIDWELL & CO.**

542 RIALTO BUILDING,  
CHICAGO

**WE WANT YOUR ACCOUNT**

**COMPLETE EQUIPMENTS FOR GRAIN ELEVATORS**  
OF ANY CAPACITY.

CONVEYING, ELEVATING AND POWER TRANSMITTING MACHINERY

ROPE TRANSMISSIONS. **CALDWELL HELICOID CONVEYOR** The Only Perfect Spiral Conveyor

Our new Catalog No. 26 (440 pages, cloth bound), will be sent upon request.

Eastern Sales & Engineering Office, 410-95 Liberty St., New York, N. Y.  
Southeastern Sales & Engineering Office, 411 Prudential Bldg., Atlanta, Ga.  
Southwestern " " 202 Trust Bldg., Dallas, Tex.

**H. W. CALDWELL & SON CO.,**  
Western Ave., 17th-18th Sts., CHICAGO, ILL.



## TOLEDO PRODUCE EXCHANGE MEMBERS.

Established 1877.  
F. W. Rundell. J. E. Rundell.  
**W. A. RUNDELL & CO.**  
GRAIN AND SEED MERCHANTS.  
We buy, delivered Toledo or f. o. b. your station.  
Personal attention to consignments and trades in  
"futures." Daily market letter free.  
Correspondence solicited.  
Room 33, Produce Exchange, Toledo, Ohio.

J. P. ZAHM P. W. JAEGER FRED MAYER  
**J. F. ZAHM & CO.**  
GRAIN and SEEDS TOLEDO, O.  
We make a specialty of handling consignments. Transient buyers and farmers need not write us.  
MEMBERS: ESTABLISHED 1879  
Toledo Produce Exchange, Chicago Board of Trade, New York Produce Exchange.

Be Friendly. Established 1846. Write Occasionally.  
**C. A. KING & CO.**  
TOLEDO, OHIO.  
Grain and Clover Seed, spot and futures.  
Special Market and Crop Reports Free.  
MEMBERS: Toledo Produce Exchange, Chicago Board of Trade.

S. C. REYNOLDS. C. L. REYNOLDS. F. J. REYNOLDS.  
**REYNOLDS BROS.**  
GRAIN AND SEEDS  
24, 25 & 26 Produce Exchange, TOLEDO, O.  
Offer us your grain and seeds: consign it, or ASK FOR BIDS.

**An Enterprising Receiver**  
OF TOLEDO  
who wants business from regular country shippers will place his announcement here.

WILLIAM R. WORTS. ARTHUR B. EMMICK.  
**WORTS & EMMICK,**  
Grain and Commission 47 Produce Exchange Toledo, Ohio  
SPOT AND FUTURES. If you do not receive our bids ask for them. We will bid you no matter where you are located. Let us handle your consignments. Our motto: Success to our patrons. Try us.

## The Paddock-Hodge Co.

Operating Wabash Elev. 4 GRAIN Michigan Central A.  
Total Capacity, 200 cars daily. Storage Capacity, 1,500,000 bushels. Clipping Oats, 50,000 bushels daily. No Switching Charges from any road. Our bids will reach you daily, no matter where you're located. Advise if not receiving them.  
TOLEDO, OHIO.

## The Value

of an "ad" is not measured by what it costs, but by what it pays the advertiser.

## NEW YORK PRODUCE EXCHANGE MEMBERS.

**Forbell & Tilson**  
COMMISSION MERCHANTS  
GRAIN, MILL FEEDS, HAY.  
OATS A SPECIALTY.  
— CONSIGNMENTS SOLICITED —  
342 Produce Exchange, NEW YORK CITY.

CARSCALLEN & CASSIDY  
RECEIVERS  
**GRAIN-HAY**  
Liberal advancements on consignments.  
110-12-14 Pavonia Ave. Jersey City, N. J.  
109-111 Ninth Street.

**RUBINS BROS.**  
Commission Merchants.

305 PRODUCE EXCHANGE,  
NEW YORK.

L. A. MOREY  
**GRAIN BROKER**  
Advances Made on Consignments.  
C1 Produce Exchange,  
NEW YORK CITY

NEW JERSEY  
Bill all cars to New York and Lighterage free  
**FRANK G. ROWLAND,**  
COMMISSION MERCHANT  
HAY, STRAW and GRAIN  
259 Washington St., JERSEY CITY, N. J.  
"Write for Special Plan."

MEMBERS:  
New York Produce Exchange.  
Chicago Board of Trade.  
Merchants Exchange of St. Louis.  
Buffalo Merchants Exchange.  
Consignments of Grain, and Correspondence solicited.

## PHILADELPHIA COMMERCIAL EXCHANGE MEMBERS.

ESTABLISHED 1874.  
**CHAPIN & CO.**  
155-158 Bourse Building,  
PHILADELPHIA, PA.  
Please quote us price on Oats, Corn, Mill-feed and Hay delivered Philadelphia rate points for shipment, any line. Send sample oats and millfeed. We would like to have you correspond with us. Members: St. Louis, Milwaukee, Minneapolis, Buffalo, Boston and Philadelphia Exchanges, Grain Dealers National Association and National Hay Association. We know it will pay you to write and telegraph us.

Established 1863.  
**E. L. ROGERS & CO.**  
COMMISSION MERCHANTS,  
Receivers and Exporters.  
Grain, Feed, Hay, Straw, Etc.  
PHILADELPHIA, PA.  
358 Bourse Building.

### WHEELING

H. H. DAUM, Mgr.  
**Produce & Grain Co.**  
Wheeling, W. Va.  
Buyers  
Ear Corn, Oats, Hay and Feed,  
Special attention given consignments

### TYRONE, PA.

**John H. Miller**  
Wholesale Dealer in all kinds of  
Grains and Mill Feeds  
Baled Hay, Straw, Etc.  
Correspondence solicited.  
TYRONE, - - - - PA. Long Distance Telephone.

Robinson's Telegraphic Cipher Code (Revised)  
Is more extensively used by Grain and Provision Dealers and Millers  
than all other codes combined. It is compact, small and can be easily carried in the pocket. It has been revised and fifteen pages added. Every cipher word, quotation and phrase in former editions has been retained. Get the latest edition; by using it your messages will be understood, you will save time and expense. Price, bound in leather, gilt edges, \$2.00; cloth binding, \$1.50. Your name in gilt letters on front cover 25 cents extra.  
**GRAIN DEALERS COMPANY**  
255 La Salle St. CHICAGO, ILL.

## If You Want

regular country shippers to become familiar with your firm name, place your "ad" here.

NEWARK, N. J.  
**F. A. Champlin & Co.**  
Receivers and Shippers of  
**Grain, Hay and Mill Feed**  
Liberal advances on consignments.  
22 Clinton St., - NEWARK, N. J.



## BUFFALO MERCHANTS EXCHANGE MEMBERS.

### W. W. ALDER,

Consign Your Grain to a Strictly

### Commission Merchant.

OUR SPECIALTIES—Quick Returns and Careful Guarding of our Shippers' Interests

Correspondence Invited.  
Write for Buffalo Market Letter.

81 BOARD OF TRADE, BUFFALO, N. Y.

### HAVE YOU ANY Red or White Wheat

to Sell or Consign? If so, write WATKINS & COMPANY, successors to Watkins & Anderson, 82 Board of Trade, Buffalo, New York, FOR BEST BIDS

### CLARK'S CAR REGISTER

*is designed especially to facilitate finding of record of any car. A time and labor saver. Invaluable to receivers.*

Grain Dealers Co., Chicago, Ill.

### CHURCHILL & COMPANY GRAIN MERCHANTS

BUFFALO, N. Y.

### HENRY D. WATERS Grain Commission Merchant

CONSIGNMENTS SOLICITED.

54 Board of Trade. BUFFALO, N. Y.

### Your Consignments Solicited.

We are in a position to give you Excellent Service.

Give Us A Trial.

### BURNS BROS.

Members Grain Dealers National Association.

44 BOARD OF TRADE Buffalo, N. Y.

### DAMAGED GRAIN WANTED.

I buy damaged grain of all kinds. Write or wire me.

WM. B. GALLAGHER,  
72 Pearl Street, Buffalo, N. Y.

### McLANE, SWIFT & CO.

Successors to G. L. McLane & Co.

Buyers of Wheat, Corn, Natural and Clipped Oats, Choice Rye.

Write for bids—your track.  
Grain Elevators on Grand Trunk Railway.  
BATTLE CREEK, MICH.

BATTLE CREEK.

## BALTIMORE CHAMBER OF COMMERCE MEMBERS.

### The William Hopps Grain & Hay Co.

Buyers, Receivers and Shippers

GRAIN, HAY AND FEED STUFFS.

Advances made on consignments. Hay and Ear Corn Wanted.

SPEARS WHARF, BALTIMORE, MD.

W. G. Bishop.

J. M. Frisch.

### W. G. BISHOP & CO.

Commission Merchants

GRAIN, HAY AND SEEDS.

316 North St. BALTIMORE, MD.

References—Dun, Bradstreet and First National Bank, Baltimore.

### Chas. England & Co. COMMISSION MERCHANTS GRAIN, HAY, SEEDS

32 South Holiday Street BALTIMORE, MD.

### THOS. H. BOTTS & CO.

Commission Merchants

Grain, Seeds, Flour

Liberal Advances Made on Consignments.

49-51 Chamber of Commerce.

Baltimore, Md.

### C. A. HAX & CO.

Commission Merchants

GRAIN, HAY & SEEDS

445 North St., BALTIMORE, MD.

### GRAIN HAY SEED J. A. MANGER & CO.

Commission

BALTIMORE, MARYLAND

## MINNEAPOLIS CHAMBER OF COMMERCE MEMBERS.

### GRAIN...

Make advances on bills lading.

### The Van Dusen-Harrington Co.

COMMISSION,

MINNEAPOLIS and DULUTH.

Sell by sample and make prompt returns.

DULUTH.

CHICAGO.

### E. A. BROWN & CO.

Grain Commission,

WHOLESALE COAL

MINNEAPOLIS. MINN.

Consignments Solicited.

Prompt Returns Guaranteed.

R. Troendle, Pres.

E. H. Tryon, Treas.

E. G. Terwilleger, Secy.

### SPENCER GRAIN CO.

COMMISSION.

Barley a Specialty.

Chicago, Milwaukee, Minneapolis, Duluth

### BROOKS-GRIFFITHS CO.

GRAIN COMMISSION.

Room 30 Chamber of Commerce, MINNEAPOLIS, MINN.

Offices—Chicago, Milwaukee, and Duluth.

Have separate salesmen for Wheat, Coarse Grains and Seed, hence can give each department special attention; also a good man in the pit who gives the option business his entire attention.

Consignments, Option Orders and Correspondence Solicited at all our offices.

REFERENCE:—Swedish American National Bank.

DULUTH OFFICE: 603 Board of Trade.

### Walter A. Thomas & Co.

MINNEAPOLIS, MINN.

Ship us your GRAIN, and send us your orders on futures.

### CONSIGNMENTS

Our long experience as commission men in this market has fitted us for handling most advantageously all kinds of Grain. Consignments promptly handled.

... Liberal advances. Give us a trial.

AMERICAN GRAIN CO.,

Minneapolis, Minn.

### Shippers

in the Northwest read this page; your "ad" will be read too if you place it here.

E. L. Welch.

C. A. Malmquist

### E. L. WELCH & CO.

Grain Commission.

400 Corn Exchange.

MINNEAPOLIS, MINN.

SHIP TO

### H. POEHLER COMPANY

ESTABLISHED 1855

INCORPORATED 1893

Grain Commission Merchants

Chamber of Commerce,

ALSO BOARD OF TRADE, Duluth, Minn.

CHAMBER OF COMMERCE, Milwaukee, Wis.

BOARD OF TRADE, Chicago, Ill. Minneapolis, Minn.

Sell by Sample—Orders in "Futures" Executed.



## CHICAGO BOARD OF TRADE MEMBERS.

**JOHN WEST & CO.,**

(ALBERT L. WEST)

**COMMISSION MERCHANTS,**

Grain, Seeds, Provisions.

604 Royal Ins. Bldg.,  
Phone Harrison 685. CHICAGO.**ARMOUR GRAIN CO.****GRAIN** BUYERS  
DEALERS

205 LA SALLE ST., CHICAGO.

1852—1902

**J. H. DOLE & CO.**

(ESTABLISHED IN 1852)

COMMISSION MERCHANTS

GRAIN . FLOUR  
PROVISIONS

226 La Salle Street, CHICAGO

We sell it your speculative  
accounts and

CONSIGNMENTS of GRAIN

GEO. S. DOLE, Pres. H. N. SAGER, Sec.

**Rumsey & Company,**

Successors to Rumsey, Lightner &amp; Co.

**COMMISSION MERCHANTS**

Grain, Provisions and Seeds

Cash and Future Deliveries.

97 Board of Trade

CHICAGO.

**WANTED:**

MORE CUSTOMERS.

Get into the "Shipping to us habit." It's  
a good habit, and will grow on you, too.**LASIER & HOOPER,**

RECEIVERS AND SHIPPERS,

102 AND 103 RIALTO BUILDING, CHICAGO.

**E. W. WAGNER**

COMMISSION

**Grain and Provisions**

99 Board of Trade, Chicago.

Personal attention given to speculative  
accounts and

CONSIGNMENTS OF GRAIN

Market letter mailed free  
upon application.**The Glucose Sugar Refining Co.**

General Offices: The Rookery, CHICAGO

Chicago, Ill. FACTORIES: Rockford, Ill.  
Peoria, Ill. Marshalltown, Ia. Davenport, Ia.**BUYERS OF CORN**

Consumption 100,000 Bushels Daily.

JOS. P. GRIFFIN, Mgr. Grain Dept.

ELY E. WEARE, President

THOMAS SKINNER, Secretary

E. G. BROWN, Treasurer

**WEARE GRAIN COMPANY**

COMMISSION MERCHANTS

OLD COLONY BUILDING, CHICAGO

Private Wires

CONSIGNMENTS SOLICITED FROM REGULAR DEALERS

*That's it!**What!*

WHY!

personal service.

It counts.

Ship your grain to

**Bridge and  
Leonard,**62 Board of Trade,  
Chicago.And they'll give it per-  
sonal attention, and that  
means satisfactory sales.**J. ROSENBAUM GRAIN CO.,****Grain Merchants**

CHICAGO

**NO MARGINS REQUIRED**One of the attractive features of my business  
is that the customer is immune from margin calls. I bend all my energies to  
the cash business. No speculative orders wanted.**J. P. MACKENZIE**Make drafts through  
The Corn Exchange National Bank.

265 La Salle Street, CHICAGO



# CHICAGO BOARD OF TRADE MEMBERS.

## GERSTENBERG & CO.

GRAIN AND SEEDS COMMISSION MERCHANTS BARLEY A SPECIALTY

Try them and you will be pleased.

253-261 LA SALLE ST., CHICAGO, ILL.



Commission Merchants  
Correspondence Solicited.

Established 1865.

## L. EVERINGHAM & Co.,

COMMISSION - MERCHANTS.

Specialties: — Grain and Seeds of all kinds by sample upon their merits.

Consignments solicited; correspondence invited.

SUITE 80 BOARD OF TRADE, CHICAGO, ILL.

## TIMOTHY SEED A SPECIALTY.

**F. E. WINANS,**

Grain and Field Seed.

COMMISSION MERCHANT

No. 6 Sherman St., Chicago.

Henry Hemmelgarn. Philip H. Schifflin

## H. HEMMELGARN & CO.

COMMISSION MERCHANTS.

Grain, Seeds and Provisions.

Rooms, 317, 318, 319 Rialto Bldg., CHICAGO.

Consignments solicited. Correspondence invited.

Established 1854

## IRWIN, GREEN & CO.

GRAIN PROVISIONS  
COTTON STOCKS BONDS

128-131 Rialto Bldg, CHICAGO,  
MARKET LETTERS MAILED ON APPLICATION.

CAPITAL, \$250,000

SURPLUS, \$50,000

## HULBURD, WARREN & CO.

(INCORPORATED)

Commission Merchants

47 Board of Trade  
CHICAGO

W.F. Johnson

Geo. A. Wagoner

## W.F. JOHNSON & CO.

GRAIN, SEED AND PROVISION

*Commission Merchants.*

*Orders for future delivery, carefully executed.  
Consignments and Correspondence Solicited.*

ROOM 59, BOARD OF TRADE, CHICAGO.

## DON'T OVERLOOK

The fact when shipping to Chicago that H. D. Wetmore & Co., 512 Rialto Bldg., have every facility for handling your grain consignments and future orders to your entire satisfaction.

Receiver  
and Shipper

## Sam Finney

Commission Merchant,  
425 & 426 Rialto Bldg.  
CHICAGO,  
ILL.

My Personal  
attention given  
consignments

Your orders  
for cash and  
futures solicited

## Willis Counselman & Co.

Grain Commission Merchants,  
240 La Salle St., Chicago, Ill.

Consignments given personal attention.  
Long experience enables us to handle grain  
to best advantage. Orders for grain futures  
promptly executed.

W. S. SEAVERN.

H. A. PORITZ.

Established 1856.

## I. N. ASH & CO.

RECEIVERS OF  
GRAIN AND SEEDS.  
76 Board of Trade, Chicago.

W. R. Mumford, Pres. C. H. Thayer, Sec. & Gen. Mgr.

## W. R. MUMFORD CO.

CONSIGNMENTS AND ORDERS  
FOR FUTURE DELIVERY SOLICITED  
430 RIALTO BUILDING, CHICAGO.  
79 Chamber of Commerce, MINNEAPOLIS  
Offices also located at  
MILWAUKEE ST. LOUIS KANSAS CITY  
MEMBERS DIFFERENT EXCHANGES



66 BOARD OF TRADE CHICAGO.

If You Are Skeptical—Like the Missourians

**BAKER & TRAXLER**  
COMMISSION MERCHANTS  
CAN SHOW YOU

With NASH-WRIGHT CO.  
Rialto Bldg., Chicago.

FUTURES  
CORN, OATS, WHEAT.

## LOWELL HOIT & CO.

GRAIN  
COMMISSION

52 Board of Trade, CHICAGO.

WRITE FOR OUR DAILY MARKET LETTER

J. H. WARE  
E. F. LELAND  
C. W. LEE  
F. J. FAHEY

## CONSIGN

YOUR GRAIN AND SEEDS AND  
SEND YOUR ORDERS TO

## WARE & LELAND

200-210 Rialto Building,  
CHICAGO.

For GRAIN, PROVISIONS,  
STOCKS AND  
COTTON.

YOUR INTERESTS ARE OUR INTERESTS.



## CHICAGO BOARD OF TRADE MEMBERS.

James Crighton,

Fred D. Austin

**Grighton & Co.**

Successors to

Scribner, Crighton &amp; Co.,

COMMISSION MERCHANTS

**GRAIN, SEEDS,  
AND PROVISIONS**

401-2-3 Royal Insurance Building

CHICAGO

Futures and Consignments given  
special attention.**W. H. MERRITT & CO.****Grain Buyers & Shippers**

CORRESPONDENCE SOLICITED.

87 Board of Trade, CHICAGO, ILL.

**Carrington, Patten & Co.,**

6 and 8 Sherman Street, Chicago.

Commission Merchants, Receivers,  
Shippers, Grain, Provisions, Stocks  
and Cotton.

Members Chicago Board of Trade.

**W. L. BECKWITH**199  
LA SALLE  
ST.CHICAGO,  
ILLINOIS.**& CO.,  
GRAIN**CONSIGNMENTS AND ORDERS FOR  
FUTURE DELIVERY SOLICITED.LARGEST ASSORTMENT OF  
**BOARD OF TRADE SPECIALTIES**  
IN AMERICAWRITE  
FOR  
PRICES*S. Baldwin*  
STATIONERY & PRINTINGWRITE  
FOR  
PRICES

109 QUINCY ST., CHICAGO

Established 1879

**WARNER & WILBUR**

COMMISSION MERCHANTS

Grain, Seeds and Screenings a Specialty.  
Consignments and orders in futures solicited.  
Satisfactory reference furnished.  
417-419 Royal Insurance Building, Chicago**Bartlett, Frazier & Co.****GRAIN**

Western Union Bldg., Chicago.

**Bentley-Jones Grain Co.,**  
Commission Merchants,Selling of Grain and Seeds a specialty.  
Orders for future delivery carefully exe-  
cuted. Your interests are our interests.  
Try us.

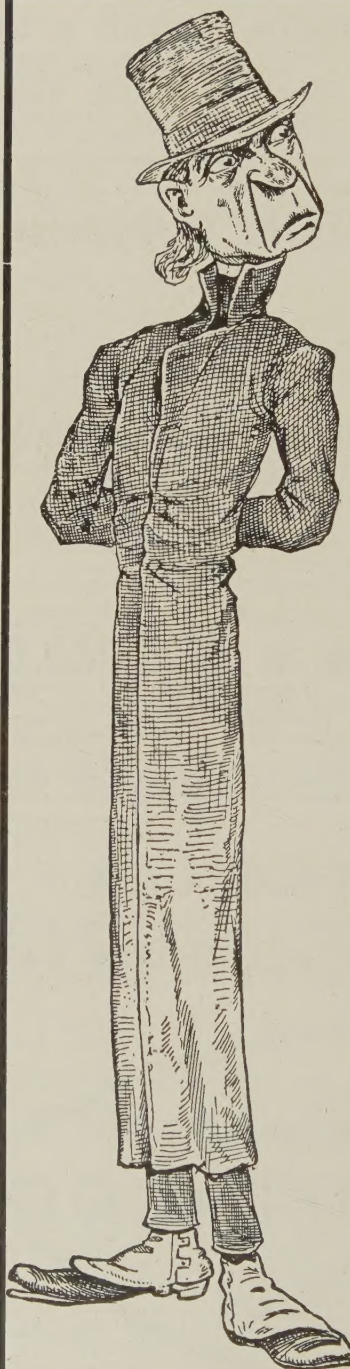
73-74 Board of Trade, Chicago.

MINNEAPOLIS

MILWAUKEE

**W.A. FRASER CO.**Consignments and  
Future Delivery Orders Solicited.

714-715 Royal Ins. Bldg, CHICAGO

**When  
Disgusted**With the Service  
you are getting, try**Edward G. Heeman.**70 Board of Trade,  
CHICAGO.

He gives his entire  
time and attention  
to the interests of  
dealers who entrust  
consignments and  
future orders to his  
care. He has no  
interest in the  
business, except to  
get the most out of  
it for his patrons.



## MILWAUKEE CHAMBER OF COMMERCE MEMBERS.

O. Z. Bartlett      B. G. Ellsworth      H. H. Peterson  
**L. Bartlett & Son Co.,**  
**GRAIN COMMISSION MERCHANTS**  
 23 Chamber of Commerce  
 Branch Houses:  
 CHICAGO, MINNEAPOLIS      **Milwaukee**

Established, 1882.  
**Franke Grain Company**  
 GRAIN, HAY and MILL FEED  
 41 and 42 Chamber of Commerce, MILWAUKEE, WIS.  
 We buy Grain and Hay F.O.B. Stations.  
 Please write for bids.

**CHAS. R. LULL**  
 Receiver and Shipper of  
**GRAIN, FLOUR, FEED and HAY**  
 43-44 Chamber of Commerce, MILWAUKEE, WIS.  
 Will make track bids on Corn,  
 Wheat and Oats.

## ST. LOUIS MERCHANTS EXCHANGE MEMBERS.

JAMES D. PARROTT, E. R. DAY J T. DARNEILLE.  
**PARROTT-DAY COMPANY**  
 COMMISSION  
 GRAIN, HAY AND SEEDS  
 407 CHAMBER COMMERCE  
 ST. LOUIS, MO.

W. W. POWELL,  
 Manager Receiving Department.  
**SHERRY-BACON GRAIN CO.**  
 213 MERCHANTS' EXCHANGE  
 ST. LOUIS - - MO.

Established 1893  
**G. L. GRAHAM & CO.,**  
 Commission Merchants  
 GRAIN, HAY and SEEDS  
 301 Chamber of Commerce      ST. LOUIS, MO.

This space in every  
 other issue for  
 sale.

**BRINSON-WAGGONER GRAIN CO.**  
 Receivers and Shippers of Grain  
 Future Orders Executed  
 ST. LOUIS, MO.

**PICKER & BEARDSLEY**  
 Commission Merchants  
 Grain, Hay and Grass Seed  
 Selling Cash Grain by Sample a Specialty.  
 ST. LOUIS, MO.

## DANIEL P. BYRNE & CO.

Established 1854.

SUCCESSORS TO REDMOND CLEARY COMMISSION CO.

Incorporated 1887

## GRAIN, HAY AND SEEDS

Chamber of Commerce, ST. LOUIS, MO.

Selling Grain on commission a specialty. Experienced and competent salesmen. The head of our firm has had 33 years' experience in the grain trade in this market. Liberal advances on shipments. Prompt returns and remittance of balances. Correspondence and consignments solicited.

## KANSAS CITY BOARD OF TRADE MEMBERS.

**GRAIN.**  
**W.S. NICHOLSON & CO.**  
 247 Board of Trade, Kansas City, Mo.  
 Consignments promptly and advantageously handled. Also execute orders for cash grain and options.

Kay H. Beach. Robinson's Cipher. M.L. Keever  
**BEACH-KEEVER**  
**GRAIN CO.**  
 Try us with consignments of grain.  
 We also handle options.  
 344 Board of Trade, Kansas City, Mo.

**Ernst-Davis Grain Co.,**  
 KANSAS CITY, MO.  
 Orders for Grain for future delivery executed  
 in any market. Consignments  
 given special attention.  
 Members Kansas City Board of Trade, Chicago Board  
 of Trade and St. Louis Merchants Exchange.

## DO YOU HANDLE HAY?

Dealers engaged in handling hay as well as grain will profit by subscribing for journals devoted exclusively to the interests of each trade.

**The National Hay Journal**  
 is published weekly by C. H. DAVIS, for \$1.00 per year.

**The Hay Trade Journal**  
 is published weekly by WILLIS BULLOCK, for \$1.00 per year.

**The Grain Dealers Journal**  
 is published on the 10th and 25th of each month for \$1.00 per year.

Regular dealers can get the Grain Dealers Journal and either one of the exclusively hay journals by sending Chicago exchange for \$1.50 to

**GRAIN DEALERS JOURNAL**

255 LA SALLE ST.,

CHICAGO, ILL.

## GRAIN CONTRACT BOOK

This book is designed especially for country grain men to use in taking written contracts from farmers. The contracts are numbered in duplicate, two on a page, with perforation between for easily tearing apart. The stub is signed by farmer certifying that he has sold ..... bushels of ..... at ..... per bushel to be delivered on or before ..... It also certifies that he has received ..... dollars on the contract. The other part is signed by elevator man and given to farmer. It certifies that the elevator man has bot so much grain, etc.

Each book contains 50 contracts, printed on linen paper, size 3 1/4 x 10 1/2 inches.

You can not afford to be without these contracts as they insure delivery of grain bot, prevent losses and worry in making settlements. Book No. 9, Price 50 cents. Address

**Grain Dealers Co.**  
 10 Pacific Ave. Chicago, Ill.

## Grain Scale Book No. 23.

An Indexed journal, keeps a record of 10,000 wagon loads. Each man's loads are entered on his page. It keeps a record of scale weights. From it both debits and credits are posted to ledger, crediting the customer with the amount received and charging it to the grain's account.

In using this book the dealer minimizes the chance of making errors by posting from original entries.

The book is ruled with column headings as follows: Date; L. F.; L. F.; Kind of Grain; Remarks; Gross; Tare; Net; Bushels; Pounds; Price; Amount.

The book contains 240 pages, size 10 1/4 x 15 1/4 inches. The best linen ledger paper is used. The regular ledger index in front will accommodate all names necessary. The book is bound in extra heavy cloth covers with leather back. Price, \$2.50.

For Sale by

**GRAIN DEALERS COMPANY**  
 255 LA SALLE ST. CHICAGO, ILL.



# DIRECTORY OF GRAIN RECEIVERS, BROKERS AND TRACK BUYERS

Receivers, Brokers and Track Buyers who confine their business to regular grain shippers merit the patronage of such Shippers.

## BALTIMORE.

Bennett, J. H., & Co., grain, mill feed, hay.  
Bishop, W. G., & Co., grain, hay.  
England, Chas., & Co., grain, hay.  
Hammond & Snyder, receivers, exporters.  
Hax, G. A., & Co., grain, hay, seeds.  
Hopps, William, Grain & Hay Co., grain.  
Kirwan Bros. Grain Co., grain commiss'n.  
Loane, J. A., & Co., grain and hay.  
Manger, J. A., & Co., grain, hay, seed.  
Steen, E., & Bro., hay, straw grain.

## BATTLE CREEK, MICH.

McLane, Swift & Co., grain buyers.

## BOSTON, MASS.

Ronald, Thomas, grain and mill feed.  
Yantis, J. A., grain.

## BUFFALO.

Alder, W. W., strictly commission.  
Buffalo Cereal Company, grain.  
Burns Bros., grain commission.  
Gallagher, W. B., damaged grain.  
Heathfield & Washburn, grain and feed.  
Irwin, Dudley M., barley.  
Waters, Henry D., grain commission.  
Watkins & Company, grain and feed.  
Yantis, S. W., grain and feed.

## CAIRO, ILL.

Halliday, H. L., Milling Co., grain.

## CHICAGO.

Armour Grain Co., grain buyers.  
Ash, I. N., & Co., grain and seeds.  
Bartlett, Frazier & Co., grain.  
Beckwith, W. L., & Co., grain.  
Bentley-Jones Grain Co., grain commission.  
Bridg & Leonard, Commission Merchant.  
Calumet Grain & Elevator Co., commission.  
Carrington, Patten & Co., grain merchants.  
Counselman, Willis, & Co., commission.  
Crighton & Co., grain commission.  
Dole, J. H., & Co., grain commission.  
Everingham, L., & Co., grain, seeds.  
Finney, Sam, commission.  
Fraser, W. A., Co., grain commission.  
Freeman, H. H., & Co., grain, hay, straw.  
Gerstenberg & Co., grain, seeds.  
Goemann Grain Co., grain buyers.  
Heeman, Edward G., Commission.  
Hemmelgarn, H., & Co., commission.  
Holt, Lowell & Co., grain receivers.  
Hulburt, Warren & Co., grain commission.  
Irwin, Green & Co., grain commission.  
Johnson, W. F., & Co., grain, seeds.  
Lasier & Hooper, receivers and shippers.  
Mackenzie, J. P., cash grain.  
Merritt, W. H., & Co., grain, seeds.  
Mumford, W. R., Co., commission.  
Rogers, H. W., & Bro., grain and seeds.  
Rosenbaum Bros., receivers, shippers.  
Rosenbaum, J., Grain Co., receivers, ship'rs.  
Rumsey & Company, grain commission.  
Sidwell, Geo. H., & Co., grain commission.  
Smith, James P., & Co., grain.  
Van Ness & Wilson, grain receivers.  
Warner & Wilbur, grain commission.  
Wagner, E. W., receiver and shipper.  
Ware & Leland, grain, seeds.  
Weare Grain Co., commission.  
West, John, & Co., grain, seeds.  
Wetmore, H. D., & Co., commission.  
Winans, F. E., grain and seeds.

## CINCINNATI.

Union Grain & Hay Co., grain, hay.

## COLUMBUS, O.

Columbus Grain & Elevator Co., grain, oats.  
Hynson, Percy R., buyer and shipper.  
McAlister, Jas. P., & Co., grain and hay.  
McCord & Kelley, track buyers, shippers.  
Scott & Woodrow, grain and hay shippers.  
Seeds Grain Co., grain and hay.  
Tingley Bros., grain, hay, chop feed.

## DAYTON, OHIO.

Schaeffer & Boroff, grain shippers.

## DECATUR, ILL.

Burks, C. A., Illinois grain.  
Dumont, Roberts & McCloud Co., gr. dlsr.

## EVANSVILLE.

Small, W. H., & Co., grain, seeds.

## FORT WORTH, TEX.

Andrews & Ranson, grain, hay, etc.

## GALVESTON, TEX.

Hanna & Leonard Elevator & Warehouse Co.

## GREENVILLE, OHIO.

Grubbs, E. A., Grain Co., track buyers.

## INDIANAPOLIS.

Riley, W. J., & Co., grain, feed, hay.

## JACKSON, MICH.

Dewey & Co., hay and grain.

## JACKSONVILLE, FLA.

McCallum, Kingsley & Co., grain, hay.

## KANSAS CITY.

Beach-Keever Grain Co., grain receivers.  
Ernst-Davis Grain Co., commission.  
Thresher, Robt. J., grain broker & comsn.

## KENTLAND, IND.

McCray, Morrison & Co., track buyers.

## LOUISVILLE, KY.

Brandeis, A., & Son, receivers & shippers.  
Callahan & Sons, electric grain elevator.  
Schuff, A. C., & Co., grain and hay.

## MEMPHIS.

Davis & Andrews, grain dealers & millers.  
Denyven & Co., grain and hay brokers.  
Wade, John, & Sons, grain dealers.

## MILWAUKEE.

Bartlett, L., & Son Co., commission.  
Franke Grain Co., grain and feed.  
Lowry, I. H., & Co., grain commission.  
Lull, Chas. R., grain, feed, hay.

## MINNEAPOLIS.

American Grain Co., grain commission.  
Brown, E. A., & Co., commission.  
Brooks-Griffiths Co., grain commission.  
Poehler, H., Co., grain commission.  
Spencer Grain Co., commission, barley.  
Thomas, Walter A., & Co., grain comsmn.  
Van Dusen-Harrington Co., commission.  
Welch, E. L., & Co., grain commission.

## NASHVILLE, TENN.

Wilkes, J. H., & Co., grain, hay.

## NEWARK, N. J.

Champlin, F. A., & Co., grain, hay, mill fd.

## NEW YORK CITY.

Carscallen & Cassidy, grain, hay.  
Elwell, R. E., grain broker.  
Forbell & Tilson, grain commission.  
Morey, L. A., oats and corn.  
Reinhardt, Geo. N., & Co., hay, grain.

## PEORIA, ILL.

Miles, P. B. & C. C., grain commission.  
Tyng, Hall & Co., grain commission.  
Van Tassell & Bunn, receivers, shippers.

## PHILADELPHIA.

Chapin & Co., grain, mill feed.  
Delp, Edmund E., & Co., grain, hay.  
Dunwoody, E., & Co., grain and seeds.  
Edenborn, Harry M., grain, feed.  
Koch, W. J., & Co., grain, hay, mill feed.  
Rogers, E. L., & Co., grain, hay.

## PITTSBURG.

Poster C. A., grain, hay, feed.  
Geidel & Co., grain, hay, straw.  
Keil & Thorne, grain, hay, feed.  
McCaffrey's, Daniel, Sons, grain, hay.  
McCague, R. S., grain, hay.

## PORTLAND, ME.

Merrill, Edward P., grain broker.

## RICHMOND, VA.

Beveridge, S. T., & Co., grain, hay, seeds.  
King, Geo. T., broker and commission.

## ST. LOUIS, MO.

Brinson-Waggoner Grain Co., receivers.  
Byrne, Daniel P., & Co., grain, hay.  
Connor Bros. & Co., grain commission.  
Graham, G. L., & Co., grain, hay, seeds.  
Picker & Beardsley, grain and seeds.  
Sherry-Bacon Grain Co., grain commission.  
Wallace, F. L., & Co., grain commission.

## TOLEDO.

King, C. A., & Co., grain, clover seed.  
Montgomery, R. H., & Co., corn, oats, hay.  
McCabe, G. B., grain and seeds.  
Reynolds Bros., grain and seeds.  
Rundell, W. A., & Co., grain, seeds.  
The Paddock-Hodge Co., grain commission.  
The Toledo Salvage Co., salvage grain.  
Worts & Emmick, grain commission.  
Zahm, J. F., & Co., grain, seeds.

## TYRONE, PA.

Miller, John H., grain, hay.

## WHEELING, W. VA.

Produce & Grain Co., corn, oats, hay.

Postal and Western wires and long distance  
Phone in office.

## C. A. BURKS,

GRAIN AND ELEVATOR BROKER,  
Decatur, Ill.

I have sold 14 elevators in the last three months.  
Write me.

## CLARK'S GRAIN BOOK

Is a Record and Memorandum  
Book for the use of country dealers.

It is 9½x12 inches, contains 400 pages of heavy manilla paper, bound with board covers, leather back and corners. Each page is ruled into 12 uniform sized squares. Each square is used to keep a record of each load of grain, there being room enough to write the farmers name, kind of grain, gross, tare and net weights and to figure how much it comes to at the ruling market price. Price \$2.00.

For Sale by

Grain Dealers Company,  
255 La Salle St. Chicago, Ill.



# RECEIVERS, SHIPPERS AND BROKERS.

## MEMPHIS

### DENYVEN & CO., BROKERS

Corn, Oats, Hay, Bran.  
Consignments Solicited.  
343 Front St. MEMPHIS, TENN.

**John Wade & Sons,**  
**GRAIN BUYERS AND DEALERS**  
Members Merchants' Exchange.  
MEMPHIS, TENN.

## TOLEDO.

**The Toledo Salvage Co.**  
Buyers of  
**OFF GRADES and  
SALVAGE GRAIN**  
Toledo, . . . OHIO

**R. H. Montgomery & Co.**  
Buyers of  
**CORN, OATS and HAY**  
Correspondence solicited,  
Offices: "The Nasby" TOLEDO, OHIO.

## CAIRO

**H. L. Halliday Milling Co.**  
WHEAT, CORN AND OATS,  
CAIRO, ILL.  
Elevator Capacity 500,000 Bushels.

## NEW YORK CITY

# R. E. ELWELL,

**GRAIN BROKER,**

**116 Broad Street, New York City.**

Member New York Produce Exchange.

## OATS AND CORN A SPECIALTY.

Cash advanced on Consignments.

Wheat, Rye, Barley, Salvage Grain, Hay and Mill Feed for Domestic and Export sale. Send me express or generous mail samples of Choice White Wheat, Off-grades, Red Wheat, Rye or slightly damaged grain.

*Accounts of Western Shippers Solicited.*

**R. E. ELWELL, 116 Broad St. New York City.**

## EVANSVILLE

**W. H. SMALL & Co.**  
RECEIVERS AND SHIPPERS  
**GRAIN, SEEDS AND HAY,**  
Office, 7 and 9 Upper 1st Street,  
EVANSVILLE, IND.  
Warehouses, Belt R.R., cor. Penna. & Bellevue Sts.

## PORTLAND

**EDWARD P. MERRILL,**  
**Grain Broker,**  
— PORTLAND, ME.

## BOSTON

**THOMAS RONALD**  
209 Chamber of Commerce,  
Boston, Mass.  
Member of Boston Chamber of Commerce, Buffalo Board of Trade, Grain Dealers National Ass'n  
Representative of first class western houses.  
Correspondence Solicited. Off-grade wheat a specialty.

## DECATUR.



"Our Bids are Good Ones."

## COLUMBUS

**Columbus Grain & Elevator Co.,**  
Columbus, Ohio.  
**Oats a Specialty.**  
Correspondence Solicited.  
Proprietor of Columbus Transfer Elevator.

## ROME, GA.

Quote us  
**Corn, Oats & Hay**  
**H. D. COTHRAN & CO.,**  
Brokers. Rome, Ga.

## GREENVILLE.

**E. A. GRUBBS GRAIN CO.**  
GREENVILLE, O.  
Car lots any road. Want to correspond with dealers on Pan-Handle, Vandalia and T. P. & W. Can at times use divided cars.

## JACKSONVILLE.

**KINGSLEY McCALLUM & CO.**  
**Hay and Grain Brokers**  
**JACKSONVILLE. : FLA.**  
Quote prices f. o. b. your track with rate to East St. Louis or Memphis, on Hay, Corn and Oats.

## INDIANAPOLIS.

**W. J. Riley & Co.**  
Receivers and Shippers  
**GRAIN, HAY, FLOUR AND FEED**  
Write or wire us if you want to buy or sell.  
Will answer promptly.  
Indianapolis, Ind.

## PITTSBURG

**Daniel McCaffrey's Sons Co.,**  
**Leading Hay Dealers**  
PITTSBURG, PA.  
Reference—Duquesne National Bank.  
Established 1867. Consignments solicited.

**GEIDEL & CO.**  
Leading Mill Feed Dealers  
**GRAIN, HAY AND STRAW**  
Members National Hay Association;  
Pittsburg Grain and Flour Exchange  
PITTSBURG, . . . . . PA.



TO SUCCESSFULLY HANDLE THIS YEAR'S CROP THE MOST EFFICIENT  
**OAT CLIPPERS, WHEAT CLEANERS AND WHEAT SCOURERS**  
 will be required, therefore you will do well to thoroughly investigate the merits of the

## "EUREKA"

They have more capacity, built stronger, clip and scour with less waste, and do better work than any other. Can make prompt shipments.

### THE S. HOWES COMPANY

"EUREKA" WORKS,

ESTABLISHED 1856

SILVER CREEK, N. Y.

J. B. PARNALL, 3 Pearl St., New York, N. Y.; B. F. RYER, 11 Traders Bldg., Chicago, Ill.; W. E. SHERER, 5 Chamber Commerce, Minneapolis, Minn.; H. E. FURNAS, Hotel De Vaux, Toledo, O.; J. N. HEATER, Savoy Hotel, Kansas City, Mo.

# Skillin & Richards Mfg. Co.

CHICAGO, ILL.

CONVEYING AND ELEVATING MACHINERY—Pulleys, Hangers and Shafting.  
 FRICTION CLUTCH PULLEYS—Rope Transmission, Link Chain Sprockets, Salem Buckets.

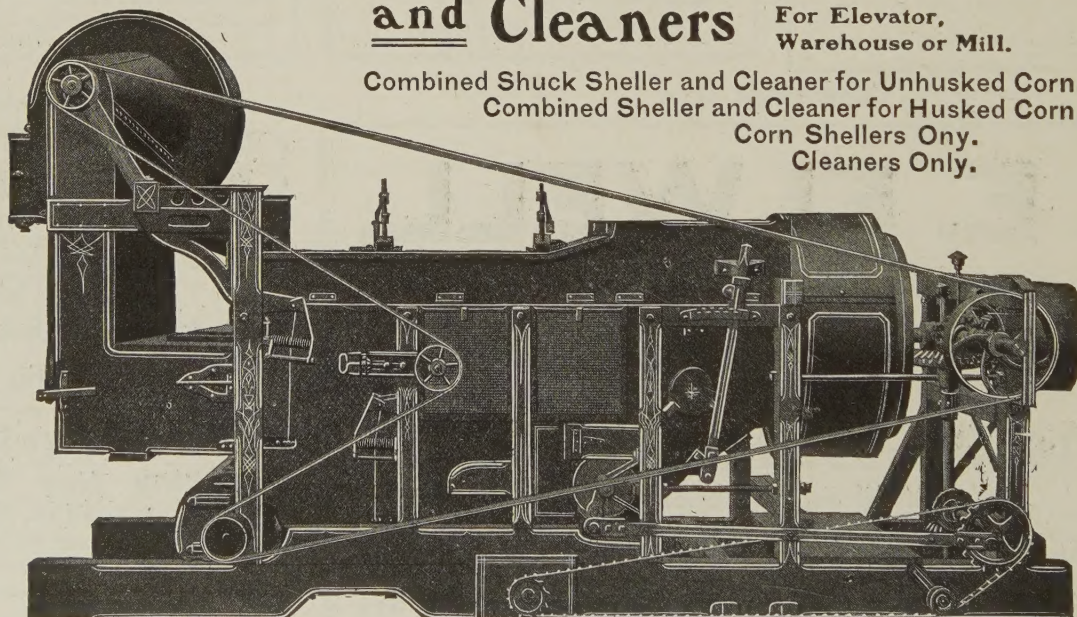
MILL AND ELEVATOR SUPPLIES OF ALL KINDS.

## New Process Dustless Cylinder Corn Shellers and Cleaners

For Elevator,  
 Warehouse or Mill.

Combined Shuck Sheller and Cleaner for Unhusked Corn.  
 Combined Sheller and Cleaner for Husked Corn.  
 Corn Shellers Only.  
 Cleaners Only.

CLEAN CORN  
 CLEAN COBS  
 CLEAN HUSKS



Favored by Insurance Companies  
 Because Husks are Carried  
 Out of Building.

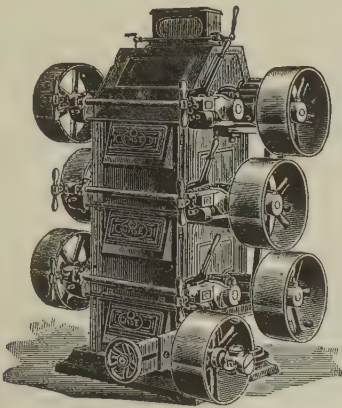
The New Process Combine Shuck Sheller and Cleaner shown above is the only machine that can be fitted for either Husked Corn of Northern States or the Unhusked Corn of Southern States.

Send for our Catalog of **EVERYTHING** used in an **ELEVATOR, WAREHOUSE** or **MILL**.

**MARSEILLES MFG CO.** MARSEILLES  
 ILLINOIS....

Branches { Peoria, Ill., Council  
 Bluffs & Cedar Rapids  
 Ia., Kansas City, Mo.





## We Have Been Using

one of your six roll corn and feed mills for about five years and like it very much. We have ground as high as eighty-five bushels per hour of corn meal, using a 20 mesh wire on our reel. Our repair bill, including re-corrugating, babbitting, etc., has been \$10.00 per year.

Yours truly,

STEWART BROTHERS, Skowhegan, Maine.

Costs a Little more than others, but its earning capacity is greater

MILL AND ELEVATOR SUPPLIES

Sole Manufacturers of the CYCLONE CORN AND COB CRUSHERS

**The Case Manufacturing Co.,**  
COLUMBUS, OHIO



## NORDYKE & MARMON CO

AMERICA'S LEADING MILL BUILDERS  
INDIANAPOLIS, IND.

**FEED  
MILLS**

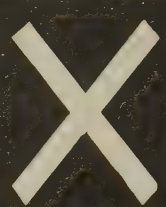
THREE ROLL-TWO AND  
THREE PAIR HIGH  
ROLLER MILLS  
ALL SIZES AND STYLES  
BUHR STONE MILLS

**ELEVATOR  
MACHINERY**  
GRAIN CLEANERS,  
SHELLERS.

OVERHEAD DUMPS,  
TURN-HEADS, FEEDERS,  
FLEXIBLE SPOUTS,  
BUCKETS, BELTING,  
POWER CONNECTIONS,

**ELEVATOR  
SUPPLIES**

GOODS OF FIRST QUALITY — PRICES LOW — SEND US YOUR SPECIFICATIONS FOR QUOTATIONS.



### Do You Want

The grain trade news? Then subscribe for the GRAIN DEALERS JOURNAL. Twice each month for \$1.00 per year.

## A FEW POSERS FOR YOU

**An Irishman** bought a return ticket to St. Louis and didn't come back. What did he save?

**A German** saved up enough money to go to Germany, and then bought a schooner, and didn't go. What did he save?

**An Italian** bought an eight day clock with the second hand gone. It gained 55 minutes every hour. How long did it take to let a whole Dago?

These problems are easy compared to which is the best Feed Mill on the market. One guess is all you've got, but if you guess the

### Northway Feed Mill

you'll hit the bull's eye. Hundreds of satisfied users say that for grinding capacity—durability—and ease of running, the NORTHWAY is unsurpassed. A postal request brings their written testimony what it has done—can do—and will do. Write us.

**Strong & Northway Mfg. Co.**  
Flour and Elevator Supplies  
MINNEAPOLIS, MINN.

## BOWSHER FEED MILLS

(Sold with or without Elevator)



The Bowsher Mill is the best all around feed grinder in the market. Is the **LIGHTEST RUNNING**. Has Conical shaped grinders. Can run empty without injury. It is different from all others. Seven sizes, ranging from 2 to 25 h. p.

**CRUSHES** and **GRINDS** ear corn, (with or without shucks); grinds all kinds of small grain and Kaffir corn in the head.

High-priced grain incites feeders to economize. Ground feed is the economical feed. You ought to have a mill now. **Quit Thinking** about it. **COMMENCE** to investigate. Our catalog is sent for the asking.

**THE N. P. BOWSHER CO.,**  
SOUTH BEND, IND.

## ALL ABOARD!

FOR THE

ANNUAL MEETING

OF THE

**Illinois Grain Dealers  
Association**

DECATUR, ILL.

**June 3 and 4, 1903**

Three Sessions the first day, so you cannot afford to miss it.

One session morning of second day.

President Roosevelt will dedicate Milliken University afternoon of second day.

Illinois Central Trains will leave Chicago, 11:32 A. M., 5:25 P. M.

Returning, leave Decatur 7:25, 12:20 A. M., 3:00 P. M.

**Take the Central and be with the majority.**



## GRAIN ELEVATOR BUILDERS.

We wish the Grain Trade to note, we have been publishing plans in several trade papers. These plans cover territory in Canada and as far south as I. T. There are grain, seed-corn, shelling, and combined Elevators, and we have planned and built 'em all.

Yours for the trade,

**YOUNGLOVE & BOGCESS CO.**

ENGINEERS AND DESIGNERS

**Builders of Elevators, Flour Mills, etc.  
MASON CITY, IOWA**

**P. H. PELKEY**

Contractor and Builder of

**Grain Elevators**

BUILDS MODERN UP-TO-DATE  
ELEVATORS.

WINFIELD, KANSAS.

**J. H. ROMAN**

Designer and Builder of Up-to-Date

**GRAIN ELEVATORS**

Repairing and Remodeling a Specialty.

Twenty Years' Experience.

Lock Box 239, COUNCIL BLUFFS, IOWA

**WM. W. LOCKWOOD,**

Elevator Engineer, Furnisher and Builder. Best designs, latest improvements, most convenient equipment, gasoline engines, elevator boots, self-containing elevator heads, distributing spouts, car pullers, automatic wagon dumps, over-head-power trolley dumps, friction clutches and clutch pulleys—anything you want. Send for catalog.

WINFIELD, KANSAS.

**W. S. CLEVELAND ELEVATOR BUILDING COMPANY**

INCORPORATED

Capital Stock, \$100,000 · MINNEAPOLIS, MINNESOTA

**General Contractors and Builders**

OUR SPECIALTY:

GRAIN ELEVATORS -- Frame, Iron Clad, or Absolutely Fire Proof

**Reliance Mfg. Co.**

LARGEST

**ELEVATOR BUILDERS**

In the State. We build up-to-date elevators cheaply and quickly. Investigate our system of handling grain before you decide on plans. We may have just what you want.

We also manufacture the

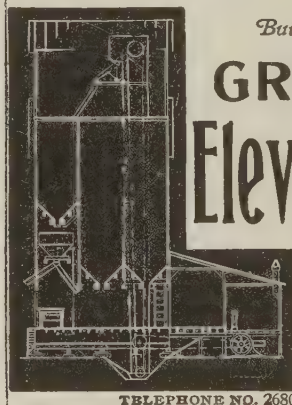
**RELIANCE GRAIN CLEANERS**

and carry a full line of Elevator Supplies.

1521-1523 Bates St., INDIANAPOLIS, IND.

**HONSTAIN, BIRD & CO.**

Builders of

**GRAIN  
Elevators**

307 South  
Third Street,  
Minneapolis,  
MINN.

TELEPHONE NO. 2680 L.

**The New Era Elevator**

For Quick Passenger Service  
In High Buildings.



It is the greatest convenience ever introduced into Grain Elevators. No new Mill or Grain Elevator should be built without one. Saves room, time and money.

Costs no more than a stairway

For full information, address,

**New Era Elevator Co.,**

(Sole Manufacturers)

Dept. A.

SIDNEY, OHIO.

**HENDERSON & FRIEDLINE**

GRAIN ELEVATOR ENGINEERS  
AND CONTRACTORS

CHICAGO.

If you contemplate building a grain elevator it will pay you to write us about it. Plans and Estimates Furnished.

**S. H. TROMANHAUSER,**

Designer and Builder

**Grain Elevators**

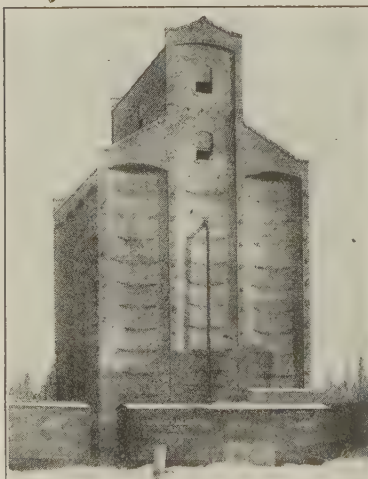
FIREPROOF BRICK CON-  
STRUCTION A SPECIALTY

Country or Terminal Elevators in  
Any Design or Capacity.

WRITE FOR PLANS AND ESTIMATES.

805-6 Phoenix Building,

MINNEAPOLIS, - - MINN.

**GRAIN DEALERS COMPANY**

FOR SALE BY

255 LaSalle St., CHICAGO, ILL.  
It is a practical hand-book of questions and answers on any difficulty that may arise in the care, management and operation of a Gas or Gasoline Engine. It is a reference book for users and those contemplating the purchase of a gas or gasoline engine. It gives a historical review of the growth of the gas and gasoline engine and the features that are essential to the good working of a gas or gasoline engine. It gives a long list of questions and answers which are invaluable to users, describes an indicator, the pounding of engines, precautions in running a gas engine, etc. It also gives a description of nearly all the prominent makes of American engines, besides a very complete set of rules and tables, which are invaluable to operators of engines. This book is of convenient size, well bound in cloth covers, printed on book paper, and profusely illustrated. Price \$1.00.

By NORMAN & HUBBARD

**The Gas and  
Gasoline Engine  
and Its Age**



# GRAIN ELEVATOR BUILDERS.

## IF YOU INTEND TO BUILD A GRAIN ELEVATOR

You will profit by examining my plans of conveniently arranged houses. I study to economize space, labor and power. Complete elevators of any capacity built under one contract.

**M. J. TRAVIS, WICHITA, KAN.**

**Macdonald Engineering Co.,**

**DESIGNERS AND BUILDERS OF  
GRAIN ELEVATORS**

Monadnock Bldg. CHICAGO, ILL.

**John S. Metcalf Co.**

**ELEVATOR  
BUILDERS**

**804 THE TEMPLE**

Plans and Specifications a Specialty. CHICAGO

**The MONIER  
MANUFACTURING CO.**

E. LEE HEIDENREICH, Chief Engineer.  
541 THE ROOKERY, CHICAGO, ILL.

**Fireproof Elevator Construction**

## ELEVATOR PLANS FREE

Plans and specifications for a modern grain elevator of any capacity, furnished free of charge to parties who will purchase the necessary elevator machinery and supplies from me. All material will be guaranteed to be the best grade and the prices the lowest.

**FRED GROTENRATH**

Grain Elevator Contractor

111 West Water St., Milwaukee, Wis.

## FIREPROOF STORAGE

Does away with the fire hazard and pays for itself  
by saving insurance premiums.

We build Grain Elevators of every description.

**BARNETT & RECORD CO.**

MINNEAPOLIS, MINN.

**E. A. BRYAN CO.,**

DESIGNERS AND BUILDERS OF

**Steel Grain Elevators and  
Steel Storage Tanks**

of Every Description

**WRITE FOR ESTIMATES**

**414 First National Bank Bldg. - - - CHICAGO, ILL.**

**A Perfect Grain Elevator.  
New Design, Price Moderate.**

Address L. H. HODGMAN, who is able to refer to every firm or individual for whom he has ever done a job.

215 Pollard Ave.

Dwight, Ill.

**L. O. HICKOK**

226 Flour Exchange, Minneapolis, Minn.

Builder of Up-to-date

**GRAIN ELEVATORS**

Thirty years' experience. Get my estimates.



**THE SECKNER CO.,**

Designers and  
Builders of **GRAIN ELEVATORS**

Contracts taken for all kinds of heavy  
Work. Estimates furnished if desired.

801 Illinois Bank Bldg., 115 Dearborn St.  
CHICAGO

**Steel Storage & Elevator Construction Co.**

BUILDERS OF

**Fire Proof Steel Grain Elevators**

BUFFALO, NEW YORK

Send for illustrated catalog on fire proof steel grain elevators.

**CIFER CODES**

ALL KINDS.

WRITE FOR CATALOG TO

**Grain Dealers Company,**

CHICAGO, ILL.

**Burrell Engineering & Construction Co.,**

Designers and Builders of

**GRAIN ELEVATORS**

Country Elevators a Specialty.

CHICAGO.

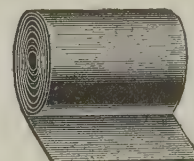
**BELTING**

FOR  
CONVEYORS

AND  
ELEVATORS

ALSO

Fire Hose,  
Packing, etc.



We furnished the belting for the Pioneer  
Steel Elevator. Let us figure with you.

**GUTTA PERCHA & RUBBER MFG. CO.,**

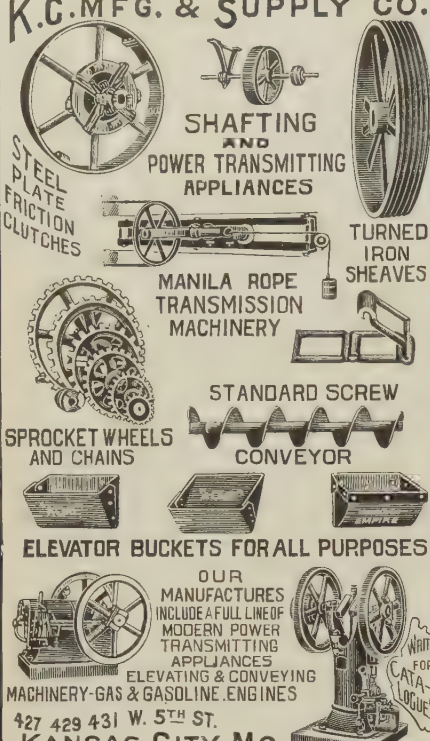
96-98 LAKE ST., CHICAGO.

BROWN & MILLER, Managers.



## GRAIN ELEVATOR SUPPLIES.

**K.C. MFG. & SUPPLY CO.**



STEEL PLATE FRICTION CLUTCHES

SHAFTING AND POWER TRANSMITTING APPLIANCES

TURNED IRON SHEAVES

MANILA ROPE TRANSMISSION MACHINERY

STANDARD SCREW CONVEYOR

SPROCKET WHEELS AND CHAINS

ELEVATOR BUCKETS FOR ALL PURPOSES

OUR MANUFACTURES INCLUDE A FULL LINE OF MODERN POWER TRANSMITTING APPLIANCES ELEVATING & CONVEYING MACHINERY-GAS & GASOLINE ENGINES

427 429 431 W. 5TH ST. KANSAS CITY, MO.

WRITE FOR CATALOGUES

# Link-Belt Supply Co.

MINNEAPOLIS, MINN.

Complete Elevator Outfits a Specialty

WE MANUFACTURE

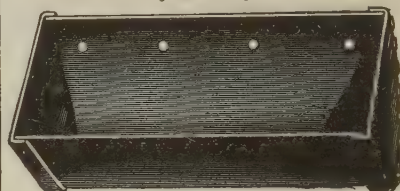
PULLEYS, SHAFTING, BOXES, SPROCKET WHEELS, BUCKETS, CONVEYORS, ETC.

PROMPT DELIVERIES

Use Locke Steel Chain.  
Stronger, lighter, more durable,  
noiseless, runs on same wheels  
as the Malleable and the wheels  
last longer. Try it.

**H. L. THORNBURGH & CO.**247 S. Jefferson Street  
CHICAGO**ELEVATOR BUCKETS**

The Fuller Patent Steel Bucket is stronger, will carry more and make better delivery than any other.



MADE BY

Cleveland Elevator Bucket Co.,  
Cleveland, Ohio.**They Do Everything Claimed.**

MAROA MFG. CO., Maroa, Ill.

GENTLEMEN:—Yours of the 28th to hand, and regarding your car loaders, we have four of these in use and are very well pleased with them. We think they do everything claimed, and much better than other kinds which we have tried previously.

Yours very truly,

E. R. ULRICH &amp; SONS.

Not how Cheap but how Good. When we see a chance to improve the Boss Car Loader we make the change regardless of the cost.

**MAROA MANUFACTURING CO.,**

MAROA, ILL.

Springfield, Ill., June 29th, 1901.

**Clark's Decimal Grain Values.**

Saves Time, Money and Prevents Errors.

It shows at a glance or with the simplest addition the cost of any quantity of grain at any possible market price and reduces pounds to bushels on the same page.

The values are shown directly from the pounds without reducing to bushels.

Quantities are shown in red figures, and values in black. The price being given at top and bottom of columns on each page.

Reductions to bushels are given in two columns, the larger showing the equivalent of the full line, or thousands, in the quantity column; the smaller the hundreds only.

The complete book comprises four sets of tables as follows:

No. 31. Oat Values 10 to 79 cts. per bushel and reducing any weight to bushels of 32 pounds. Bound in manila. Price, \$2.00.

No. 32. Corn, Rye and Flax Seed Values, 10 cts. to \$1.09 per bushel, and reducing any weight to bushels of 56 pounds. Bound in manila. Price, \$2.00.

No. 33. Wheat, Clover, Peas and Potato Values, 30 cts. to \$1.59 per bushel and reducing any weight to bushels of 60 pounds. Bound in manila. Price, \$2.00.

No. 34. Barley and Buckwheat Values, 20 cts. to 1.49 per bushel, and reducing any weight to bushels of 48 lbs. Bound in manila. Price, \$2.00.

These tables can be used for Timothy Seed at 45 pounds per bushel and for Corn in the Ear at 70, 72, 75 and 80 pounds per bushel.

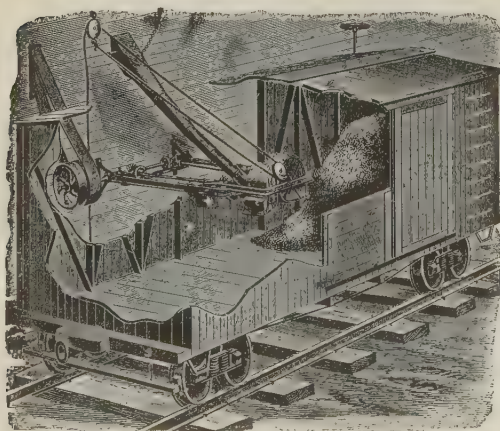
No. 35. The complete book contains the four sets of tables, printed on best linen ledger paper and bound in cloth half leather. Price \$6.00 per copy.

No. 36. The same as No. 35, but printed on 80-lb. book paper. Price \$5.00 per copy.

For any of the above, address

**Grain Dealers Co.,**

10 Pacific Ave. Chicago, Ill.

**The Champion Car Loader**

Will fill each end of the car at the same time.

Has a capacity of 6,000 to 9,000 bushels per hour.

A perfect success.

Write the inventor and pioneer manufacturer of the rotary car loaders, for full particulars.

Manufactured by

**E. H. REYNOLDS,**

STERLING, ILL.



## GRAIN ELEVATOR SUPPLIES.

### A GRAIN SPOUT

That will load cars without shoveling.

It is worth its weight in gold.

It will save you in labor all it costs in less than a month.

Send for Prices to

H. SANDMEYER & CO., Peoria, Ill.



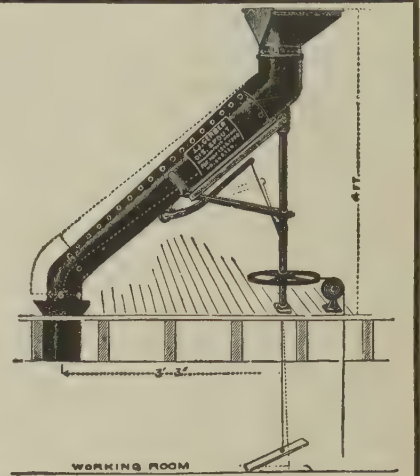
### The Gerber No. 2

Improved Distributing Spout, is a winner, and the leading spout on the market to-day. It is simple in construction, durable, and will prevent mixing grain.

U. S. Patents May 15, 1900; Feb. 18, 1902.  
Canadian Patent, August 14, 1900.

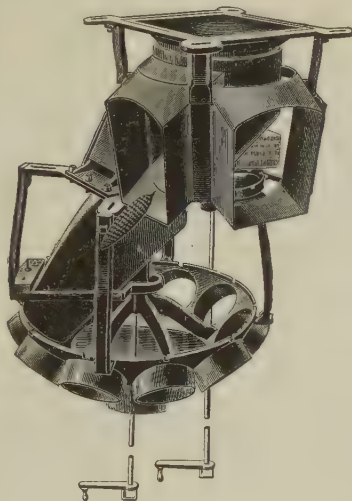
ELEVATOR SPOUTING A SPECIALTY.

JAMES J. GERBER  
MINNEAPOLIS, MINN.



### Elevating Ear Corn

is now reduced to a science, by using our Ear Corn Attachment to the Hall Distributor.



Ear corn, or cobs and corn, are received, dumped and distributed same as other grains, with the same readiness and facility.

Operated entirely from the lower floor. Send for booklet.

HALL DISTRIBUTOR CO.,

222 FIRST NATIONAL BANK BLDG.,  
OMAHA, NEB.

The Newest Thing in Pulleys.

### "The D. W. Pulley"

Good Material

Better Balanced

Best Running

Much Simpler

More Substantial

Most Durable

than  
any  
Pulley  
now  
on  
the  
Market

Stock orders and car lots  
a specialty.

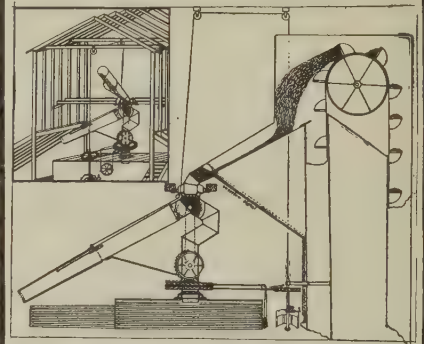
DOWNIE-WRIGHT MFG. CO.

P. A. KILNER, Manager.

YORK, - - NEBRASKA

### SPANGLER'S ROTATABLE GRAIN DISTRIBUTOR

an. Automatic Overflow Signal does the work to perfection. It does away with a cupola full of delivery spouts as well as the turnhead. This nearly saves the cost of the machine.



WRITE FOR BOOKLET.

J. C. SPANGLER, GOWRIE, IOWA.

WHEN YOU WANT ANYTHING IN THE LINE OF

### Machinery, Belting or Supplies

It Will Pay You (and Us) to get our Prices.  
Good Stock, Prompt Shipments, Try Us

MIDLAND MACHINERY CO.,

309 3rd St. South.

Minneapolis, Minn.

### The "OHIO"

Grain and Seed  
Cleaner

From 50 to 1,000  
Bushels per  
Hour Capacity.

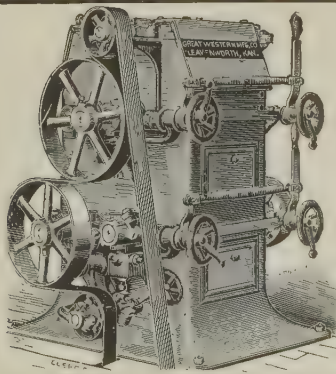
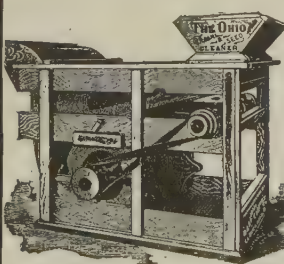
Sold on Its  
MERITS.

Machines sent  
on 30 days' trial.

It will clean any  
seed or grain that  
grows. Get our  
Catalog of Hand  
and Power ma-  
chines.

BEELMAN CABINET CO.

36 Columbus St., Cleveland, O.



### ELEVATOR

MACHINERY—SUPPLIES

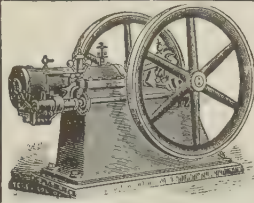
Our Stock is large and complete.  
Can serve you promptly.

GREAT WESTERN MFG. CO.

LEAVENWORTH, KANS.  
KANSAS CITY, MO.

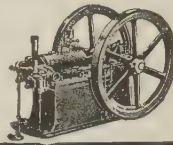


## POWER FOR GRAIN ELEVATORS.



**THE Columbus**  
Gas and Gasoline Engines.  
Simple, effective,  
easily started  
and adjusted.  
Columbus Machine Co.  
COLUMBUS, OHIO.  
Send for Catalog No. 39

### BRUNNER ELEVATOR ENGINE FOR GRAIN ELEVATORS



From 1 to 30 H. P.  
Write for descriptive circular.  
CHARLES BRUNNER, Mfr  
PERU, ILL.

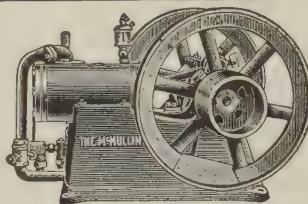
### THE CHEAPEST POWER PLANT ON EARTH

Is the Gasoline Engine. Learn something to your advantage about

### McMullin Engines

by writing us. Catalog and prices on application.

McMullin Motive-Power and Construction Co.  
404 Royal Insurance Bldg., CHICAGO.



### HOWE SCALES AND HOWE ENGINES

Can you get anything better?  
Can you get anything as good?

INVESTIGATION WILL DETERMINE.

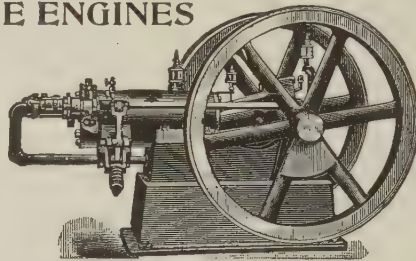
Grain Testers, Grain Scoops, Bag Holders, Car  
Starters, Conveying and Elevating Machinery.

CATALOGS.

The Ball-Bearing Scale.



St. Louis, Kansas City,  
Minneapolis, Cleveland.



1 to 60 H. P.

Wagon, Dump, Hopper,  
and Grain Scales.

Double or Compound Beams.  
Steel Frames.

Borden & Selleck Co., Chicago, Ill.

### LENNOX GAS ENGINE



MFD. BY LENNOX MACH. CO.

MARSHALLTOWN, IA.

WRITE FOR CATALOGUE

of Elevator Engines.

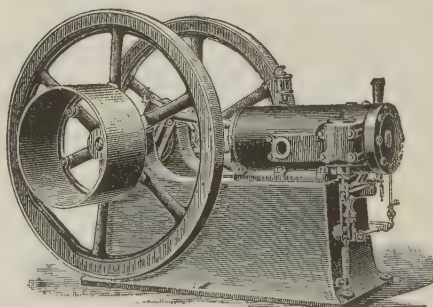
### Burger Automatic

Gasoline Engines are Perfect

In mechanical construction, so when buying one  
for your elevator don't stop short of the best.  
Write us today.

WOOLLEY FOUNDRY AND MACHINE CO.  
ANDERSON, IND

### THOMPSON-LEWIS GAS ENGINE



10 years on the market. Used on 22  
leading railroad systems. Doing  
service in 26 water works plants.  
Specially adapted for elevator work.  
Send for catalogue and prices.

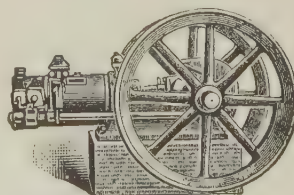
**J. THOMPSON & SONS MFG. CO.**  
118 BRIDGE STREET, - BELLOIT, WIS.

There will probably be more Grain Elevators built this year than during any previous year. This means that more Otto Gasoline Engines will be used this season than ever before. Buyers are learning by experience. One big operator writes, "We are using three different kinds, but the OTTO is premier of them all, using 30% less gasoline than any of the others." He buys nothing but Ottos now.

### THE OTTO GAS ENGINE WORKS

Chicago Representative, T. W. SNOW, 360 Dearborn St.

PHILADELPHIA, PA.



### COOK Gasoline Engines.

The ideal power for the grain elevator. They are

**Simple,  
Economical,  
Durable,  
Satisfactory.**

A combination that can not be beaten. If you are interested in buying a money saver, get our catalog. A postal will bring it.

### Cook Mfg. Co.,

PEORIA, ILL.

ALBION, MICH.

### Table of Legal Weights

This table shows the legal weights in pounds per bushel of grain and grain products, etc., as provided for by law. This book is well bound in a strong cloth cover. Price 50 cts.

For sale by

GRAIN DEALERS CO.,  
255 La Salle St. CHICAGO, ILL.

**Gas Engine Books**  
Operators of gasoline engines who encounter difficulties in the care or operation of gas and gasoline engines will find each of the following books of great assistance.  
**THE PRACTICAL GAS ENGINEER**, by E. W. Longmeyer, M. D., Price, \$1.00.  
**THE GAS AND GASOLINE ENGINE**, by Norman & Hubbard, Price, \$1.00.  
**THE GAS ENGINE HANDBOOK**, by E. W. Roberts, Price, \$1.50.  
For any of the above address,  
255 La Salle St. Chicago, Ill.  
**Grain Dealers Co.,**



# POWER FOR GRAIN ELEVATORS.

Gasoline Engines,  
Grain Cleaners,  
Wagon, Hopper,  
Portable, Dump Scales,  
Elevator Supplies.

Write for Catalog of Complete  
Elevator Equipment.

C. D. HOLBROOK &  
CO.

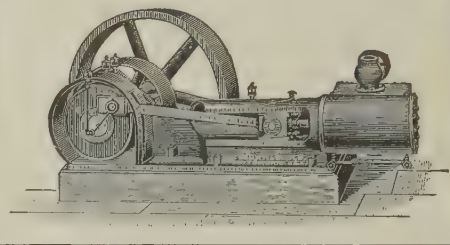
Minneapolis, Minn.

Write us for prices on  
Mill and Elevator Machinery  
and Supplies, Brownell  
Engines and Boilers,

**COLUMBUS  
GAS AND GASOLINE  
ENGINES.**

Address Machinery Department

**BRADLEY, ALDERSON & CO., - - Kansas City, Mo.**



## The Practical Gas Engineer

(Second Edition)

A Manual of Practical Gas and Gasoline Engine Knowledge, Covering Errors to be Avoided in the Construction of, and How to Erect, Operate and Care for Gas and Gasoline Engines. For the Gas and Gasoline Engine Owner, Engineer or any one wishing Plain and Practical Information on this style of Motor.

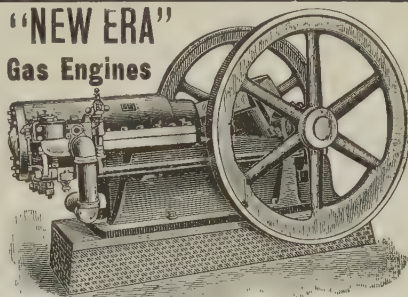
By E. W. Longenecker, M. D.

The index is complete, occupying 15 pages. In it every point regarding Gas and Gasoline Engines is listed alphabetically. The page and paragraph numbers are given which enables the user readily to find the information desired.

This book contains 140 pages, is of convenient size, printed on book paper and neatly bound in cloth. **Price \$1.00.**

**GRAIN DEALERS COMPANY  
255 LaSalle St., CHICAGO**

## 'NEW ERA' Gas Engines

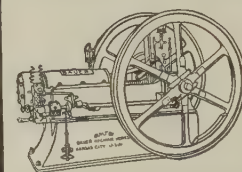


For Gas or Gasoline.

Sizes 5 to 80 H. P.

**NEW ERA IRON WORKS,  
86 Dale Avenue, DAYTON, OHIO, U. S. A.**

## BAUER GASOLINE ENGINES



Are perfectly adapted to the needs of grain elevator men. Write for description. Other engines taken in exchange. (Send for list of rebuilt second-hand engines.)

**BAUER MACHINE WORKS CO.  
KANSAS CITY, MO.**

## Record of Cars Shipped FORM 385

Is designed especially for the use of country shippers in keeping a complete record of each car of grain shipped.

It contains 160 pages of Record Linen Ledger paper, ruled to meet the needs of the grain dealer's business. The column headings are: Date Sold, Date Shipped, Car No., Initials, To Whom Sold, Destination, Grain, Grade Sold, Their Inspection, Discount, Amount Freight, Our Weight, Bushels, Destination Bushels, Over, Short, Price, Amount, Freight, Other Charges, Remarks.

The book is 9 1/2 x 12 inches and has spaces for recording the foregoing facts regarding 2,400 carloads. It is well bound in strong boards with leather back and corners. Price, \$1.50.

**GRAIN DEALERS COMPANY  
255 La Salle St., CHICAGO, ILL.**

## CIFER CODES

Use a good Telegraph Cifer Code, Prevent Errors, Reduce the Cost of Sending Messages and Prevent Contents Becoming Known to Agents.

**ROBINSON'S TELEGRAPH CIPHER CODE** is used more extensively by the grain trade than all others combined. Well arranged Compact; can easily be carried in the pocket Well printed on good paper. Bound in leather, \$2.00; cloth, \$1.50.

**A, B, C, INTERNATIONAL CODE** is used more extensively in international trade than any other. Bound in cloth, 480 pages. American Edition, \$5.00.

**BALTIMORE EXPORT CABLE CODE**, the latest, simplest and most popular code used in the export grain trade. Bound in leather, 152 pages. Price, \$8.00.

**COMPANION CABLE CODE**, a complete general code, with words from the official telegraph vocabulary. Bound in cloth, 144 pages. Price, \$5.00.

**RIVERSIDE CODE**, fifth edition specially adapted for use of millers and flour dealers who do an export business. Bound in flexible leather covers, 228 pages. Price, \$3.00.

**STEWART'S INTERNATIONAL CODE**. By means of which any number from 1 to 1,000,000 can be expressed by a single word of not more than ten letters. Bound in paper, 22 pages. Price, 25 cents.

**UNITED STATES CIPHER CODE**. Bound in cloth, 136 pages. Price, \$3.00.

For any of the above, address

**GRAIN DEALERS COMPANY  
255 La Salle St., CHICAGO, ILL.**

## COAL SALES BOOK

FORM 44.

FOR RETAIL COAL DEALERS.

It facilitates bookkeeping, and reduces the chance of error. Practically three books in one. 1. It is the original entry of all sales made. 2. It is the original entry on the scale weights. 3. It is the Journal from which the posting is done.

It contains spaces for 6,000 loads. Each page is ruled with column headings, as follows: Date, Ledger Folio, Purchaser, Gross, Tare, Net Pounds. Price Per Ton, Amount.

This book is 8 1/2 x 14 inches and contains 150 pages of superior ledger paper. Each page is numbered. It is well bound with best binder board, covered with cloth, has leather back and round leather corners. Price, \$1.75.

FOR SALE BY

**Grain Dealers Company,  
255 La Salle St. CHICAGO, ILL.**

255 La Salle Street, CHICAGO, ILL.

## GRAIN DEALERS COMPANY

leather back and corners. Price, \$1.50. bound in strong board covers, with Record Linen Ledger Paper and is well and Remarks. The book is printed on Bushels, Pounds, Price, Dollars, Cents, Name, Kind, Gross and Tare, Net Pounds. Its column headings are: Month, Day, giving room for records of 3,000 loads. It is 9 1/2 x 12 inches, contains 160 pages, from farmers.

For the use of country grain buyers in keeping a record of grain received

**Wagon Loads  
Received FORM 380**

Remember the name....

**GRAIN DEALERS  
JOURNAL**

Advertise  
....in it

Subscribe for it



## GRAIN DEALERS' EXCHANGE.

The rate for Advertisements in this department is 15 cents per line each insertion.

## MILLS FOR SALE.

BEST MILL property on Hocking River for sale; everything in best condition; rolls, buhrs, etc.; never failing water power. W. H. Herrold, Athens, O.

ROLLER FLOURING Mill in good Iowa town for sale, new. This is a snap; better investigate. Address, Mill, Box 9, Care Grain Dealers Journal, Chicago, Ill.

CEREAL MILL and grain elevator in northern Illinois, for sale. Doing a good business; will be sold cheap. Age of manager only reason for selling. Address Mc., 220 W. Liberty St., Cincinnati, Ohio.

GOOD FLOUR MILL of 60-bbls. capacity for sale; located in township which produced 125,000 bus. of wheat this year; situated on I. C. R. R. in southern Illinois. No other mill within 13 miles. Address Box 37, Vergennes, Ill.

MILL for sale, capacity 100 barrels per day, and elevator of 10,000 bus. capacity. Steam power. Located in prosperous town in Indian Territory. Flour has good reputation. Good custom and merchants' trade. Owner is not a miller. For full particulars address, W. H. Clark, Chelsea, I. T.

WHEAT MILL for sale—Complete 40-bbl. roller mill in Chemung Valley, N. Y. Plenty of wheat, good dairy and buckwheat section. All in good running order and doing a nice business. Also new 8-room house and barn. A bargain for some one. Steam power. Address, P. O. Box 96, Schuyler, Neb.

MILL BARGAIN—100-bbl. mill on L. S. & M. S. Ry. sidetrack, with 20,000-bu. elevator adjoining for sale. Mill modern and up-to-date in every respect, recently remodeled and completely equipped. Profitable business established. Will sell part or whole interest. For photo and descriptive circular address F. M. Rudd, Cashier, Bronson, Mich.

FOR SALE—Corn mill; one double stand rolls for meal; one large size Bowsher Feed Mill; one Marseilles Dustless Corn Sheller; one meal bolt; storage for about 5,000 bus. corn; wagon scales; 35-horse power steam engine using natural gas for fuel at low price. Southern Kansas town 6,000 population; two men operates; profits \$2,000 to \$3,000 yearly. Price \$3,500. Write for particulars. Address Eclipse, Box 5, Care Grain Dealers Journal, Chicago, Ill.

## PARTNERS WANTED.

PARTNER with means and experience wanted; new 15,000-bu. eltr. in wheat belt. References. Wm. Barber, Shook (P. O.) or Goss Station, Kan., on M. P.

PARTNER WANTED in a good mill and elevator in good town, good country and where good crops are raised. Box 194, Tecumseh, Neb.

## ELEVATORS WANTED.

WANTED—TO BUY an elevator located at some good point in Nebraska. Box 861, Hastings, Neb.

WANTED to buy one or more good elevators in Illinois. Address W. W., Box 8, Care Grain Dealers Journal, Chicago, Ill.

ELEVATOR WANTED—To buy, in South Dakota, Iowa or Minnesota. Address K, Box 8, care Grain Dealers Journal, Chicago, Ill.

ELEVATOR WANTED in central or western Indiana. Will pay cash. Give full particulars in first letter. Frankfort Grain Co., Frankfort, Ind.

ELEVATORS WANTED—To lease, or buy on easy terms, in Minnesota, Iowa or South Dakota. Address G, Box 215, Emerson, Manitoba, Canada.

WANTED—An elevator in western Indiana, 10,000 to 30,000 capacity, handling from 100,000 to 300,000 annually; up-to-date house. Henry Orr, Matthews, Ind.

ELEVATOR WANTED to rent or lease in good grain section of Indiana or Illinois. Write full particulars in first letter. Address Box 303, Matthews, Ind.

WANTED—TO BUY or lease with option of buying small elevator. Must be in good town and have fairly good business. Address C. A., Box 10, Care Grain Dealers Journal, Chicago, Ill.

GOOD, MODERN ELEVATOR handling from 100,000 to 300,000 bus. annually, wanted in exchange for my equity in 480 acres land near Crookston, Minn., or 200 acres in Clay Co., Iowa. Address O. O. Helgen, Ruthven, Ia.

WANTED—INTEREST in country elevator business in good town, prefer central Illinois. With or without other business. Advertiser experienced in grain business. Address W, Box 10, Care Grain Dealers Journal, Chicago, Ill.

## GRAIN AND SEED FOR SALE.

COW PEAS, SOJA BEANS and CRIMSON Clover Seed in car lots or less quantities. Write for prices. T. W. Wood & Sons, Richmond, Va.

## GRAIN WANTED.

WANTED to buy carload of timothy seed and car of Red Dog Midds. P. A. Rinaman, Upperco, Md.

WANTED—Two cars of White Rice, Shelled Popcorn. Send sample and quote. W. H. Small & Co., Evansville, Ind.

## MACHINES WANTED.

WANTED—6-Roll Keystone 9x18 bolt-er; 18x8 screw conveyor, 15 ft. 6 in.; all in good condition. E. D. Russell, East Prairie, Mo.

CORNWALL CLEANER, good, second-hand, No. 3 or larger, wanted. Address, C. W., Box 10, Care Grain Dealers Journal, Chicago, Ill.

## ELEVATORS FOR SALE.

TWO ELEVATORS for sale in good grain country. Good prospects for wheat and oats. Price reasonable. J. A. Mouch, Mooreland, Ind.

BRICK WAREHOUSE and elevator, 30 x 100, with basement 30 x 100 x 9; 16-in. wall frost proof, for sale. Located in the potato, bean and fruit belt of Michigan. Electric power. Will sell all or one half interest. Address W. H. Hyde, Rockford, Mich.

## ELEVATORS FOR RENT.

STEEL STORAGE TANK, 55,000 bu. capacity, to lease, with track, track scale and elevator privileges. Address T. G. White, Cedar Rapids, Ia.

## SCALES FOR SALE.

SCALES for elevators and mills; lowest prices. Chicago Scale Co., Chicago.

THE BEST heavy scales for grain dealers. Government Standard Scale Works, Terre Haute, Ind.

FAIRBANKS HOPPER SCALE, nearly new, 200 bus. capacity, for sale. H. F. Anthony, Hennessey, Okla.

VICTOR PLATFORM Scale, 6-ton, double bar, for sale; just as good as new. E. Blankenburg, Ivanhoe, Minn.

HOPPER SCALE, 600-bu., for sale. Terre Haute make. New, never been unpacked. Porterfield & Barton, Jamaica, Ill.

TRACK SCALES, new and refitted, our own and Fairbanks pattern. Also hopper and wagon scales, all sizes. For sale. U. S. Scale Works, Terre Haute, Ind.

SCALES for sale—One Champion, new, 5-ton, double beam; one 6-ton new scale made after the Fairbanks pattern. Also all sizes Musgrave's Improved Farm Scales. The Musgrave Co., Mrs., Des Moines, Ia.

REFITTED FAIRBANKS SCALES FOR SALE—Three 750-bu. hopper scales with compound beam, even levers to bring beams below, and office fixtures for beam consisting of short iron pillows, shelf and goose necks. Price each—\$150.00. Five 500-bu. hopper scales with compound beam, even levers to bring beams below, office fixtures for beam consisting of short iron pillows, shelf and goose necks. Price each—\$125.00. Two 15-ton scales with compound beam, and office fixtures for beam consisting of short iron pillows, shelf and goose necks, and extension levers to bring beam in office. Price each—\$110.00. Three 10-ton stock scales with compound beam and office fixtures for beam consisting of short iron pillows, shelf, goose necks and extension levers to bring beam in office. Price each—\$100.00. Two 8-ton stock scales with compound beam and office fixtures for beam, consisting of short iron pillows, shelf, goose necks and extension levers to bring beam in office. Price each—\$90.00. These are all Fairbanks Scales and having been thoroughly refitted, cannot be told from new. They are guaranteed to be accurate as any new Fairbanks Scale that ever left the factory. Allen P. Ely & Co., 1110 Douglas St., Omaha, Neb.

## YOU

Can find no present more acceptable to the progressive grain dealer than a paid up subscription to the Grain Dealers Journal.



# GRAIN DEALERS' EXCHANGE.

The rate for Advertisements in this department is 15 cents per line each insertion.

## ELEVATORS FOR SALE.

GOOD ELEVATOR in good location for sale. W. R. Bell, Foster, Mo.

SMALL ELEVATOR for sale; good live stock business in connection. Inquire of P. M. Howard, Harcourt, Iowa.

THREE ELEVATORS for sale, located on Santa Fe in best wheat district in Kansas. Lock Box 762, Wichita, Kan.

SEVEN ELEVATORS for sale, located in Western Indiana in the corn belt. Write quick. Scott & Kirk, Oxford, Ind.

GRAIN ELEVATOR for sale; capacity 35,000 bus.; located at one of the best stations in the Red River Valley; doing good business. Address Geo. Enge, Portland, N. D.

A GOOD ELEVATOR in good grain territory near Mason City, Ia., for sale or trade for land. Address C. T. Sidwell, Mason City, Ia.

ELEVATOR for sale, 10,000 bus. capacity; good repair, modern equipment, gasoline engine; good grain section of Mo. J. M. McCutchen, Pilot Grove, Mo.

A LINE of four elevators for sale. Will be sold singly if desired. Situated in northwestern Ohio. These houses are well located. For particulars address "Brown," Box 10, Care Grain Dealers Journal, Chicago, Ill.

GRAIN ELEVATOR in central Ohio, on N. & W. Ry. for sale; building and machinery in good repair. Also store room and residence in connection. For particulars address Lock Box 7, Groveport, Ohio.

FOR SALE—A line of ten well located country elevators in Kansas. All or some cash, and terms to suit. Good reason for selling. Best of crop prospects. Write for particulars if you mean business. Address Eagle, Box 5, Care Grain Dealers Journal, Chicago, Ill.

ELEVATOR, 16,000-bus. capacity, for sale; just finished; new machinery; complete daily capacity of 4,000 bus.; 3 stands of elevators; steel buckets, 16x8, 14x7 and 8x6; everything in best running order; level driveway. Inquire of C. S. McMullen, North Washington, Ohio.

ONLY elevator in southern Ohio town, in extensive corn and wheat valley. Storage 40,000 bu.; modern equipment; built three years. Exclusive coal trade. A fine money maker; owner has not time to give it attention. Price \$6,500, part cash. Address Morgan, box 9, Care Grain Dealers Journal, Chicago.

GRAIN, FEED, SEED and coal business for sale or exchange; no competition; have seventeen agency points on the A. T. & S. F. R. R.; with business house and two lots, fine residence and seven lots. Price \$3,000.00 or will exchange for good, up-to-date stock of goods. Call on or address F. A. Bardwell, Longton, Kan.

ELEVATOR For Sale, 10,000 bus. capacity, with a Fairbanks, Morse & Co. gasoline engine and one of their best steel frame scales. Is located at Darr, Neb., on the U. P. R. R., in a good winter wheat and corn territory. Large acreage of winter wheat put out last fall. For further particulars, address, J. French, Smithfield, Neb.

## ELEVATORS FOR SALE.

TEN ELEVATORS for sale in Illinois, Indiana, Iowa and Ohio; also 200-barrel flour mill in Indiana for sale or trade. All bargains and money makers. Full description by mail. Aaron Smick, Decatur, Ill.

GRAIN ELEVATOR for sale or rent, on Vandalia line in northern Indiana, modern equipment; large grounds near center of town; exceptionally desirable residence town; good territory; great bargain for right party; write for particulars. Plymouth Novelty Mfg. Co., Plymouth, Indiana.

GRAIN, LUMBER AND IMPLEMENT business for sale in the corn belt of Illinois. Capacity of elevator 16,000 bushels; house handles 200,000 bu. each year. Lumber and implement sales in 1902 about \$25,000. Good reason for selling. Address G. B., Box 9, Care Grain Dealers Journal, Chicago, Ill.

FOR QUICK SALE—A most substantial and handy elevator; in best of repair throughout; 7 years old; one of the very best grain points; direct route to Chicago; in one of the nicest little towns— noted for good schools, churches and business enterprise. Price and terms made on application to W. N. Reveal, Hoopeston, Ill.

NEW ELEVATOR, 40,000 bus. capacity, for sale. Central Indiana; fine grain country; 150,000 bus. of grain handled per year; on Pan Handle and Electric Railroads. Fine paying business. Full description on application. Will be sold at a bargain. But not given away. Address "Business," Box 10, Care Grain Dealers Journal, Chicago, Ill.

FIVE NEW ELEVATORS in heart of Oklahoma's best wheat country for sale. Each elevator has 10,000 bus. capacity, gasoline power and is complete thruout and ready to handle this year's big wheat crop. Can handle stock and grain if desired. Headquarters in town of 12,000 population. The best proposition in the country. Write Wirt & Lyons Co., Enid, Okla.

FOR SALE—Good local and transit transfer and cleaning elevator, about 25,000 bu. capacity; 60,000-lb. hopper scale; power unloading scoop; cleaning and scouring machine; good mixing arrangement; large feed and corn meal rolls; 75-horse power steam engine; wagon scales; wagon dump; good track room for cars; coal bins. Good local trade in coal and feed. Best grain section of Kansas. Best of reasons for selling. Price \$6,650. Address Excel, Box 5, Care Grain Dealers Journal, Chicago, Ill.

ELEVATOR for sale in the corn belt of McLean Co., Ill., on L. E. & W. R. R. Elevator well equipped. House cribbed, modern and in first class condition. Capacity 20,000 bus.; 200-car business. Also stock of general mdse. and store building, 9-room residence and 6 acres of land. Good opening, for some one. All must be sold together. If you mean business write for particulars. Address 444, Box 10, Care Grain Dealers Journal, Chicago, Ill.

## ELEVATORS FOR SALE.

ELEVATOR and 360 frontage on side track at Mt. Carroll, Ill., for sale to close estate. Capacity 40,000 bu.; gasoline engine and dump. Good opening for right man. For particulars inquire of N. H. Halderman, Mt. Carroll, Ill.

ELEVATOR for sale; 40,000 bu. capacity; cribbed construction, 2 stands of elevators, 3 dumps, steam power, steel roof; about three acres of land. The only elevator at the point; handles about 350,000 bus. a year. Price \$13,000. Best of reasons for selling. Address W. H., Box 7, Care Grain Dealers Journal, Chicago, Ill.

GRAIN ELEVATOR in Ohio for sale, 15,000 bus. capacity, up-to-date; 8-room house; one acre ground. In fine farming country. Handles 125,000 bus. grain per year. Cash sales on flour, feed, coal and implements \$45,000 per year. A great money maker. In live town; two banks, high school, 5 churches, electrical street car line, beautiful place to live. Here is a snap for the right man. Address Box 358, New Carlisle, Ohio.

A FINE OPPORTUNITY for some live young business man with capital. I will offer one of the best, well established money making combined business plants in the state of Ohio, consisting of the following: One large up-to-date elevator, good lumber business, well established hardware, builders' supplies and paint business, good coal trade. The above are located in one of the best localities in the state. I am also interested in the wholesale oil business that has grown so that I am compelled to give same my whole time. For further particulars address, E. E. Gard, Tremont City, Ohio.

ESTABLISHED WHOLESALE GRAIN and ELEVATOR business for sale. One of the best wholesale grain businesses west of the Mississippi River; tributary to the grain fields of the great Southwest; on a direct line to the Gulf for export. We have handled two million bushels of corn of the present crop; business aggregated over two hundred thousand dollars per month for the past year; have an established trade with over seven hundred of the shippers in the Southwest. We have a three hundred thousand-bushel capacity elevator, equipped with all modern machinery, with nearly a mile of trackage and handling capacity for one hundred cars per day. Will also sell office building and fixtures and will give possession at once. We also have an established branch office in Texas and all employees, both office and traveling representatives, will remain with the purchaser. We would be glad to correspond with any one who means business and is in the market to buy a business and plant of this kind. Poor health is the only reason for selling. Prospects never were better for a large wheat crop in Kansas, Nebraska and Oklahoma, and owing to the late frosts in Texas it is almost certain that there will be another corn failure in that state this year, which will be a fine outlet for shipments of corn, both bulk and sacked. For further information, prices, terms, etc., address "Z," Box 10, Care Grain Dealers Journal, Chicago, Ill.



## GRAIN DEALERS' EXCHANGE.

The rate for Advertisements in this department is 15 cents per line each insertion.

## ENGINES FOR SALE.

GASOLINE engine for sale, 10-h. p. Temple Pump Co., 15th place, Chicago.

NEW ERA ENGINE for sale, 60-h. p., in fine order. J. M. Johnston, 22 S. Canal St., Chicago, Ill.

FAIRBANKS-MORSE Gasoline Engine, 8 h. p., nearly new, for sale. H. F. Anthony, Hennessey, Okla.

GOOD ATLAS ENGINE, 20-h. p., and 30-h. p. boiler for sale cheap. Address C. T. Sidwell, Mason City, Ia.

CHARTER GASOLINE ENGINE for sale, 35-h. p.; in good order, worn but little. J. W. Johnson & Co., Casey, Ill.

OTTO ENGINE for sale, 35-h. p., can be seen running in mill in Minnesota. J. M. Johnston, 22 S. Canal St., Chicago, Ill.

ONE VILTER ENGINE, 14x36; one Twin Cooper Corliss Condensing, 16x12, for sale. Mertes Machinery Co., Milwaukee, Wis.

GASOLINE AND STEAM ENGINES, and boilers for sale. A few bargains in second-hand. Wallace Machinery Co., Champaign, Ill.

GAS ENGINE for sale—One to 4-h. p. St. Mary's; 1 to 6-h. p. St. Mary's; 1 to 9-h. p. Charter; all in good condition. Woodbury & Files, Muncie, Ind.

STEAM, GAS and Gasoline Engines and all kinds of mill supplies and machinery, new and second hand. Refiner Elevator Works, Kansas City, Mo.

GASOLINE engines for sale: 14x16-h. p. Dayton; 16-h. p. Case; 10 5-h. p. Otto Engines. Chicago House Wrecking Co., W. 35th & Iron-sts., Chicago.

COFFIELD GASOLINE ENGINE for sale. Second-hand, six horse power. Been in use six months. Good as new. Address Welch Bros., Marathon, Ia.

ONE BOX-BED, SLIDE VALVE ENGINE 14x24, 8 ft. x 16 in. fly wheel, in good order, for sale; price right. Address United Supply Co., Toledo, Ohio.

ONE 2½-h. p. Fairbanks Gasoline Engine and one 8-h. p. Fairbanks Gasoline Engine for sale; in fine order. J. M. Johnston, 22 S. Canal St., Chicago, Ill.

GASOLINE Engines of any make taken in trade for new engine, or will overhaul and put old engine in running order. Address Bauer Machine Works Co., Kansas City, Mo.

ENGINE FOR SALE—One 4-h. p. Fairbanks, Morse; only used eight months; guaranteed as good as new; \$175.00. Address Lock Box 726, Lenox, Ia.

ENGINES for sale—One 30-h. p. Webster; one 25-h. p. Fairbanks-Morse; one 14-h. p. Otto; one 9-h. p. Otto; one 6-h. p. Fairbanks; one 22-h. p. Foos. A. H. McDonald, 36 W. Randolph St., Chicago.

ATLAS ENGINE, 35-h. p. with heater, for sale; boiler 46 in. x 12 ft.; 42 three-inch flues; stack 18 in. x 60 ft. Now running in good order. Enlarging plant. Kaw Grain & Elevator Co., Kansas City, Mo.

ALL SIZES of the high-grade Lammert & Mann gasoline engines for sale. Also several second-hand engines of other makes and in good repair at a bargain; write for description and prices. Lammert & Mann, 155-161 S. Jefferson st., Chicago.

## ENGINES FOR SALE.

ENGINE FOR SALE—Four-valve 10x20. Address, F. A. McKenzie, Quincy, Mich.

RICE AUTOMATIC Engine in first-class shape; 80-h. p. boiler with rocking grates, nearly new; two heaters and nearly new smoke stack, for sale cheap as we are going out of business. Address Walton Creamery Co., Walton, Kan.

ENGINES FOR SALE—Second-hand 9x24-in. and 10x30-in. Corliss; 11x16-in. "Allfree" Automatic; 9x12-in. and 12x24-in. slide valve engines. Boilers, 60 in. x 16 ft. and 66 in. x 16 ft.; also heaters and pumps. The Vilter Mfg. Co., 836 Clinton St., Milwaukee, Wis.

WE HAVE for sale one 10x12 Brownell Center Crank Throttling Governor Engine, 48-inch balance and band wheels. Engine complete. Price \$150. For particulars address Herbert Edwards, Leipsic, Ohio, or the Pittsburg Steel Shafting Co., Toledo, Ohio.

FOR SALE—Second-hand gasoline engines, 1 to 50 h. p. Why buy new engines when we sell slightly used and guaranteed at one-half original cost? We have all makes and all sizes. Write us, stating your needs. Price Machinery Co., 507 Great Northern bldg., Chicago, Ill.

FOR SALE—One 14 x 20 slide valve, box bed engine with 54 x 6 band wheel and fittings complete. One 60 x 16 two-sheet boiler, 7-16-in. shell, with dome, and 60 3½-in. flues, full square front with all fittings. One 80-horse power heater and Duplex Pump. The complete outfit is in good condition. Address United Supply Co., Toledo, Ohio.

## MISCELLANEOUS.

THE Grainman's Actuary \$1.00 post-paid. Henry Nobbe, Farmersville, Ill.

WHEN YOU WANT new or second-hand machinery or supplies of any kind, including power plants, or to buy, rent or trade for a mill or elevator, address, T. M. Warne, Amboy, Ind.

FOR SALE OR EXCHANGE—1428-acre farm well located near Vincennes, Ind.; no better corn and wheat land on earth; all level black soil. Will take a good grain elevator as part pay. Address Box 406, Hopeston, Ill.

INCREASED CAPITAL WANTED—An old established grain firm doing a good station business in Kan. and Mo. desires to increase capital stock \$20,000 or \$30,000 and furnish position as book-keeper and traveling manager of station agents to one or two parties. Best of reference given and required. Address Earl, Box 5, Care Grain Dealers Journal, Chicago, Ill.

KING KORN—Twelve photographs, showing the raising of corn, from start to finish, plowing, planting, cultivating, etc. Every one a work of art. Made on best platinum paper; mounted on cards or in morocco bound book. These 12 negatives have cost me lots of time and money. Here is a chance for you to get them for one-tenth what they cost me—\$5.00 for 12 on cards, \$6.00 in leather book. If you will order now, I will include a beautiful picture of Minnehaha Falls. Every grain dealer should have these. Address W. D. Gay, Essex, Ia.

## MACHINES FOR SALE.

GOOD GRAIN CLEANER; large capacity; cheap. Box E-326, Galveston, Ind.

SECOND-HAND CLIPPER MILLS for sale. Apply to the Albert Dickinson Co., Chicago, Ill.

PORTABLE DUMP, White Patent, in good condition, for sale. Woodbury & Files, Muncie, Ind.

DRILLING MACHINES, two No. 1 Star, full traction, for sale. Address C. Friedly, Dunkirk, Ohio.

LITTLE VICTOR No. 2 Corn Sheller and Cleaner combined, for sale. J. M. Hornung, Greensburg, Ind.

INVINCIBLE Oat Clippers, two No. 9, good as new, will sell cheap for cash. Address, W. D. Judd, St. Louis, Mo.

CORN SHELLER for sale, second-hand, 125 bushels capacity. Address The Bauman Grain Co., Neodesha, Kan.

"WESTERN" ROLLER Cleaner No. 3 for sale. Fair condition. Will sell cheap. Porterfield & Barton, Jamaica, Ill.

SOME EXCEPTIONAL BARGAINS in second-hand machinery in Circular No. 17, now ready. A. S. Garman & Sons, Akron, Ohio.

BOWSHER GRINDER, No. 10; separators, all sizes; scourers; for sale cheap. S. G. Niedhardt, 1028 Delaware St., S. E., Minneapolis, Minn.

WESTERN COMBINED SHELLER and Cleaner, No. 4½, for sale; in good condition; capacity 150 to 200 bus. per hour. Woodbury & Files, Muncie, Ind.

VICTOR No. 3 Barnard & Leas Wheat Scourer and Polisher; a Barnard Dustless Warehouse Separator; corn sheller; pulleys and shafting, for sale. Used very little. H. H. Palmer, Zumbrota, Minn.

WAREHOUSE MILLS AND SEPARATORS—Several new A. P. Dickey Mfg. Co., side and end shake warehouse mills and over-blast separators, for sale cheap to close out. Johnson & Field Mfg. Co., Racine, Wis.

MACHINERY FOR SALE—Boiler 20-h. p., engine, 12-h. p., burr, elevator and a few machines. Also a whole outfit for the best feed mill. This machinery is all new but have no use for it. Will sell separate if desired. John Fritchle, Coon Rapids, Iowa.

## HELP WANTED.

MANAGER WANTED for conditioning elevator at Galveston. Give references and state salary expected. Hanna & Leonard Elevator & Warehouse Co., Galveston, Texas.

GOOD ALL AROUND man wanted to run a grain elevator, lumber, live stock and hardware business, at a small station in Iowa; man who speaks German preferred. The Edmonds-Londergan Co., Marcus, Ia.

MAN WANTED as partner or on salary; must be experienced grain and seed man, capable of taking charge of elevator and keeping books; one that speaks German preferred. For particulars address P. J. Thompson & Sons, Plankton, Crawford, Co., Ohio.



# GRAIN DEALERS' EXCHANGE.

The rate for Advertisements in this department is 15 cents per line each insertion.

## SITUATIONS WANTED.

BY GRAIN man of 22 years' experience. Landon Mapes, Jacksonville, Ill.

WANTED position as grain buyer in elevator or on the road. Had 6 years' experience; reference; married; and not afraid of work. Address Box 955, Corn- ing, Ia.

POSITION wanted as general agent for line of elevators. Have had ten years of experience in managing line elevators. Address H., Box 7, Care Grain Dealers Journal, Chicago, Ill.

POSITION wanted as manager or buyer in an elevator in Neb. or Kans. Best of references furnished on applica- tion. Address C. A. B., Box 7, Care Grain Dealers Journal, Chicago, Ill.

POSITION by married man as man- ager of country elevator. Experienced. Can operate steam or gasoline engine. German. Can furnish best of reference. Address H. F. W., Box 201, Manning, Ia.

POSITION—With good firm as buyer or manager of grain business. Would take an interest with right party. Have 12 years' experience. Will give best of references. Address P. Box 5, Care Grain Dealers Journal, Chicago, Ill.

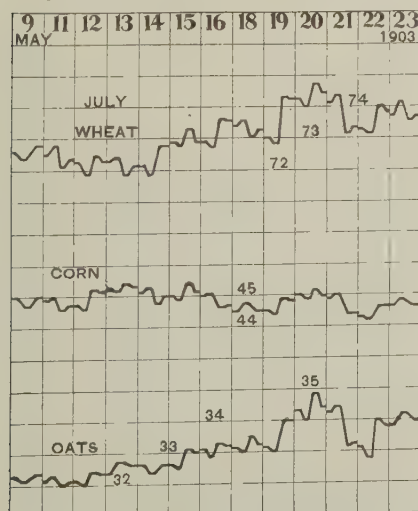
AN EXPERIENCED and capable man would like position as manager of a grain business, or would run an elevator on shares. First-class recommendations fur- nished. Address D. R., Box 10, Care Grain Dealers Journal, Chicago, Ill.

SITUATION WANTED—Office or traveling position in Texas or Territory with reliable grain firm. Sixteen years experience in Texas and fully competent to manage business. Prefer forming part- nership with firm or party having suf- ficient capital. References. Address Grain, Box 395, Sherman, Tex.

Argentina is cursed by uncertainty of climate. In alternate years the crops are either a dismal failure or a brilliant suc- cess. Crops are good only 2 years out of 5.

## Prices at Chicago.

The opening, high, low and closing quo- tations on wheat, corn and oats at Chi- cago for the two weeks prior to May 25, are given on the chart herewith.



## MISCELLANEOUS FOR SALE.

HOUSE and three lots on corner in residence district of Tipton, Ia., at a bar- gain. Address John R. Wampler, Tipton, Ia.

DOGGETT GRAIN CO., wholesale shippers of grain, hay and feed stuffs, Mc- Kinney, Tex. Correspondence solic- ited.

ECONOMIC PORTABLE BOILER for sale, 30-h. p., in good order, now carrying 80 lbs. pressure. Address P. O. Box 501, Toledo, Ohio.

GRAIN TEST Separators. For clean- ing samples of wheat to ascertain the dockage. Address Dubuque Turbine & Roller Mill Co., Dubuque, Ia.

A SECTION of fine stock and grain land in southern North Dakota for trade for good elevator property. Union Coun- ty Investment Co., Elk Point, S. D.

SANDERS PORTABLE grain elevator with 1½-h. p. gas engine, for sale; handy loading cars or elevating grain in granary. E. Blankenburg, Ivanhoe, Minn.

GASOLINE engine owners who have had trouble with lubrication can learn how to forget it by addressing The Auto- matic Lubricator Co., 1105 Caxton Bldg., Chicago.

WHOLESALE and RETAIL grain and flour business for sale. Established 50 years. Located on leading wholesale business street of the city. Main building is 40x75 ft., four stories high, to which is connected a mill and elevator building eight stories high. This contains a 75- h. p. engine and boiler, two grist mills, hopper scales, bins, elevator, etc. These mills have a capacity of a thousand bush- els a day and the bins will hold from twenty to twenty-five thousand bushels. Private switch on tracks of N. Y., N. H. & H. R. R., a storehouse and wharf on water front, all being part of the prop- erty. The plant controls the largest whole- sale and retail grain and flour business in city. Its facilities for the receipt and handling of both rail and water ship- ments are of the best. An ordinary car can be emptied, weighed and put into any bin in the building in less than an hour. Reason for selling, owner wishes to per- manently retire from business. A. A. Beckwith, Norwich, Conn.

## MISCELLANEOUS FOR SALE.

MANSFIELD TUBULAR BOILERS —Two 16x14, for sale, 56—3½-in. tubes, full square fronts and all fittings. Price very low. Address United Supply Co., Toledo, Ohio.

AN ESTABLISHED coal and feed business for sale, in the most desirable part of the city of Dayton, Ohio, with a population of over one hundred thou- sand inhabitants. For full particulars ad- dress W. M. Byers, Dayton, Ohio.

FARM FOR SALE—360 acres near city of Crookston, Minn., 250 acres under cultivation and seeded in wheat and flax; ½ mile to railroad station; 80 rods to school house; heavy black soil; natural drainage; \$30 per acre. Geo. Enge, Port- land, N. D.

POWER PLANT FOR SALE consist- ing of the following machinery: One 14x36 Sioux Corliss Engine; two 48x16- inch tubular boilers now carrying 100-lb. pressure; two duplex boiler feed pumps; one feed water heater; one steel water tank; all piping connecting above machin- ery included. Plant can be seen running at our elevators at Minneapolis. Can make delivery of the above goods in the month of July. For price write Concrete Elevator Co., Minneapolis, Minn.

## THEIR AD Brought Business

C. P. & J. LAUSON, Milwaukee, Wis.:  
Please discontinue our ad. of engines for sale in the Journal. Our ads in your Journal were very effective.

## SECOND- HAND

Shellers, Cleaners, Clippers, Scales, Feed Mills, Steam Engines, Boilers, Gaso- line Engines, Belting, Buckets, Con- veyors or any other elevator mach- inery can be bought or sold quickly by placing an ad. in the "Wanted" or "For Sale" columns of the

GRAIN DEALERS JOURNAL

OF CHICAGO.  
COSTS 15 CENTS PER LINE.

## GRAIN DEALERS JOURNAL

255 La Salle St., Chicago, Ill.

Gentlemen—Enclosed find One (\$1.00) Dollar, for which please send the Grain Dealers Journal on the 10th and 25th of each month for one year to

Name of firm.....

Capacity of Elevator..... Post Office.....

.....bus. State.....





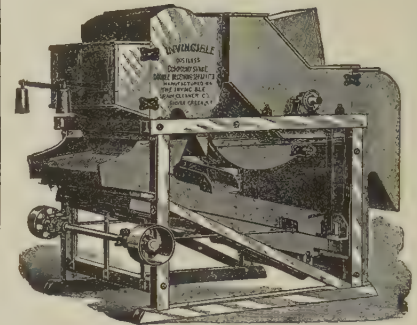
**COVER'S Dust Protectors.**  
 Rubber Protectors, - - \$2.00  
 Metal " - - 1.50  
 Sent POSTPAID on receipt of price; or on TRIAL to responsible parties. Have AUTOMATIC VALVES and fine sponges.  
**H. S. COVER**  
 153 Paris St., South Bend, Ind.

## INVINCIBLE

Compound-Shake Dustless, Double

### RECEIVING SEPARATOR

(Eleven Sizes)



Meets every requirement of the elevator and warehouse man.

Made in wood or steel. Runs absolutely smooth and quiet. No shake or tremble.

**The Best Money Can Buy.**

A cleaner that cleans at a minimum expense for power used. A machine that can be depended upon to do the work required of a separator as it should be done. It has many desirable features which are explained in our catalog.

We manufacture a full line of Elevator Machines. Send for catalog.

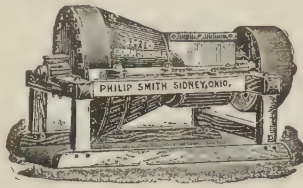
**Invincible Grain Cleaner Company**

Invincible Works,

SILVER CREEK. - - - N. Y.

REPRESENTED BY

W. J. Scott, 94 Traders Bldg., Chicago, Ill.  
 Edw. A. Ordway, 512 Exchange Bldg., Kansas City, Mo.  
 Chas. H. Scott, Nicollet Hotel, Minneapolis, Minn.  
 J. N. Bacon, Balchorne Block, Indianapolis, Ind.



## No "Shell Game"

Can clean one out of ear corn so quickly, so neatly and completely as

# The OHIO Corn Sheller

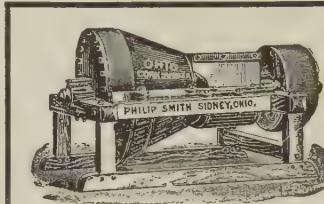
**CLEANS CORN FROM THE COBS**

It plays "the game" with all shelling surfaces chilled.

New Corn or Old Corn stands no chance. However, it gives everybody satisfaction.

**PHILIP SMITH,  
 SIDNEY, OHIO**

Can tell you how his machine does "the trick." Ask him.



# The Mark of Perfection



The Monitor trademark means perfection in grain cleaning machinery, because Monitor machinery does its work perfectly.

In the separation of impurities from grain, all screen separations are practically the same.

It's the air separations that lift a machine from mediocrity to perfection.

Monitor Milling and Receiving and Warehouse separators have four distinct air separations in addition to the closest screen separations.

The Monitor air separations are made by perfectly controlled air currents and are separate and distinct features not possessed by other makes and possessed by the Monitor machines.

Perfect work, honest construction, mechanically accurate running balance, the highest durability and efficiency are a few of the exclusive points that make the Monitor Trade mark "The Mark of Perfection."

Write for details of the Monitor line, which includes Monitor Milling Separators, Monitor Receiving and Warehouse separators, Monitor Wheat, Corn and Barley Scourers and many other Monitor specialties.

**THE HUNTLEY MFG. COMPANY**

SILVER CREEK,

NEW YORK



## GRAIN DEALERS JOURNAL

Published on the

10th and 25th of Each Month

BY THE

**GRAIN DEALERS COMPANY**

255 La Salle Street,

CHICAGO, ILL.

**CHARLES S. CLARK, Manager.**

### Subscription Rates.

One dollar per year; Sixty cents for six months, invariably in advance. Fifteen cents must be added for exchange when sending local checks. Single copies ten cents.  
To Foreign Countries within the Postal Union, postage prepaid, two dollars per year.  
To city subscribers outside carrier limits, \$1.50.

### Advertising Rates:

furnished on application. The advertising value of the Grain Dealers Journal as a medium for reaching the grain dealers and elevator men of the country is unquestioned. The character and number of advertisements in its columns tell of its worth.

### Letters

on subjects of interest to those engaged in the grain trade, and trade news items are always welcome.

CHICAGO, ILL., MAY 25, 1903.

MORE replies to questions in our "Asked—Answered" column will be appreciated by many readers.

HESSIAN FLIES have attacked Kansas wheat fields and the crop killers will have the state shipping in wheat before the month is gone.

COMPETITION among operators of driers in some markets keeps low grade corn above prices ruling in markets not having this class of buyers.

MISSOURI'S state grain weigher who was drawing two salaries, evidently was simply training for the St. Louis city council or the state legislature.

MILWAUKEE has extended an urgent invitation to Secretary Stibbens to select the Cream City for the coming convention of the Grain Dealers' National Asso.

THE Minneapolis Chamber of Commerce has unanimously voted an invitation to the Grain Dealers' National Asso. to hold its annual meeting at Minneapolis.

CIVIL service did not go thru the Minnesota nor the Illinois Legislature, hence the trade must accept grain inspection without civil service in those states for a few years more.

INVITING farmers to meetings of grain dealers occasionally may have a softening effect, but too much anxiety in this respect will be sure to arouse suspicion of the motive.

THE CHARGE that we omit useless letters from certain words because our editors can not spell is wrong. Each member of the staff has easy access to Web-

ster's Dictionary. The true reason for contractions and abbreviations is to gain space for more information on each page.

EXTRAVAGANT prices paid for farm lands in Ohio, Indiana, Illinois and Iowa seem to give the lie to the claim that farmers are not receiving remunerative prices for their grain.

PILFERING from grain cars in terminal yards makes trouble for shipper, receiver and carrier. Any encouragement given such thieves is sure to prove very detrimental to the market.

A VALUABLE service performed by some of the state assos. for their members is the compilation of crop reports, which are considered more reliable than those issued by the government.

LOST.—A bill providing for reciprocal demurrage charges, somewhere between the convening and adjourning of the Illinois State Legislature. Finder will kindly return to interested shippers and greatly oblige.

IN THE light of recent events it seems all the more remarkable that Missouri's Grain Inspection Department should have asked the last legislature for permission to turn \$10,000 of its surplus into the general fund. What became of the bill? Why was it introduced?

WEAK car doors spring and permit grain to leak out too often to warrant any shipper's entrusting his dollars to their care. As long as carriers do not furnish doors amply strong to retain grain in car they can raise no objection to shippers using double doors.

IMPROVEMENT in seed corn and greatly increased yield is sure to result if the members of the different associations follow up the good work inaugurated, but if interest lags and the corn growers are left to the insatiable greed of the seed corn fakirs then further deterioration must follow.

ALFRED C. CLARK has no connection whatever with the Grain Dealers Journal or the Grain Dealers Company, and no one identified with the Grain Dealers Journal or the Grain Dealers Company has anything whatever to do with the publication of a so-called list entitled Grain Dealers and Shippers Gazetteer.

NOT only are country grain dealers building better elevators and giving more careful attention to reducing the fire hazards, but they are equipping them with more labor saving devices and better weighing facilities. Yet, incredible as it may seem, some are still operating or trying to operate, old time houses without any facilities for weighing grain into cars. These same dealers are kicking whenever they think they have a shortage, altho their opinion is merely a guess. Without proper weighing facilities no shipper is

in a position to collect a claim against a carrier for loss in transit, nor can he prove a shortage at destination. By his careless method he invites others to help themselves to his grain.

NOTWITHSTANDING the fact that Congress failed to enact a law providing for the establishment of a federal department of heelers to go thru the motions of inspecting grain, the last session resulted in 9,501 new places with salaries aggregating \$6,986,158 being provided. It is easy to understand why the politicians are so anxious to have a federal grain inspector stationed in every village.

THE Merchants' Exchange and the grain dealers of St. Louis have issued an invitation to the Grain Dealers' National Asso. to hold its next annual meeting in that city. It would seem much better to hold a meeting in St. Louis this year than next, because the World's Fair would make it next to impossible to hold the grain dealers together any length of time. They would want to go out to the Midway and see the sights.

THE unreasonable bull-headed dealer who is ever spoiling for a fight is a terror to his neighbors and a curse to his own business, but thanks to the effective work of the associations, he is becoming scarce, as he learns the truth. Frequent local meetings and free discussion of mutual interests displaces prejudice with fair minded tolerance. The oil of friendly greeting does much to reduce the friction due to irritating trivialities.

SHIPPERS to the Southeast, whose drafts are not collected by banks, may see fit to send them thru some other channel for collection. The express companies might be induced to look with favor on the business. Shippers are determined that their demand drafts with exchange attached to bills of lading must be paid before grain is delivered to the consignee, and they will get the business down to a cash basis, if they stand together. Weak-backed shippers who give in to buyers that insist upon paying only as suits their convenience, block a most commendable effort to place the Southeastern trade on the same cash basis in force elsewhere.

ONE of the largest grain concerns in the country has recently changed its articles of incorporation so as to permit it to engage in general merchandising, lumber and coal. Previously its business has been confined principally to grain. However, the general merchants at one or two stations where it operated grain elevators, out of sympathy for the poor, down-trodden farmer, who was not receiving as much for his grain as they thought he was entitled to, determined to assist him by engaging in the grain business. They did not comprehend that by interfering with the business of the grain man they would immediately attract him into merchandise



lines. Such, however, has been the result, and it should be the result whenever the merchants of any town seek to interfere with the business of the regular grain dealer.

MICHIGAN'S state inspection bill would have provided many warm berths for men who could grade hay, beans, grain and seeds, as it provided for an inspector at every crossroad. Men who are competent to grade all these commodities and stand as judges between experts who grow and handle any of them are indeed scarce. Had the bill become a law the work of the so-called inspectors would have been worthless and the department an useless burden.

WRITING street and number on mail matter sent to large cities facilitates its prompt delivery. Many letters now received by the Grain Dealers Journal are stamped by the Post Office: "Have your mail addressed to street and number." "Street address supplied by the Chicago Post Office." Letters without street and number are sent from incoming trains to the general office, while those on which full address are given are sent direct to the local distributing station.

DAMP GRAIN caused so many losses during the past season that more grain elevator operators are equipping their plants with driers than ever before. No doubt the time will come when driers will be installed at many intermediate points and at terminals, so that shippers can have their grain dried for a nominal fee. Of course every elevator operator will greatly prefer to have and operate his own drier, and the majority will not be content until they have their houses properly equipped for drying and cooling grain.

READERS who have been following the different conflicting reports of a decision given out by the District Court at Hastings, Neb., regarding taxation of elevators on railroad right of way will be pleased to read a correct statement of the matter in our communicated department, this number. It seems that the elevators which had been taxed twice were owned by the railroad company, hence the judge did not make any radical departure in remitting the tax levied upon the operators by the township assessor. It is the avowed aim of every taxing body to avoid double taxation of the same property.

STEADY rates and uniform rates to all are so very essential to success in the grain business, that it would seem time the different associations were doing more than adopt resolutions asking for such rates. Rebates are generally supposed to be a thing of the past, but many incongruities, which amount to discrimination against the different districts, are known to exist. Frequent and sudden changes in rates always effect great hardships

upon many unwarned shippers. Limiting carriers to two changes in grain rates a year, and requiring thirty days' notice wud work no hardship upon them and wud serve to protect the shippers.

A GRAIN Shippers' Club has been formed at St. Louis to assist in reducing the city's grain trade with the South and Southeast to a cash basis. If they will refuse absolutely to extend credit to buyers and then induce other shippers to do likewise success will be in sight. If the brokers and other buyers of the Southeast who insist upon having time on their grain do not possess the ready cash, they should apply to the bankers who now force the shippers to make loans without interest. It would seem easier to induce the bankers of the Southeast to work a change than the grain brokers, because their own interests would be promoted while the broker would be out by borrowing money and honoring drafts attached to bills of lading.

THE many members of the legitimate speculative trade will be pleased to know that the U. S. Circuit Court of Appeals has sustained the decision of Judge Kohl-saat in perpetually enjoining George T. Sullivan from taking quotations from telegraph companies connected with the Chicago Board of Trade. There is no doubt in the minds of any fair-minded men, that the Chicago Board of Trade should and has the right to control its own continuous quotations. No attempt has or will be made to keep information from the general public except in cases where recipients use same as the basis of conducting a betting game. The bucketshop keepers may occasionally induce some cross-roads justice to decide in their favor, but in the end they are sure to lose.

FUMES from gasoline engines do not improve the quality of air inhaled, in fact numerous cases are recorded where men working in rooms with gasoline engines have been made seriously ill by breathing the gases exhausted from the engine. An Iowa grain dealer whose 16-h. p. gasoline engine exhausted into the basement relates how he was made ill and his strongest helper taken home insensible after working a few hours inside, with all openings tightly closed on account of the extreme cold weather. It is needless to say that they ground no more feed that day, and thereafter they kept doors and windows open until the partly burned gases were exhausted out of doors. The exhaust from a gasoline engine is largely carbonic acid gas and carbon monoxide, and if fresh air is not supplied from the outside no oxygen will remain to sustain the operators. The exhaust pipes of few gasoline engines have been permitted to terminate inside the building and in every case trouble has been caused. It is another case of an ounce of prevention being worth many tons of cure.

## Asked— Answered

### WHO IS LIABLE?

Grain Dealers Journal: Reading carefully the case as stated by O. R. on page 341 of Grain Dealers Journal of April 10th and answers in subsequent issues thereto, we would think that in this transaction the bank assumed certain liabilities, for they did not act in the usual capacity of banks, i. e., simply as agents for the shipper in the collection of the draft; but required him to pass the title of the property over to them, before the shipment was started, way-bills and B/L made out in name of the bank by the railroad agent at point of shipment, *an unusual proceeding* and probably done to have absolute control, and in case of an attachment issued by any creditor of the shipper, they would be in a position to show a clear title to the goods.

In the eyes of the law, banks are not entitled to any more protection than individuals and when they transgress from being *merely agents* in the *collection of drafts* and occupy the shoes of the shipper and become the vendor of the goods jointly with the shipper, they also become jointly *liable* with him for any loss which a consignment might make by reason of the grain spoiling while in transit. The commission merchant is purely an agent for the *owners of the grain* and paid a *certain compensation for performing the labor of selling it*, and should by all means have recourse on those in whom the title of the property is vested for any overdrafts said owners make on him.

This is a deeper question than first glance would indicate and one which should be thoroughly aired, as many banks, simply because they do a banking business, are of the opinion that they can mix up in transactions similar in character to this, and by reason of being bankers set up the claim they cannot be held liable for any losses that may occur.—Respectfully yours, Miller Bates Co., Milford, O.

### Convention of Hay Asso.

The annual meeting of the National Hay Asso. will be held at the Sherman house, Chicago, Ill., June 17 and 18. Arrangements have been completed for the entertainment of an immense crowd, for this meeting is expected to be one of the best attended in the history of the asso. No one identified with the hay trade should miss this splendid opportunity to meet old friends and form new acquaintances.

A rate of one and one-third fare has been obtained by Secretary P. E. Goodrich from the Central, Western, New England, Southeastern and Trunk Line Passenger Assos., for the round trip. Tickets will be good going June 12 to 17, and returning up to midnight, June 22.

Those wishing to take advantage of the special rate should procure from their local ticket agent a certificate showing that they have purchased a full fare ticket going, which certificate should be deposited with Secretary Goodrich at Chicago immediately on arrival. Any desired information can be obtained by addressing Mr. Goodrich at Winchester, Ind.



## Change in Liverpool Contract Grades.

The principle of permitting the delivery of lower grades on payment of a fixed difference has been carried out to the fullest extent by the Corn Trade Asso. of Liverpool, Eng., in the recent revision of its rules regulating delivery on futures contracts.

The allowance ranges from 2d. (4 cents) to 5½d. (11 cents). No. 1 hard Duluth and No. 1 hard Manitoba are deliverable without allowance, as is also No. 1 northern Manitoba when of fine quality. These are classed as grade A.

Grade B is accepted with an allowance of 2d. per 100 pounds. This is composed of No. 1 northern Manitoba, No. 1 northern Duluth, No. 1 northern Chicago, choice winter wheat, very fine lots of Rosario-Santa Fe wheat.

The wheats known as class C, which are deliverable with an allowance of 4d. per cental, are No. 2 Manitoba, good hard winter, good soft winter, Rosario-Santa Fe and Bahia Blanca wheat.

The wheat known as class D, deliverable with an allowance to buyer of 5½d. per cental is a lighter Plate wheat weighing not less than 58½ pounds.

## The Four Best Advertisements.

The votes received from our subscribers on the Four Best Advertisements in the May 10 number of the Journal show wide difference in opinion. The four advertisements receiving the most votes for first, second, third and fourth place respectively, are:

George H. Phillips.  
Edward G. Heeman.  
Fairbanks, Morse & Co.  
Edward Hines Lumber Co.

Following is the vote cast for the best ad: Geo. H. Phillips, 548 for 1st place, 61 for 2nd place, 305 for 3rd place and 42 for 4th place, total 956. For second best ad., E. G. Heeman, 78 for first place, 429 for 2nd place, 209 for 3rd place and 168 for 4th place, total 884. The vote for the 3rd best ad. was as follows: Fairbanks, Morse & Co., 102 for 1st place, 213 for 2nd place, 313 for 3rd place and 120 for 4th place, total 748. The following vote was cast for 4th best: Edward Hines Lumber Co., 143 for 2nd place, 156 for 3rd place and 210 for 4th place, total 509.

Other advertisements receiving votes for first place are:

Huntley Mfg. Co.  
Weller Mfg. Co.  
Barnard & Leas Mfg. Co.  
Iowa Grain & Mfg. Co.  
Ware & Leland.  
Caldwell & Barr.  
J. P. Mackenzie.  
B. S. Constant Co.  
J. Rosenbaum Grain Co.  
Murphy Grain Co.  
Willford Mfg. Co.  
Dudley M. Irwin.  
Marseilles Mfg. Co.  
Webster Mfg. Co.  
Strong & Northway Mfg. Co.  
Baker & Traxler.  
Lasier & Hooper.  
The Paddock-Hodge Co.  
Lowell Hoyt & Co.  
R. E. Elwell.  
Chicago Scale Co.  
Van Ness & Wilson.  
A. T. Ferrell & Co.  
Bridge & Leonard.  
Milwaukee Elevator Co.

Fyfe, Manson & Co.

The names of the subscribers who are winners of the opinion prizes will be published in the next number.

## Letters From Dealers

### BALTIMORE PLAYING HOOKEY.

Grain Dealers Journal: That Baltimore has been playing hookey with our corn is shown by an experience I had with a car of corn shipped to that market.

Car No. 68454, loaded with corn, was elevated March 19, as shown by the elevator receipt. The commission firm for almost two months was unable to render account sales because the Baltimore & Ohio Railroad was not in position to furnish freight bill, altho demand for the bill was made daily. The bill was not furnished until May 14, and was paid the following day.—W. E. Hurd, Logansport, Ind.

### TAX ON ELEVATORS ON RIGHT OF WAY.

Grain Dealers Journal: With reference to the decision of the district court at Hastings, Neb., as reported in the Grain Dealers Journal, page 307, Mar. 25 number, regarding the refund of taxes on elevator property in this state, I will quote extract from letter of Geo. S. Hayes, president of the Nebraska Grain Dealers Asso., who lives at Hastings, where this decision was rendered, and who personally interviewed the judge who rendered the decision.

The judge said the two elevators at Ayr and Pauline belonged to the K. C. & O. R. R. Co. They were leased for \$1 per year; and it is my impression they were operated by Harroun at the time. The judge takes the position that these elevators were a part of the equipment of the R. R. Co., just the same as the freight houses and depots are a part of the right of way; and he remitted the special tax on the elevators for that reason. He says there are several decisions in Minnesota that he took for a precedent. He also says that this has no bearing on elevators owned by individuals who have built on railroad ground, and that elevator property of this kind has no connection whatever with the railroad assessment.—A. H. Bewsher, Secretary Nebraska Grain Dealers Asso., Omaha, Neb.

### BASE OPTIONS ON LOWER GRADE

Grain Dealers Journal: Much has been said regarding the present procedure of the speculative and cash grain markets, but no definite results have yet been attained as to securing a more uniform range of the two as to prices.

The large speculators contend that any change in the present rules would have a tendency to injure the option business, but if they will take the time to look over the past they will undoubtedly see that the option business is being concentrated into larger and fewer hands. The pork market is a fair example of what the speculative grain market is coming to.

Statistics will show that twelve to fifteen years ago the percentage of contract corn on the Chicago market ranged from 45 per cent to 60 per cent, whereas the past two or three years the percentage

has been as low as 10 per cent. The efforts of the farmer to improve his grain and handling facilities have been fruitless; or, the inspection has become more rigid.

If grain raised by the average farmer was deliverable on contracts, the markets would naturally seek a more uniform trend, country shippers would be in position to protect their purchases, and as a result the option market would be stimulated. Would it not be well to consider a revision of the rules of the grain market, and base the options on a lower grade; taking the cotton market as an example?—C. A. Dryer, Champaign, Ill.

### SACK LENDING IN MISSOURI.

Grain Dealers Journal: A deplorable state of affairs exists thruout the state of Missouri, and especially in the eastern and central portions, as the result of the custom of loaning or renting sacks.

To begin with, this custom had its inception at the very outset of the grain trade, and as a result of the long usage of sacks handled by the shipper and peddled cut to the farmer, gratis, the evil is deep rooted and it seems a herculean task to throw it off. If ever a business had a parasite sucking its life blood, certainly the grain business thruout this section has, and it gives me a great deal of pleasure to know that recently through the instrumentality of the Grain Dealers' Union, the attention of the grain dealers has been turned to their precarious condition and an avenue of relief seems near at hand.

The many meetings held of late in this state cannot result but in great good, and almost every shipper in my section has been charged with the feeling that a thoro renovation must be had to meet the new conditions of business.

The sack must eventually be driven, if sacks we must have, to the man it concerns, and he is the man who sells the grain and not the shipper. Commission houses must get out of the sack business, and command their trade, not by methods that are considered "inducements" that are most of the time questionable, but by high business efficiency and thoro integrity.

The commission houses that let out sacks to farmers must be rapidly eliminated from the trade, and the new standing that the union places us upon will very shortly reduce their business to a minimum and relegate them to the rear.

I am glad to see the enthusiasm that my neighbor shippers are taking in the matter, and it will not be long until we are down on practical and modern business methods.—Jas. H. Wooldridge, Booneville, Mo.

Broom corn exports for the 8 months prior to Mar. 1 were valued at \$150,350; compared with \$198,432 for the corresponding period of 1901-2.

For the present it seems as if the future of the wheat market depends upon events in France, what they may be will depend principally upon the progress of the new crop, which undoubtedly suffered rather severely in some regions of the north.—Corn Trade News.

Return of the B/L war tax which congress expedited by special law still is delayed by the impossible demands of the internal revenue office. At this late date how can the shipper schedule the date of each bill of lading, the kind of goods shipped, the port from which the goods were shipped, the name of the consignee, the name of the vessel, the name of the consignor, and the port to which the goods were shipped?



## Annual Meeting of Texas Dealers

The fifth annual meeting of the Texas Grain Dealers' Asso. was called to order in Bryan Hall, Houston, Thursday, May 21 at 10:40 a. m. by Pres. G. J. Gibbs, of Clifton, 62 being present.

Following the invocation and address of welcome which was responded to by J. Z. Keel, the president delivered the following address:

### PRESIDENT'S ADDRESS.

In opening the fifth annual meeting of the Texas Grain Dealers' Asso. I desire to congratulate the members upon the success of the organization started in 1898, with eleven members. It has grown to include 150 active members in good standing. Its membership now embraces nearly every responsible shipper in Texas, as well as almost the entire list of the best receivers in the State. That its workings have been for the mutual good and benefit of all concerned, is proven by the increase in our membership during the past two years, which have been very unfavorable grain seasons in our State. During 1901 and 1902 Texas produced no corn and but small crops of oats and wheat; yet the membership of our asso. has grown steadily. The report of our secretary will show a healthy financial condition of the affairs of the asso., and the very small amount of arrearages for dues certainly speaks loudly for the regard the members have for the organization.

During my terms as president, I have had the hearty and earnest co-operation of every officer and member, and this valued assistance has rendered the duties of my position very pleasant, indeed.

Last October, in company with Secretary Dorsey, Ex-President Harrison and others of our membership, I attended the annual meeting of the Grain Dealers' National Asso., held at Peoria, Ill. You will remember that our asso. is affiliated with this National Asso. I will not attempt to give any account of the proceedings of the National Asso., for you have doubtless read same in the Grain Dealers Journal, but I cannot refrain from assuring you that our association stands high in the estimation of the National Asso. Ex-President Harrison holds a place in the National Executive Committee, while President Baxter was pleased to hand in my name as a member of the Legislation Committee. I found that our northern grain dealers have great respect for our asso.

In January last Secretary Dorsey and myself attended the annual meeting of the Oklahoma and Indian Territory Grain Dealers' Asso., held at Kingfisher, O. T. We were courteously received and most hospitably treated by the dealers. We found that their asso. is a well organized and efficient working body, and has greatly improved the grain trade of Oklahoma and Indian Territory.

The arbitration feature of our asso., in my opinion, is one of its strongest, if not the very strongest claim, we can present to the trade interested in grain. In 1901-1902 we had before the Arbitration Committee some 53 cases, involving about \$10,000. In 1902-1903 94 cases were filed for adjudication by the committee, involving about \$8,000. All this business has been handled before our Arbitration tribunal generally in a manner satisfactory to the disputants, and your Secretary's report will show that the fees received for arbitration have exceeded the cost of conducting the hearings. This record speaks loudly for our system, and I would recommend great care and deliberation in making any material changes in the present rules governing arbitration. I believe our rules are very clear and complete, and that it will be a difficult task to improve them to any great extent. I would recommend that the Constitution should be so changed as to permit the Executive Committee to fix the time and place of annual meetings.

I have not hesitated to have our asso. represented at rate hearings by the state railway commissions, when the interests of the grain trade were affected, and at my request Secretary Dorsey has appeared before the commission at Austin.

I convened the Executive Committee at Fort Worth last January to discuss the disturbance in interstate rates, and while our efforts were of no avail, we spoke

for Texas interests, and did all we could to reduce the price of corn and oats for our state.

In January I visited Secretary Dorsey at his office in Weatherford and examined his books and papers. I am pleased to say that I found his records correctly kept, and that all his accounts and transactions are arranged in systematic and business like manner. As the asso. has grown, so has the work of the Secretary's office increased, yet Secretary Dorsey appears to have kept full pace with its growth, and his books and accounts are in such shape as to merit the commendation of every member of the asso.

I trust that the deliberations of this meeting may be conducted solely with a view of bettering the interests of the asso.

Mr. Dorsey moved that the first vice-pres. appoint a committee of three to consider the recommendations of the president. Carried.

The following report of Secy.-Treas. Dorsey was read:

### SECRETARY'S REPORT.

To the Officers and Members:

I submit the following as my report for the last fiscal year: We had, at the close of last year, May 20th, 140 members. Have received this year 30 new members, making a total of 170 members. Resigned during the year 16, and suspended for non-payment of dues 10, total 26, leaving a net membership of 144. Of the ten suspended, nine of them were subject to suspension, and should have been suspended prior to the last annual meeting. They were left on the roster with the hope of getting them to pay their dues, but without avail; hence the suspensions for the year have really been only one, which I consider excellent. I am pleased to advise that there are at present, only three members who have not paid their dues up to date, and who are now subject to suspension, but I have hopes that they will yet pay their dues.

### FINANCIAL STATEMENT.

Receipts:	
Cash on hand May 20th, 1902.....	\$ 466.39
Received membership fees this year.....	300.00
Received dues this year.....	1,832.30
Received deposit fees, cases for arbitration .....	330.00
Received for advertising .....	45.00
Received Refund of express ch'ges.....	1.60
Total .....	\$2,975.29
Disbursements:	
Traveling expenses Arb. Com.....	\$ 99.55
Printing and stationery .....	110.05
Refund depositing fees in arb. cases .....	200.00
Postage .....	172.03
Dues to National Assn. ....	129.00
Long distance telephone bill.....	106.70
Exchange .....	1.40
Express charges .....	7.15
Secretary's salary .....	1,200.00
Traveling expenses Ex. Committee—Officers and other incidental expenses .....	421.75
Total .....	\$2,447.63

Balance on hand .....\$ 527.66  
I consider this the best showing we have ever been able to make. I am pleased to advise that the influence of our asso. is growing and extending along all lines. As I have, from time to time, kept you advised by circular of the work we have been doing, it is useless for me to tax you with a long annual report. I presume you will be more interested in the numerical and financial reports above.

It has been my earnest effort to look after interests affecting the asso. and its members, and if I have not served all of you, it has been your fault, as I have been ready, at all times, to respond to every call. Most all our members respond promptly to any call I make on them for crop reports, or other matters, but a few fail to see the necessity of this, and upon them I would urge the necessity of prompt action, as the asso. can be made of more benefit by co-operation.

During the last legislature, your officers did all they could by correspondence and visiting Austin to further measures of interest to our organization, but I regret to advise that we accomplished very little, except to get sentiment started. We as-

sisted in securing the passage of a bill by the legislature, freeing grain dealers and other merchants from the payment of occupation taxes, but the governor vetoed the bill. There were other measures we tried to get through and failed, such as the gathering and disseminating of crop statistics, the collection of over-charges from the railroads, etc. I could mention many other things, but as above stated I have tried to keep you advised by circular.

From correspondence had from this office I am convinced that it will be to the interest of this asso. so to amend our arbitration rules as to permit an unconditional appeal from the decision of the Arbitration Committee to the Executive Committee, and from the Executive Committee to the Arbitration Committee of the Grain Dealers' National Asso., and I trust that such an amendment will be offered and adopted at this meeting. I further believe it will be to the interest of the asso. to give the Executive Committee power and authority to fix the time and place for holding our annual meetings, and I trust this body will consider this proposition also.

A report of the Executive Committee which audited the Treasurer's books showed the Treasurer's report to be correct.

Owing to the absence of members detained by belated trains, Mr. Brackett's review of the work of the Arbitration Committee was postponed to the afternoon session.

Crop reports were called for, after which the meeting adjourned to 1:30.

### THURSDAY AFTERNOON SESSION

The afternoon session was called to order at 2:30 by Pres. Gibbs, who stated that the delayed trains had not yet arrived.

The Secy. read the paper of J. B. Pondrom of Pilot Point on "Will Subordinate Organization of Local Grain Dealers be Beneficial to the Grain Trade of the State," which follows:

### BENEFITS OF LOCAL DIVISIONS.

Having been assigned the task of expressing an opinion as to the advisability of forming local sub-organizations of grain dealers within our state, I shall present briefly some of the reasons which I conceive to be entirely sufficient to warrant the formation of local, district or county organizations of grain dealers to work as a part of, and in conjunction with, the state organization.

Sub-organization of the grain dealers is valuable for several reasons. The first and the paramount reason in my opinion is based upon the necessity of nearly perfect information statistically of the condition of the growing grain crop from time to time, the amount of grain stored within our State, the condition of the growing crops, and the acquirement of a more perfect knowledge of the amount of grain required by our mills and feed consumers. This information can only be gotten by the enlistment of interested dealers in every section and county in the State, who can only be induced to interest themselves actively in securing this highly essential information by making them participants in its benefits—to make them feel that they really constitute a part of our organization, whose object is a concentration of all efforts towards simplifying and improving the system of handling our grain crops.

It is necessary to organize locally as well as generally. Locally because the members of each local section come in contact with each other oftener, thru meetings which can be held conveniently at any and all seasons, and because in their business transactions they are forced into contact with each other by competition and learn by a comparison of notes the actual condition of the crops, its character and have a more perfect knowledge of its probable yield.

Another reason for sub-organization is that it would tend to increase the membership of the State organization from the fact each and every member of such local federation would, thru personal interest, become an active solicitor for new members, realizing, as not before, that if all the reputable dealers in the district were members, a general reformation of methods for the better would result.

Another very strong reason for this



change is found in the impossibility of a general discussion of new methods and laws for the government of the State organization during the annual convention, and the fact that the annual conventions are not attended by a sufficiently large percentage of its membership. By the formation of local bodies, and their assemblage together more frequently, many measures for general benefit might be evolved, discussed and prepared for action by the general convention at its yearly meetings, while matters pertaining to purely local difficulties could be taken up promptly by members familiar with the situation and properly adjusted or protected without waiting upon the slow process of action by the body at large. Lastly, I favor it because history has revealed many instances where good laws have failed of enactment, and bad laws have been established simply and solely thru apathy on the part of those to be benefited or damaged by their enforcement. Such being the case, and knowing how futile it is to expect each individual to interest himself in matters for general good unless his enthusiasm is aroused by frequent discussion and personal contact with other interested parties, I favor providing a means whereby his interest will be kept aroused and active, as would result from the proposed method and no other.

E. H. Crenshaw of Ft. Worth followed with a criticism commending Mr. Pondrom's recommendation. From his paper we take the following:

## MR. CRENSHAW'S PAPER.

Mr. President and Fellow-Sufferers:

When I was appointed to discuss this subject with Brother Pondrom, it was not my understanding that I was to criticize his paper, in the common acceptance of the meaning of the word critique. For such, would involve the marshalling of arguments and reasons against local or sub-organizations. This, in my opinion, can not be done, without encroaching upon the foundation of state organization. The same reasons that can be given against local organization, will apply with equal force against state organization.

In supplementing what Brother Pondrom has said on this subject, I will state that it is a well-recognized fact, that the better people in any line of business know each other, the less friction they have. If we know the faults and failings of our brother dealer, we are the better prepared to deal with him; we guard against such failings and thus prevent disagreements and troubles. Local organizations bring dealers together often—every thirty or sixty days—and enable them to know more about each other, in one year, than would probably be learned in six to ten years, thru the state organization. These frequent meetings and friendly intercourse that will naturally follow, will minimize and adjust many small family troubles, as it were, without becoming items of gossip among the neighbors farther away. This in turn tends to harmony, which is an essential element in the success of any organization.

Sometimes a fellow has a car of corn refused at destination and receives the chilling advice that the corn is "hot." His draft is protested, adding \$4.50 to his burden. A car of hay is delayed by the railroad and reaches destination, after "free grass" has come to supply the long-felt want intended to be supplied by the car hay. The consignee advises him that he cannot handle the hay, so as to pay freight charges. He buys a car cane seed, from a reliable seed dealer, against which a demand draft is made with B/L attached. He pays the draft, feeling that the man he bought from is perfectly reliable. When the seed arrive, some week or ten days later, he finds them badly musted, so they are unfit for planting purposes. He advises his reliable dealer, as to the true state of the case and in due course of mail receives a reply to the effect that cane seed have been very hard to keep from heating this year, and that the railroad, or somebody else, except himself, ought to make good such damages. He goes to see his banker and finds him looking sour and forlorn and is met with the suggestion that he must reduce his overdraft.

This poor fellow goes back to his place of business feeling like the world, the flesh and the devil had turned against him and that he is the victim of more hard luck and misfortunes than any man in the grain business. What this man needs as early as possible, is sympathy, and a knowledge that his fellow-dealers are hav-

ing like experiences. The quickest and best place to get what he needs is at a meeting of local dealers, where he can hear them tell of their hard luck with hot corn, delayed hay and musty cane seed, and he will return home strengthened and encouraged, realizing that other folks have troubles. Misery loves company and human nature craves sympathy. A fellow feeling makes us wondrous kind, and that man feels that he has the sympathy of his fellow-grain men, who have shared a like fate with himself.

Experience has taught us, that these "rough places in the road" are encountered too often for our annual meetings to supply the amount of sympathy needed to keep a fellow feeling like he is the biggest and wisest grain man in his section of the country; hence the need for local or sub-organizations.

Another essential element in the success of any organization is enthusiasm or zeal—a "plant" that rarely grows, spontaneously. It needs to be cultivated. It is hard to cultivate without the inspiring influences of others, who have a common purpose. It is one of the peculiarities of human nature, that the more we think about and work for any legitimate or laudable cause, the more interested we become in the advancement of that cause. Frequent meetings in local organizations, will have a strong tendency to increase interest and beget enthusiasm and zeal. Let us try the local organizations. We need more enthusiasm and more zeal.

After the subject had been ably discussed J. A. Stephenson of Alvarado moved that a committee of three be appointed to formulate a plan to form the subordinate organization of local dealers.

More discussion followed, the motion was carried and Pres. Gibbs appointed J. A. Stephenson, Alvarado; J. P. Harrison, Sherman, and L. G. Belew, Pilot Point.

W. O. Brackett read the following paper reviewing the work of the Arbitration Committee:

## REPORT OF ARBITRATION COMMITTEE.

The establishment of the principle of arbitration was at the time of the organization of our asso. one of the objects most sought after by such organization, and the growth of the labors of the Arbitration Committee, and the attitude of the members of the asso. and of the outsiders toward its work is the best index of the success of the asso. idea in general. Unhesitating readiness to submit differences to arbitration and to abide by the decision thereof signify a fair-minded and enlightened view of mutual responsibilities and desire to do justice to all as we wish it for ourselves, destined to remove the worst obstacles to profitable and pleasant relations.

During the twelve months covered by this report there have been filed with the Arbitration Committee for its decision, 94 cases, involving a total of \$8,134.13. During the past year none of our members have been guilty of refusal to submit to arbitration or failing to abide by the results thereof.

While it is impossible to explain in detail the work done, yet its work speaks for itself, and the Committee feels that the results are highly encouraging and bespeak marked progress toward the adoption of harmonious methods in our business, and there is every reason to believe that the advance will continue.

It will be seen that the volume of business handled by the Committee is very considerable, requiring much time and thought for its proper disposition, and all reasonable effort should be made by those having disputes to abridge the labors of the Committee. The individual members of the body contribute their time without compensation, leaving their own private affairs. While they do so cheerfully, their work should be lightened whenever possible by the settlement by individuals of many petty claims of trifling amount and import which are now submitted, and which in most cases require as much expenditure of time and thought in their proper consideration, as questions involving large amounts and important principles.

As a general proposition the Committee has found that the vast majority of cases coming to them for decision arise from the loose and careless making of contracts and confirmation of same, leaving points to be adjusted by the Committee which

should have been settled by mutual understanding in the first place.

A most important result of the work of the Committee is the ascertaining of those parties who are not disposed to transact business along fair and equitable lines, but this benefit will be lost if members fail to observe the rules adopted by the asso. in regard to trading with such individuals. Even supposing that he has escaped the penalty provided for such an act, a member does the asso. an injustice, besides taking an uncommercial risk himself, when he persists in doing business with those who have been adjudged unworthy of confidence.

The Committee has used its best efforts and most careful thought in arriving at all decisions, which have been unanimous in every case, and conscientiously feel that its duty has been performed to the very best of its ability. Being only human, it would not be strange if the members may have erred at times, and even if this is not so, it would be but natural that those against whom adverse decisions have been rendered might feel that possibly full consideration had not been accorded their claims. However this may be, the Committee desire to testify to the absence of such criticism, and to thank the members for their consideration and courtesy in this and every other connection.

In compliance with a motion made at the morning session, Vice-Pres. Keel appointed the following committees:

Committee to report on the proposition to amend the Constitution regarding appeal from findings of the Arbitration Committee, as recommended by the Pres.: W. O. Brackett, E. R. Kolp and C. F. Gribble.

Committee to draft amendment to Constitution and By-Laws so as to give the Executive Committee authority to select the place as well as the time of annual meetings: J. G. Jones, O. P. Lawson and C. W. Meyer.

J. T. Starke, Plano, was called upon for a paper on How to Make Drafts for Grain with Bill Lading Attached, Cash Items, and the Benefits of Such a Plan to the Members of Our Asso. and the Grain Trade Generally.

Mr. Starke had no paper, but he said, the way to make a draft a cash item is to make a protest draft. By it you get the cash before the receiver gets the grain and he must come to you to settle in case of a difference. You have the money to use before the receiver gets the grain. The receiver wud confine his business to responsible shippers; he cud not afford to deal with others. The protest draft is now used in Kansas. We have tried this method and like it. I doubt the ability of the asso. to enforce the use of the protest draft unless a penalty is provided.

The banks of Texas want to handle these grain drafts as protest papers. I have it on good authority that if this asso. wants these drafts made protest, a resolution from this asso. will result in the banks refusing to handle them except as protest drafts.

Chas. P. Shearn: I can see no special benefit to be derived from asking banks to receive no drafts attached to bills of lading except protest drafts. If I make a protest draft on a shipper and it returns with \$3 or \$4 protest fees, I would be out. We wud be glad to see the adoption and use of protest drafts but I doubt our ability to secure it. Personally I see no benefit to be derived, but am not opposed to their use.

Secy. Dorsey read from a letter from Chas. Counselman & Co., of Kansas City, as follows:

We beg to state that our terms are Kansas City weights and grades final, demand draft payable upon presentation. These are the terms that have been generally agreed upon by grain shippers, and to enforce which a heavy fine has been attached, and all of the best shippers of the various cities are included in this



agreement, which we believe will result to your ultimate advantage, as it will drive out irresponsible and undesirable trade that has bobbed up at destination in various cities.

E. H. Crenshaw: We cannot make rules here to govern our customers over in Louisiana or the Southeast. We must make terms with them by agreement.

Pres. Gibbs called on Col. C. T. Prouty, Secy. of the Oklahoma Asso., who took off his coat and prepared to do the address justice. He said: After riding 36 hours on a belated train I do not feel much like talking. I have no address prepared. I came here to learn. We are young in Oklahoma and we want to see how you do the work.

Frank Kell was on the program for a paper on How Can the Interests of the Texas Grain Dealers and Texas Millers be Made Mutual?

Eugene Early: I wud be pleased to have the millers stop going into the street to buy wheat and buy from us at a living profit. When the market is declining they cut me pretty hard.

G. J. Gibbs: I feel the mills are properly entitled to all they can grind and shud not have to fight to get it. Dealers and millers shud work harmoniously; both will be better off.

Col. Prouty: We have the utmost good feeling between the grain dealers and the millers in Oklahoma. Both belong to our asso. and work in harmony. The mills of your state do not buy from irregular or irresponsible dealers at our stations.

J. P. Harrison, Sherman, one of the Texas Commissioners to the St. Louis World's Fair, read a paper entitled, The Interest the Texas Grain Dealers Have in a Proper State Exhibit at the St. Louis World's Fair, in which he plead earnestly for an exhibit worthy of the state, one which wud attract an army of agriculturists to its untitled field and turn the tide of emigration to the Lone Star State, from which we take the following:

#### TEXAS GRAIN DEALERS AT WORLD'S FAIR.

I desire at the outset to explain in what capacity I appear before you. I have the honor to be serving as one of the Texas Commissioners to the Louisiana Purchase Exposition, and in the dual role of a Commissioner and a citizen of Texas, my whole heart is in the hope that Texas will do herself credit next year. However, for almost thirty years before I was made a Commissioner to this Exposition I was a grain dealer in Texas, and during that time I have tasted with many of you—and with many of you shared—the joys and sorrows of this tempestuous life of buying and selling grain. So I want you to feel that it is not as a Commissioner who yearns for your subscription to the World's Fair Fund that I address you, but that I speak to you as a grain dealer—one who has striven and continues to strive earnestly for the promotion of the best interests of the grain trade throughout the state.

It seems to me that if any one word could fully express "The Interest Texas Grain Dealers have in a creditable State Exhibit at the Louisiana Purchase Exposition," that word would probably be "Immigration," and I shall confine my arguments in the main to that contention.

We know that Texas' production is already a very important factor in the task of clothing and feeding the world. There is not one of us who is not familiar with the fact that the proportion of land in Texas now under actual cultivation is exceedingly small compared to the area of virgin arable lands, as witnessed by the millions of acres capable of production in which no plow has ever turned a furrow.

We have all read of the mighty giant Texas would be in clothing and feeding the world if her production was more nearly in proportion to her capabilities. If that degree of production is to be desired, and its desirability is not to be doubted, immigration is essential.

In seeking to attract immigration to Texas, we shall first need to educate the world at large as to what this State is and can do; and the first step in this direction will be to teach the world that Texas IS NOT! In other words, to unlearn it of preconceived ideas which are travesties upon this State and her citizenship.

Go out into the world and you will today find in highly cultured centers so much of ignorance and of distorted impressions respecting Texas and Texas people that if our primary school children were guilty of such ignorance, and know as little of the resources and people of those states where so much of miseducation respecting Texas obtains, we should deem them hopelessly crippled intellectually. Our information respecting other states on one hand, and the misinformation of the citizens of other states respecting Texas on the other, may be very largely attributed to the educational influences of national and international expositions where every state and nation is supposed to put its best foot forward—of exhibits which revealed to us the achievements of other states, but from the lack of any Texas exhibit, have left the citizens of other states free to assume either that we had as yet achieved nothing, or that we were ashamed of our achievements. Accordingly, the citizens of other states continue to keep warm the time-novel idea that Texas is merely the habitation of a few outlawed cowboys in high-heeled boots and six-shooters, of hordes of coyotes and jack-rabbits, and of countless tarantulas and rattlesnakes.

Unfortunately, the "exhibit" from this state to the only exposition in which Texas has participated with an actual exhibit confirmed the six-shooter-tarantula conception of this state. I refer to the delirium tremens assortment of bugs, centipedes, and the like, which some enterprising parties dispatched from this state in a box car to the Atlanta Exposition. While I admire the enterprise of those who forwarded that car of reptiles, I grieve at such a ruthless waste of talent—and alcohol. They should have been in the menagerie business.

All this ignorance respecting Texas must be dispelled, if we are to have the immigration necessary to the proper development of this state, and it will be dispelled forever if Texas is represented at the Louisiana Purchase Exposition with an exhibit at all worthy of her people and her resources.

The Texas grain dealer is interested in this proposed exhibit as much as any other class of citizens can possibly be, for the reason that he desires to see the prosperity added to this state which an increased annual grain production would insure. We believe that a Texas exhibit which, while incidentally showing to the world that this state annually produces millions of dollars' worth of cotton, sugar, and other crops which northern and western states cannot grow at all, should show that Texas can and does produce as fine grain as can be grown in any northern or western state, would insure a tide of immigration to this state which would soon have in cultivation the bulk of Texas lands which now go untitled. We believe that if the grain-growing possibilities of this state were presented to the world, as a proper exhibit would do, it would attract to this state thousands of agriculturists from the bleak North and Northwest who are past-masters in the art of grain production, which by them has now been reduced almost to a science.

The prairies of Iowa, Illinois, Minnesota, the Dakotas, Manitoba, etc., comprise the world's granary through sheer necessity. With the agriculturists of these sections it is "raise grain or quit farming"; a "root hog, or die" fiat that enforces grain production. The farmers of those sections have met the issue nobly, and have reduced grain growing to such a science that they study the habits and dispositions of their seed grain, and can give the pedigree of a grain of corn at sight. So effectively have they pursued these studies and experiments that in a comparatively few years they, by propagation and selection based on the principle of "the survival of the fittest," have evolved seed corn that has increased their yields per acre from twenty and thirty bushels, as formerly, to eighty and one hundred bushels in later years.

Would it mean anything to Texas grain dealers to have a few thousand of such grain farmers located in Texas? Would not such grain producers among us more nearly insure stable production, and would we not prefer stable production to the fluctuations of a bounteous crop one year

and a famine the next—possibly the next two or three? Would it mean anything to Texas grain dealers to have an influx of grain growers from the Northwest whose inherent ideas of thrift would insure the proper harvesting of grain, and whose methods would necessarily compel the emulation of all other grain producers in the state who might desire to compete?

These questions cannot be answered in the negative. We will concede, then, that as grain dealers we desire a stable and an increased production, together with improved harvesting methods of grain in Texas. We will doubtless concede, too, that the best way to bring this about would be to induce a number of those matchless grain growers of the frigid Northwest to come with their families and grain-growing ideas to sunny Texas. Many of them doubt that Texas can produce grain. Grain-raising has been their sustenance for generations, and they would be loath to leave even those icy prairies for any country where they could not, if necessary for their livelihood, depend upon the only crops they yet know how to produce perfectly.

The grain dealers of Texas should be deeply interested in a Texas exhibit at St. Louis for the purpose, if no other, of revealing to the farmers of the world, and those of the Northwest in particular, the fact that no better grain producing country than Texas exists anywhere.

Coincident with this information, a creditable Texas exhibit at the Louisiana Purchase Exposition would reveal to the world a domain which, if peopled as it ought to be, is capable by its own production of sustaining (with all that goes to make life desirable) a goodly portion of the world's inhabitants. There could be no other sequence to fitting representation at St. Louis than that Texas would harvest an influx of immigration and capital, of factories and like enterprises, that in a few years would make her the premier state of this union in point of population and wealth.

While much else could be more forcibly said than I have yet said of "The Interest Texas Grain Dealers have in a Creditable State Exhibit at the Saint Louis World's Fair," I have dwelt chiefly upon the effect such an exhibit would doubtless exert towards attracting immigration to this state and the not improbable bearing such immigration would have in the near future on the grain industry of Texas—an industry which, because of our proximity to the sea, which gives outlet for our products to the millions beyond the seas who look to this continent for bread, must inevitably grow to be a very important factor in the economics of our state. There must soon come the day when there will be no idle land in Texas.

Pride should prompt every grain dealer in Texas, as it should prompt every other good citizen of the state, to desire that his state should be represented at St. Louis. I feel sure that every grain dealer in the state would feel humiliated if Texas did not exhibit at St. Louis, and worse humiliated still if she exhibited but indifferently.

J. Z. Keel moved that a vote of thanks be tendered Mr. Harrison for his able paper. Carried.

Mr. Harrison: I would be pleased to know how you feel regarding this matter of a state exhibition.

C. F. Gribble: In order to get this matter properly before the asso. I move that we vote \$250 to the World's Fair fund.

Eugene Early: The asso. has no funds to spare and as a member of this organization I wud be ashamed to see it give so small an amount. If the members desire to subscribe to the fund, I see no objection to their doing it. I wud be willing to give—

J. P. Harrison: I do not favor the asso.'s appropriating money for the fund. I would like to see a fund raised to be known as the Texas Grain Dealers' World's Fair Fund. Unless \$100,000 is raised by July no exhibit will be made by Texas.

Mr. Gribble withdrew his motion and moved that each member be requested by the Secy. of the Asso. to contribute \$5 or more to the Texas World's Fair Fund. Carried.

J. P. Harrison: Moved that each mem-



ler lend every assistance in his power to help in gathering a creditable exhibit of Texas grain. Carried.

Adjourned to 9 a. m. Friday.

## FRIDAY MORNING SESSION.

Pres. Gibbs called the meeting to order at 9:40 and Mr. J. J. Hanna, of Galveston, invited the dealers to visit his city.

A rising vote was taken and it was decided to visit Galveston.

Upon motion by J. P. Harrison the President appointed the following Committee on Resolutions: J. P. Harrison, L. G. Belew and J. C. Hunt.

Secy. Dorsey read the papers of J. A. Hughes and C. McD. Robinson on If Corn Will Grade Number 2 in Kansas City, What are the Reasons it Will Not Grade Number 2 When it Reaches Texas?

### J. A. HUGHES' PAPER.

Much can be said about this matter, but there is no room for any real argument. We suppose the proposition should read about as follows: "If Corn Will Actually Grade No. 2 in Kansas City, etc."

Taking the proposition in that form, it is my opinion that corn will grade No. 2 on arrival at Texas points when it has not been damaged somehow in transit by exposure.

If, however, the proposition were put in this shape: If corn goes out of Kansas City with No. 2 certificates attached to papers, what are the reasons it will not grade No. 2 when it reaches Texas points? My answer would be very simple: That it would not have graded No. 2 in Kansas City. My understanding is that it takes sound, dry, corn to grade No. 2. If corn is dry, it is dry and will certainly, in my opinion, be dry on arrival at Galveston as it was in Kansas City.

The firm which I have the honor to represent, has had considerable trouble with damaged shipments from Kansas City. We had the pleasure of an interview a few weeks ago with a prominent dealer from Kansas City, who confessed frankly that the inspection there was not what it ought to be. We have a letter in our office from another large dealer in Kansas City, who, in answer to our inquiries about the matter, says: "Some of our dealers are not as careful as they should be in selecting corn for shipments. This last opinion causes us to wonder what dealers had to do with the grades. We supposed the inspectors passed on the corn that was placed before them, and that the dealers there had nothing to do with grading the corn."

When respectable and reputable dealers there confess that there is crookedness in grading, we see no use for further argument, and must conclude as already stated, that the reason is that the corn is not actually No. 2.

### C. McD. ROBINSON'S PAPER.

"If corn will grade No. 2 in Kansas City, what are the reasons it will not grade No. 2 in Texas."

While recognizing the importance of the question and knowing how the members of this asso. have been affected by it, still I do not believe it one which admits of much discussion. For if No. 2 corn is loaded into cars at Kansas City or any other place and is properly graded according to the rule in force at all grain centres, viz., "shall be dry, sound and reasonably clean," it will grade No. 2 in Texas unless loaded in a defective car or unless detained an unreasonable length of time by the railroad from various causes. I know of no scientific method of grading corn and assure you that it rests entirely upon the experience and common sense of the inspector, and I repeat that when corn in proper condition is loaded into "good order" cars it should and would arrive in good condition at its destination if given reasonable dispatch in transit. I very much regret that engagements made sometime previous to the action of the Executive Committee will compel my absence from Galveston and prevent my meeting with our fellow-members at Houston. I beg to assure you that my spirit is with you and when I can be of service officially or otherwise command me.

Col. Prouty was asked to address the meeting on the subject and responded: Corn grown in the North is quite different from that raised in Southern Kansas, Oklahoma and Texas. Texas corn

is now so dry and hard it is difficult for a horse to eat it but Northern corn is still very soft and contains considerable moisture. Iowa corn will not be as dry in five years as Texas corn in two months. Northern corn is dried by frost, Texas corn by the sun. I have seen corn graded No. 2 into the eltr. and taken out soon as No. 4. A Chicago shipper may load No. 2 and it become No. 4 before it gets out of the city. This occurs frequently altho the inspection may be honest.

G. C. Mountcastle, Ft. Worth: My experience in the North is that about once in seven years corn contains an unusual amount of moisture. Corn to keep must be thoroly seasoned by wind and sun. In 1897 we had considerable trouble with soft corn and the condition would change quickly when left in cars at terminals. It is likely that corn which is not thoroly cured on the stalk will not keep well, especially if shipped to a warmer clime. The worst period is during the germinating season. Corn which has been stored cannot be shipped south with the safety that freshly shelled corn can.

H. H. Haines: You who wear spectacles know that when you go from a warm room into a cold atmosphere your lenses are covered with a film of moisture. Corn is likewise affected and its quality reduced by the moisture of the air. When I was in the North I was very careful to select very dry corn for shipment south.

H. H. Haines, Gainesville, read a paper entitled: Should our Arbitration Rules be so Changed as to Permit an Unconditional Appeal to the Executive Committee and the Arbitration Committee of the Grain Dealers' Nat'l Asso., as follows:

### ARBITRATION RULES

Arbitration as I understand it, was originally the result of a spirit of conciliation, and while, to my mind, it is right and proper where all parties agree, to arbitrate questions that may arise between them, instead of referring them to other more expensive, and therefore unsatisfactory channels, for adjudication, I cannot conceive why you should insist that it is necessary to run through your cleaner, all differences with outsiders, whose interests may not be identical with yours. It may not have occurred to you, that a man or a firm who is not a member of your asso., may have some good personal reason, not anticipated by you, for declining to submit a question to what he may believe to be a partial tribunal.

Down here in Texas where you understand one another, where you know one another, and where the majority of you are personally acquainted with each other, it is not to be wondered at that you are willing to submit these matters to people whom you know; but on the other hand, it should not be surprising that people who do not know you, should decline to submit to you, for final settlement, matters of vital interest to them.

A judge elected by the people to the responsible position he occupies, by such selection, shows the confidence his neighbors have in him; and any good citizen would not be averse, to submitting to such a man, or to a jury in his court, questions of differences with their business connections, for the reason that the public office he occupies, is of itself a guarantee of good faith, but an arbitration committee, selected or appointed by the members or officers of a local organization, has no such recommendation to offer their contestants, and its character or ability can only be known locally. Not every man who declines to submit to your particular brand of arbitration is dishonest.

In this great country where all men are considered equal, it seems to me, that the position taken by yours and kindred assos., that your way of settling differences must be adopted, is to say the least, discourteous to the balance of the trade, and egotistical in the extreme. Understand me distinctly, I am not making an exception of the Texas Grain Dealers Asso. I include in this category, all associations of whatever interests, or whatever kind, who formulate the same rule. There are in your business in

Texas men with money, but without principle, and some with principle, but without money, and neither class is desirable for customers. I can readily see where it would be of interest to your people and the members of your asso. to be provided with a list of such people, but when I see you put in that list, and class as commercial outlaws, simply because they will not submit to your rules, mighty good people and mighty good firms, I believe that the position you have taken, is unfair, and unjust, and not in line with the spirit of conciliation, that goes to make a success of arbitration. Your intentions are undoubtedly good, and no man who knows you and understands you, can believe otherwise, but to someone beyond the Red river, whose information of you is slight, the fact that you have laid down certain lines, within which you will arbitrate, and outside of which you will not go, leads that man to believe that the spirit of fairness is lacking within you. You should remember this, that a man's opinion of you is formed by what he sees and knows. If he sees little he knows little, and if after having a difference arise with one of your members, wherein he undoubtedly thinks he is right, your asso. steps in and says "come unto us." I imagine he feels like the boy who is invited to fight the other boy in the other boy's back-yard, behind the other boy's barn, and in the presence of the other boy's friends. That man, although he declines to submit to your modus operandi, may be just as fair minded as you, and is entitled to that verdict, until proven otherwise.

The only evidence of fairness you now admit is the test of submission to your rules, and refusal to submit to them is in your declared judgment, proof of unfairness, or possibly something worse. The next thing that chap hears, is that your secretary has included his name in the list of those who might be called "The buccaneers of the grain business" and he is branded as a man unworthy of your confidence, unfair to say the least, and guilty of any commercial irregularity you see fit to believe of him; and I do not believe that in the short time that it has been my misfortune to be beyond the boundaries of Texas, the spirit of fairness within you has so far subsided, that it is now your intention to so declare your opinion of any man, but rather that the fault is in your phrases, and not in your meaning. I do not criticize you for your intentions, but I do for the plans adopted to advertise them. This great government is founded on the voice of the people, and any man of you, denied the right of suffrage, would have rebellion in his heart, if not in his hand. It is fair and right that members of your asso. should submit to your rules, because they have agreed so to do, and because a manly man will keep his word, but it is against the teachings of all our great leaders, it is against the liberty we boast, against the emphasis of those many silent mounds, that stand this country over, monuments to the perpetuation of that liberty, that you should say to a man, as just as you, as intelligent as you, "come and be governed."

I am informed that it is your practice to consider a delivered or c. i. f. quotations as giving jurisdiction to your arbitration committee. The fact that shipper may live in Kansas, Nebraska, Chicago or Alaska, and that customs in those places may be different from yours, is not considered; the man is compelled to appear before your committee, or suffer the infliction of the penalty prescribed by your rules. If he does appear his case is tried by men who know nothing of conditions in his section, and whose only information is local, and who would not be expected to give to customs in other sections, the consideration they would to customs under which they have operated for years.

Texas has reached that stage where outside capital is gazing upon her resources expectantly, and you may expect with the investment of this outside capital, and the infusion of new blood, the dissemination of new ideas, and the introduction of methods and practices.

Your asso. to be a success must keep up to date, and to be up to date, you must recognize the rights of these commercial invaders, and be prepared to meet the conditions. You have a wonderful state, great in area, great in its accomplishments, great in its resources, greater than all these in its possibilities, but not greater than all the rest of this great country. The inalienable rights of all citizens to representation has been recognized by such assos. as Ohio, Iowa, Illinois, Indiana, South Minnesota and South Dakota and others, by giving to their



members, and to non-members, the right of appeal to the arbitration committee of the Grain Dealers National Asso., whose work has been carefully watched by grain dealers all over the country, and whose decisions have been commended by the deepest thinkers among the men in the grain business. National in their scope and experience, they are fit to pass upon questions submitted to them without being subject to sectional prejudices or limitations of view. The rules of the Grain Dealers National Asso., provide for the selection of their arbitration committee from different branches of the grain business, and from varied locations geographically, so that they have the benefit of all kinds of experience and information. The National Asso. of Grain Dealers is best known all over the country and the Texas Grain Dealers Asso. is best known in Texas. With the right of appeal to the National Asso., outsiders can be induced to submit questions to your committee for preliminary adjustment, whereas they would not submit it to that committee, for final settlement. No man can afford to take the position that he is correct, and all others wrong, nor can your asso. afford to maintain its present position, for the same. You simply invite litigation, because what you call principle, the outsider is liable to designate stubbornness. To further the cause of arbitration, you must confound the heretics, and convince the unbeliever, and you can do neither by assuming to yourselves privileges you deny to others.

You would not think of punishing one of your members, because he refused to arbitrate a difference with a Kansas City man before the arbitration committee of the K. C. Board of Trade, and yet you would black-list that same K. C. man if he refused to arbitrate the same question before your committee. If it be your intention to give the other fellow, as good a show as you give your own members, as I believe you intend to, you should be willing to demonstrate it; and appeal to the arbitration committee of the National Grain Dealers, is the best plan that to-day presents itself to accomplish the purpose.

You point with pride to the evident fairness of your decisions, and the number of decisions given by your committee against members of your asso. and in favor of non-members, but the trouble is that the majority of the outsiders have never had occasion to know of this, and possibly, if they do know of it, are not willing to accept it as evidence of fairness in their case. You should not be unwilling to give to such a man all the evidence he requires of your intention, to put him on an equal basis with your member, and if he thinks he should have thru some other asso., representation on that committee, I cannot see why you should deny him that right, for right of representation is not denied him by any law of this land.

To my mind, Section 6 of Article L of your By-Laws, is the most un-American rule in your book. You not only deny to the non-member the right of voice in selection of this judge, but you appoint yourselves the government, and assess his punishment. You do not make this punishment directly, but you take a back-handed slap at him through his business.

I know that it is your intention to be exactly as fair and just to outsiders, as you are to your own members, and I am convinced that you will recognize the justice of the claims of outsiders, to meet them at least on the line between their premises and yours. Other assos. have set the example, it is no longer a theory, but an experience that has proven wonderfully well adapted to the settlement of disputes, and you cannot afford to be behind your kind in other states. It is not necessary that all cases be referred to the national committee or that appeal be allowed on all cases. It might be well to fix a minimum amount on which appeal would be allowed, and that all claims under that amount should not go beyond the asso., but even in those cases, it does seem to me that all efforts have not been exhausted to arrive at a fair decision when but one committee has passed upon it. Even in the small cases I believe that appeal should be allowed, to an appeal committee within your asso.

Then the question also arises as to what should be done with people who are not members of either your asso., any other state asso., nor this National Asso. I cannot think that you will believe it right to insist upon those people coming under the ban, without first giving them an opportunity to arbitrate before some committee, the personnel of which is in a measure of their choosing.

I trust you will pardon me for going without the bounds of my subject a moment, to suggest that it has been the experience of some organizations, who have black-list rules similar to yours, that some of their members have filed claims of trivial nature, or for trivial amounts, against outsiders, with the sole object of forcing payment or black-listing, when they knew that distance would preclude the possibility of arbitration. A rule that would make the claimant in such cases liable for the expenses of the other party's attendance in the event that claimant lost, would obviate the greater part of what might be called "spite claims."

Arbitration, of course, will take a lot of work away from lawyers, and it is to be recommended, if for no other reason than that it keeps the money in the business, but it is growing in popularity and is here to stay.

Charles S. Clark, Chicago, addressed the meeting on association work.

J. J. Hanna, Galveston, read the following paper on Is State Supervision of Weights and Grades on Grain Preferable to That of Commercial Bodies?

#### IS STATE SUPERVISION OF WEIGHTS AND GRADES PREFERABLE.

It is with extreme suspicion that commerce regards any affiliation with politics, and wherever their intermingling has been attempted it has for the most part resulted in laws purporting to regulate commerce and commercial institutions which have fallen almost still-born upon the statute books, lapsed into disuse from their impracticability, or, where attempted to be enforced, have often resulted in serious and widespread disturbances.

Our political offices are bestowed by the party, more often for distinguished services and zealous work in and for the party than for any peculiar fitness for the position, and the work of distributing these rewards continues until the last henchman has been provided for and the plums, both big and little, have been bestowed. The paramount duty of the party is to provide for its following; all other considerations being subordinated to this cardinal principle. If the incumbent be unfit for the place, this is to be regretted, but at least the party has discharged its obligation in putting him there and the public may make the most of it.

In no one thing is the grain trade more profoundly interested than in the establishment and maintenance of an efficient system of weights and grades, under competent supervision. Our protection at home requires it; our reputation and prosperity abroad are built upon it. It is therefore of the last importance that our inspectors and weighmasters should be expert in their callings, of unimpeachable integrity and of temperate habits. They should be placed under the supervision of a board composed of men selected for their familiarity with trade conditions, for their shrewdness and integrity, who should be broad minded and progressive and yet conservative; of such prominence in their communities as to be regarded with respect, and whose judgment should be of a quality to inspire confidence.

If you agree with me that such a board as I have described acting unhampered by embarrassing obligations and uncontrolled by officialism would best protect our interests, where would you look for its material outside of the commercial bodies?

Is it at all likely that under our system of politics we could expect the presentation of such a ticket for our franchises? Inspectors and weighmasters, to be expert in their duties, must have been long employed in their departments. Most of them have devoted the best part of a lifetime to these callings, and it is of the utmost importance for the uniformity and integrity of our grades that they should be retained in this service.

Under political appointment, however, you could not, in the first place, feel satisfied that such men, and such men only, would receive these offices, and if appointed, you might reasonably apprehend a change upon the occasion of the first election, and a volcanic upheaval in all departments which would place us at the mercy of a brand new set of officials. New rules and new systems would likely supplant the old, and before we had quite adjusted ourselves to one order of things, we would be required to conform to another. A perpetual ferment in these bureaus would result, with disastrous effects both at home and abroad.

A prompt and satisfactory adjustment of

differences by appeal to the Supervisory Board would suggest the importance of a board which should be accessible at all times, quick to act in emergencies and with full power to act, anticipating changing conditions and prompt to meet them. Could we reasonably expect, in the light of our experience, a more direct route to the attention of a State Supervisory Board than the tortuous and intricate passages which our little grievances have had to wind in their long and perilous journey to the official eye. Could we in times requiring quick decision and prompt measures expect more than a formal and deliberate "red tapeism?"

If, then, our suspicions are reasonably grounded, we have every right to apprehend that a State supervision of weights and grades of grain would not give us the character of men we require for these bureaus; that political traditions are such that even with good men in charge of these departments, they would be subject to change at each and every election, and the departments themselves kept in a continual state of ferment which could not but be seriously injurious to their efficiency. Nor could we expect that the board itself would be composed of men fitted for their great responsibilities by long and intimate acquaintance with trade requirements, and with at least some slight information of the technical details of the departments over which they would be called to preside.

On the other hand, what might we expect at the hands of the commercial bodies?

First of all, a board composed of progressive and aggressive business men; shrewd, far-sighted, up-to-date; successful in the management of their own affairs and capable of handling large enterprises. Such a board might be relied upon to select as its inspectors and weighmasters only those whose experience and ability might fit them for the business. Realizing the importance of establishing and maintaining a high reputation for grades and weights, this board would seek by every reasonable concession and ample compensation to retain in the service its tried and approved officials.

So far as I am informed there are only four of the States of the Union where State supervision of weights and grades exists; i. e., Kansas, Missouri, Minnesota, Washington. In Kansas the chief inspector is appointed by the Governor; elsewhere the appointments are made by the Railroad and Warehouse Commissions. In Illinois, the state has charge of the grading at Chicago, while the weighing department, as in Kansas City and St. Louis, is under the supervision of the Boards of Trade. At the following terminal markets the supervision of both bureaus is under the control of the commercial bodies: Peoria, Detroit, Cleveland, Cincinnati, Columbus, Toledo, Philadelphia, Baltimore, Buffalo, New York, Boston, Portland, Me., Newport News, Richmond, Nashville, Memphis, Charleston, Savannah, Milwaukee, San Francisco. At New Orleans and Galveston inspections are Board of Trade supervision. Because of the existence of State Supervision in the four important states mentioned, it might be thought that therefore the system is a good one, but a little study of its effects upon the grain trade of the largest markets under its control and the argument mists away like the dew before the rising sun.

For years after the government secured control of these important bureaus, the grain journals teemed with criticism of the incompetency, dishonesty and criminal negligence which followed in the wake of the enactment which placed in these four states great responsibilities and valuable trusts in the hands of political favorites, selected for these responsibilities not so much for their fitness as for their political pull. The immediate effect upon two of these markets was an almost instantaneous loss of prestige—their grades discredited, their weights suspected and their clientele diverted to other centres. These conditions could not be long tolerated, and the commercial bodies interposed to prevent complete disaster and wrested in a measure one of the important bureaus from the grasp of the state; and by persistent and drastic reforms recovered for weights and measures somewhat of their former integrity.

Persistent efforts have been made to restore inspections to the control of the commercial bodies, but the pie-counter has begotten the pie-habit, and the state still controls the counter. Failing in this, attempt was made to place this office under the protecting aegis of Civil Service, it being hoped that undisturbed by the



changes incident to elections, the inspectors and weighmasters, if so disposed, might use their opportunities for fitting themselves for their responsibilities and learn by practice and study what it requires years of application and employment to become expert in. Here again was met defeat, for where a bill was offered to the legislature with this object in view, it was so paralyzed by the amendments attached, that it became practically inoperative.

With the exception of the four states mentioned, the supervision of weights and grades everywhere is in the hands of the commercial bodies. This is a negative argument of peculiar force, for altho state supervision has been in existence for a number of years in these four states, there has been no effort of any importance elsewhere to follow their lead, and this disinclination is a consequence of the widespread dissatisfaction, which has been developed by the system of grading and weighing under state supervision, and the heavy tax which a change to this system would levy upon the grain trade in the necessity for the employment of private officers of experience and ability. That such a necessity would exist is evidenced by the fact that it does now exist in Kansas City, St. Louis and Chicago, while it does not exist nor is the system practiced at any of the ports, except in the instance of one or two large exporting houses, controlling and operating elevators themselves.

Mr. W. S. Warren, President of the Chicago Board of Trade, in his annual address in 1901, in recommending the amending of the State Railroad and Warehouse laws so as to correct existing abuses and to remove entirely from political influence the departments of Registration and Inspection, said "Certain unfortunate events of the past year emphasize this necessity in no uncertain way. Not a bushel of wheat leaves this market without private inspection, and that the certificate of inspection of the State of Illinois is not worth the paper it is written upon, is not only a disgrace to the commonwealth, but a direct menace to every producer and dealer in grain. These departments of Inspection and Registration should be strictly under the rules of Civil Service, and under the supervision of this Board."

Not only should we safeguard our weights and grades for our protection at home, but also in order that we may retain our trade abroad. Competition is keen in foreign markets, and the trade will go to those ports where the grades are the best and uniform. In the opinion of the foreigner, this service should be best where supervised by the commercial bodies.

Mr. Jno. Foering, President of the Chief Grain Inspectors' Assn., in his paper on uniform inspection of grain, published in the Grain Dealers Journal Oct. 10, 1902, read the following excerpts from correspondence bearing on the subject of this paper:

Liverpool.—We are decidedly in favor of a uniform inspection of all grains at the various shipping ports, and we consider that it will be most desirable to have the administration of it entirely free from all political influences.

Rotterdam.—I am of the opinion that uniform inspection will be very desirable and that the administration of it under a management of a commission of expert inspectors governed by the rules and regulations of the trade will be preferable to the administration in the hands of the Government.

Hamburg.—We further think that the administration ought to be put in the hands of a commission of expert inspectors. We think a commission is better qualified than the Government.

Many more of the same sort could be given you, but the above should be sufficient to prove my contention.

When we remember that the foreign buyer is largely instrumental in the making of our markets, we cannot ignore his opinions except at a sacrifice of his patronage, and the correspondence above quoted should leave no doubt in your minds as to where he stands on this question.

If there is yet a lingering doubt in your minds as to which side of this question you should espouse, let your thought revert back to the season just past, and remember the number of times you have bought No. 2 white oats Kansas and Missouri State Inspections, which proved to be No. 4. Think of the No. 2 corn contracted for and paid for with an artistic Kansas certificate of No. 2 attached to the draft, and recall how hot and musty that

corn was when it reached you, and let your memory cling to the fact that this was state inspection.

If the experience of the grain producers and dealers in the sections where state supervision controls is worth anything, if the opinions of the foreign buyers have any value for us, if the views of prominent men engaged in the business count for much, if our apprehensions of what state control might bring us to, are worth considering, we cannot escape the conclusion that the supervision of the weights and grades of grain should be placed under the control of commercial bodies.

We, in Texas, have such a supervision. It has existed since the inception of our foreign shipments. Under its management we have seen the export grain business grow in a few short years from nothing to a magnitude which has placed our Texas port in the front ranks. With the continuance of the system we may expect not only a continuance of this prominence, but through the high character of our grades abroad and the maintenance of their reputation, we may look for a greater prosperity, in which each—every one of you will share. What affects our grades, affects our port, and in turn affects our business. Disturb our present system, or substitute for it a State supervision of our weights and grades, and you will at least create apprehension and distrust which will at once evince itself in a material loss of business.

Secy. Dorsey read a criticism of Mr. Hanna's paper by H. B. Sears, of Valley Mills, in which he commended the paper most highly.

The report of the Committee, giving Executive Committee power to fix time and place of annual meeting, together with the amendments giving it that power were adopted.

The report of the committee appointed to draft amendments to arbitration features of the Constitution and By-Laws was read by Chairman Brackett.

The amendment to Sec. 10 reducing the amount involved to permit of an appeal to the Executive Committee from \$50 to \$25 was adopted and the balance of the report was recommitted.

L. G. Belew read the report of the committee regarding the organization of local assos., as follows, which was adopted:

We, your Committee appointed to report to the convention upon the subject of the advisability of the organization of local grain dealers or subordinate organizations among our members, beg leave to say, that we advise that this assn. grant this privilege to its members. We recommend that in so doing, in the event of such organization, that they submit their by-laws to the Executive Committee of the state organization, who shall pass upon same and who shall make such changes as they deem necessary.

We recommend that the state organization in granting permission, do so with the understanding that these local unions shall be under the control of the state organization and that they shall not do anything which will bring trouble to the state asso.

We further recommend that if any district or county wishes to organize local unions, they shall make application to the Executive Committee of the state asso. accompanied with such fee as the Executive Committee may decide upon.

Mr. Brackett presented an amendment to the Constitution to be known as Sec. 11. It is as follows:

Sec. 11. In cases of dispute between members of this and other assos. and other non-members, either party shall be permitted to appeal from the decision of the Arbitration Committee to the Arbitration Committee of the National Asso. instead of to the Executive Committee of the Texas Asso., under the same circumstances and on the same conditions as prescribed in Sec. 10 for appeal to the Texas Asso. Executive Committee, except that only the deposit covering the award shall be deposited with the Secretary of the Texas Asso. The deposit fee required by the National Asso. in arbitration to be deposited with them direct by appellant, and except that appeal to the Arbitration Committee of the National Asso. be permitted under the provisions of this section in all cases when the amount involved exceeds \$25.

The report of the committee was adopted.

The old officers were re-elected as follows: Pres., G. J. Gibbs, Clifton; First Vice-Pres., J. Z. Keel, Gainesville; Second Vice-Pres., E. Early, Waco; Secy.-Treas., H. B. Dorsey, Weatherford.

Executive Committee: G. J. Gibbs, J. Z. Keel, E. Early, H. B. Dorsey, C. P. Shearn, Houston; L. G. Belew, Pilot Point; J. P. Harrison, Sherman.

J. P. Harrison of the Committee on Resolutions presented resolutions of thanks to the Houston dealers, the I. & G. N. and the press.

The convention then adjourned and the Executive Committee selected the old Arbitration Committee as follows: W. O. Brackett, Sherman; T. M. Sleeper, Waxahachie, and W. W. Andrews, Ft. Worth.

## DUTCH SUPPER.

Promptly at 8 p. m. Thursday evening every dealer boarded the special for Dumbler's, where a Dutch supper was given the visitors by the Houston dealers. Before returning everyone was required to dance a jig, tell a story or sing a song. All returned in time for the opening of the morning session.

## TROLLEY RIDE.

Friday afternoon the visitors were given a trolley ride about the city by the Houston dealers.

At 4:45 most of those in attendance departed for Galveston.

## CONVENTION NOTES.

For a reproduction of the fotograf see the next number of the Grain Dealers Journal.

Secy. A. O. Robertson of the Houston Mfrs. Asso., was kept busy looking after the dealers.

The report that the dozen belated travelers walked most of the way is wrong—they crept.

Mrs. Dorsey came down to learn how the Secy.-Treas. conducts himself at a grain meeting.

The Oklahoma delegation included J. J. Donahoe, Mulhall; B. House, Oklahoma City; G. A. Lyman, El Reno, and C. T. Prouty, Kingfisher.

Among the dealers present were C. W. Barrett, Temple; L. G. Belew, Pilot Point; W. M. Brownlee and H. D. Butts, Galveston; B. E. Clement, Fort Worth; S. H. Colwick, Clifton; E. H. Crenshaw, Fort Worth; H. B. Dorsey, Weatherford; E. E. and M. M. Early, Waco; G. J. Gibbs, Clifton; C. F. Gribble, Sherman; H. H. Haines, Gainesville; J. P. Harrison, Sherman; T. L. Hughston, Plano; J. C. Hunt, Wichita Falls; J. G. Jones, Wichita Falls; M. J. Kavanaugh, Terrell; J. Z. Keel, Gainesville; R. M. Kelso and E. R. Kolp, Fort Worth; D. C. Kolp, Wichita Falls; O. P. Lawson, McGregor; H. A. Liles, Henrietta; W. W. Majors, Midlothian; M. Marks, Crawford; C. W. Meyer, Belton; W. L. Pitts, Marshall; S. H. Ranson, Fort Worth; S. D. Reid, Venus; T. M. Sleeper, Waxahachie; J. T. Stark, Plano; J. A. Stephenson, Alvarado; J. F. Wieser, Hico; C. F. and F. C. Witherspoon, Denton.

C. A. Dryer, Champaign, Ill., who recently called on his return from a trip to southern markets, reports having been in New Orleans when corn sold at 50 cents a carload. Either the market must have been glutted with hot corn or the auctioneer was lazy.



## Meeting of Oklahoma and Indian Territory Dealers.

The meeting of the Oklahoma and Indian Ty. Grain Dealers' Asso. was called to order in the dining room of the Kerfoot Hotel, El Reno, Okla., by Pres. E. D. Humphrey of El Reno, who called upon Secy. C. T. Prouty to explain the purpose of the meeting.

C. T. Prouty: It was provided at the last meeting that we shud hold this meeting, as hereafter we shall hold our annual meeting, the latter half of May. We have no formal program. I expected to have the Secy. of the Nat'l Asso. with us, but as yet he has not appeared. However, we have Mr. Clark of the Grain Dealers' Journal with us, and I feel certain you will be glad to hear from him.

Charles S. Clark, Chicago, addressed the meeting on asso. work and the results attained elsewhere.

E. G. Rall, Ft. Worth: As an early member of this asso. I wish to express great satisfaction with the success of it. I have never seen better results attained. Crop reports were called for, 18 dealers from different sections responded, showing an average acreage of 105 per cent and an average condition of 107 per cent. Three complained of smut in soft wheat. Two reported a damage of 5 per cent from smut. One reported Hessian Flies. Three feared damage from smut.

E. G. Rall: Texas mill's grind 18 to 20 millions each year. Judging from present prospects we will harvest about that amount, but it has not yet been gathered. I have had just enuf experience in the milling business. I want no more.

Rust and what is it, was discussed. Secy. Prouty called attention to the Texas Asso.'s annual meeting and asked all to attend.

An evening dinner to be given by the El Reno dealers was announced by Pres. Humphrey.

The asso. then went into executive session.

The dealers favored the continuance of the inspector and weigher at Ft. Worth.

H. H. Haines, representing Richardson & Co., asked the Oklahoma dealers to join with the Texas dealers in the selection of an inspector to grade grain at Gainesville, Tex. He said that Richardson & Co. might be expected to make up any deficit, but they wud not insist upon it.

W. H. Coyle: I move that we sell no grain to go to Texas interior points except on Ft. Worth or Gainesville inspection. Carried.

W. H. Coyle: I move that the Asso. place a check weigher at Ft. Worth and Gainesville to weigh on shipments to Texas interior points. Carried.

C. T. Prouty: To insure the resolution becoming effective each member must rigidly abide by the motion.

A rambling discussion of the Elkins law and its effect on bringing new exporters into the field followed.

The meeting then adjourned and the directors held a meeting.

### THE BANQUET.

At half past nine the members and visitors repaired to the dining hall of the Kerfoot, where they found a round table at the end of the hall for the toastmaster, President and Secretary and a long table on either side of the room.

At the call, "Gentlemen, be seated," 69 dealers sat down to tables handsomely decorated with potted palms, asparagus vines, maiden hair ferns, roses and carnations.

A string orchestra of eleven pieces thru

several popular selections won the applause of all.

The tables were well stocked with fruit, champagne wafers, salted almonds, peppermint and wintergreen patties.

Lobster salad, chicken croquettes and sandwiches of different varieties were followed by

Mumm's Extra Dry,  
Port, and  
Perfectoes.

The chairs were pushed back and Toastmaster W. H. Coyle of Guthrie, suggested that the opinion regarding the place of the next meeting seemed to favor Oklahoma City. Chicago, the great metropolis of the West, sends her representatives everywhere and we are glad to have with us Charles S. Clark, of the Grain Dealers' Journal, who will talk to us on the object and aim of grain dealers' associations.

Mr. Clark responded.

H. C. Bradford of El Reno responded to "Relation of the Shipper and Receiver": It is one of mutual confidence and esteem that must be sustained by sterling honesty and integrity. We shud be willing to give and take, and arbitrate.

The Beauties of Texas and Oklahoma was responded to by E. G. Rall, Ft. Worth: An all wise Providence has seen fit to bless both with very promising prospects for a splendid crop.

The Relations Between the Miller and the Grain Dealer by C. V. Topping of Oklahoma City: They are identical and brotherly relations shud be sustained. Many grain dealers have a wrong impression of the miller's object. When he needs wheat give it to him, and get him out of the market.

L. B. Kohnle, Ft. Worth, sang a Dutch ditty.

S. R. Overton, Hennessey, explained that Coyle & Donahoe impregnated the territory of Hennessey with so much cussedness that no money had been made since the first year.

E. L. Donahoe, Ponca City, told how they had made 13 cents a bushel on the wheat bot at Hennessey.

E. J. Coyle, of Perry, told of the fizzle and admitted the crime.

E. D. Humphrey, El Reno, declined to talk.

A vote of thanks was tendered El Reno dealers.

C. T. Prouty: I move a resolution of condolence and sympathy be forwarded our former Pres., Henry Lassen, who is far away on account of illness. Carried.

### CONVENTION NOTES.

Every one felt welcome.

An enthusiastic meeting.

The spirit of friendliness prevailed.

The only Kansas dealer present was W. L. Scott of Wichita.

Everyone reported wheat doing finely, oats and corn fairly.

Indian Ty. was represented by Hugo Roos, Chickasha.

Ed Coyle will get the cars he wants at Hennessey hereafter.

Mr. Halstead and Mr. Irwin brot their better halves along.

Mr. Bradford—H. C. admits that a girl's ribs run up and down.

During the morning several differences between members were arbitrated.

Two railroad men present, Mr. of the Santa Fe and H. C. Callahan of the Rock Island.

The J. Rosenbaum Grain Co. was represented by C. Adams of the Ft. Worth office and J. R. Bailey and G. H. Ricker who will make their headquarters at Enid.

The Texas delgation included E. R.

Kolp, J. A. Comer, W. H. Hortenstein, R. M. Kelsco, Elbert G. Rall and C. F. Prouty of Ft. Worth and H. H. Haines of Gainesville.

Two mutual fire insurance companies represented—the Grain Dealers' National Mutual Fire Ins. Co., by J. J. Fitzgerald, and the Texas Millers' Mutual Fire Ins. Co. by L. B. Kohnle.

Read the Oklahoma news column in the Grand Dealers Journal, and then contribute the grain news of your neighborhood to it, thereby encouraging your brother dealers to do likewise.

One complained of the lack of practical papers and something solid to think about and prepare for in advance. He shud bring a well written paper to the next meeting. The asso. will always find time to discuss trade problems.

Machinery salesmen in attendance included Edw. A. Ordway of the Invincible Grain Cleaner Co., J. W. Halstead, of Great Western Mfg. Co., L. P. Tolman of Fairbanks, Morse & Co.; G. Taliaferro and C. W. Forman of Straight Mfg. Co., and Mr. Irwin of the Webber Co.

Among the Oklahoma dealers present were P. M. Ahlstrom, H. F. Anthony and C. O. Avey, Hennessey; C. F. Babcock, Stillwater; J. Baughman, Kingfisher; H. C. and T. J. Bradford, El Reno; H. Brink, Waukomis; E. J. Coyle, Perry; W. H. Coyle, Guthrie; R. H. Drennan, Oklahoma City; E. L. Donahoe, Ponca City; J. J. Donahoe, Mulhall; J. E. Farrington, Anadarko; E. M. Flickenger, Kingfisher; A. Flitner, Noble; C. B. Franke, Pond Creek; C. W. Goltry, Enid; W. E. Gorton, Pawnee; R. H. Grimes, Hennessey; A. W. Groseclose, Okarche; M. C. Groseclose, Waukomis; W. S. Grubb, Enid; A. T. Haines, Kingfisher; G. A. Harbaugh, Alva; T. J. Holdridge, Pond Creek; B. House, Oklahoma City; E. D. Humphrey, El Reno; W. A. Humphrey, Guthrie; J. S. Hutchins, Ponca City; O. W. Hutchison, Billings; H. W. Hutchison, Cleo; A. H. and C. M. Jackman, El Reno; W. B. Johnston, Enid; T. J. Lindsey, Avery; G. A. Lyman, Billings; D. E. McAnaw, Elgin; C. M. Maple, Navina; Geo. A. Masters, Perry; S. Marquis, Lahoma; E. J. Miller, Perry; E. M. Moss, Medford; J. H. Moore, Pond Creek; S. M. Owen, Kremlin; S. R. Overton, Hennessey; C. T. Prouty, Kingfisher; W. M. Randels, Enid; J. T. Scott, Pond Creek; J. H. Shaw, Hennessey; C. S. Smith, Yukon; G. Sohlberg, Oklahoma City; I. F. Spangler, Cherokee; T. E. Standard, Okarche; D. K. Sterrett, Billings; A. E. Stevens, Enid; G. Stevens, Cashion; C. V. Topping, Oklahoma City; D. H. Vankirk, Mt. View; J. G. Wood, Dillon; W. B. Worley.

Rain is controlled by the moon. Researches extending over a period of 36 years made by H. C. Russell, government astronomer of Australia, have convinced him of the fact. He says when the moon is moving south there is plenty of rain; when it is moving north there are years of drouth, so there are alternate wet and dry periods, the wet lasting nine years and the dry ten years.

Exports of breadstuffs for the 10 months prior to May 1 were: Barley, 8,041,000 bus.; corn, 62,541,000 bus.; oats, 4,243,000 bus.; rye, 4,237,000 bus., and wheat 100,324,000 bus.; compared with 8,358,000 bus. of barley, 25,276,000 bus. corn; 8,565,000 bus. oats; 1,644,000 bus. rye, and 137,029,000 bus. wheat for the corresponding period of 1901-2, as reported by O. P. Austin, chief of the bureau of statistics. The value of the breadstuffs exported was \$183,373,000, compared with \$179,289,000 for the same period of 1901-2.



### *Stealing from Cars at Terminals.*

In the last number of the Grain Dealers Journal we referred to the discouraging influence exerted by justices and juvenile court judges in discharging young toughs and hoodlums for stealing from cars. Further investigation convinces us that the condition is much worse than was at first supposed. We have before us an itemized statement of forty-five cases brought against boys whose ages range from 9 to 17 years by one railroad. All were charged with burglary, or breaking into cars and stealing different commodities, and each was discharged by Judge Tuthill. A special agent, who has made an honest and earnest effort to stop the stealing from cars, is truly justified in sending out the following letter in his discouragement:

"I may state that it is almost impossible for us to do anything with boys under sixteen years old, as Judge Tuthill on the 14th or 15th of May, 1902, issued a bulletin which was sent to all the police magistrates in the city instructing them not to hold boys to the juvenile court the first or second time that they were brought before them, without regard to the nature of the offense.

"From the present procedure you will have to catch a boy in the act of committing some depredation three times before you can get him held to the juvenile court. Then on being arrested the fourth time there is some chance of the boy receiving punishment, but not before. It costs a railroad company about \$100 to get a boy punished for breaking into cars or committing other depredations along the railroad tracks."

However, his experience is but a repetition of the experience of officers of other railroads whose duty it is to prosecute and discourage the stealing of property of shippers to the Chicago market, as is clearly shown by the following taken from a letter recently written by a special agent of another railroad:

In regard to the handling of juvenile offenders, I have to say that the Juvenile Court of Cook County as it is now conducted has, in my opinion, no effect whatever upon the majority of the children handled there, unless to give them the idea that it is very easy to commit crime and then escape its consequences. Any one that will follow the record of the cases taken into the court will see and satisfy themselves that the offenders are more than half right. It is a common thing for the young thieves of the city to brag about their ability to commit crimes and get clear after being held to the Juvenile Court.

There are, no doubt, many cases coming into the Juvenile Court that are deserving of leniency, but there are hundreds of cases every month where the offenders deserve no leniency, and altho serious robberies and misdemeanors have been committed by these offenders, they are paroled with a short lecture, during the administration of which the culprits are giggling and kicking each other on the legs. They are then let go and paroled to some juvenile officer, male or female, who will never see the offenders again unless they are rounded up and brought before this court at some other time, when the same performance will be indulged in.

To know what most railroad companies have to contend with, and to give you an idea of some of the cases that we have, I will cite the following as showing what justice has been administered in the Juvenile Court since the first of January, 1903, in our cases: A car containing a valuable machine arrived in Chicago. A crowd of boys stole the brass fittings and couplings from this machine and destroyed some of them to use as junk. We arrested for this offense six boys, aged 12 to 16.

This case came before Judge Tuthill in the Juvenile Court, and every one of these boys were paroled to juvenile officers, altho admitting the crime that they committed.

One of our cars was broken open and \$350 worth of goods stolen therefrom. We recovered a portion in the possession of the boys, and arrested them for burglary and larceny. These boys were paroled to juvenile officers, altho admitting the theft.

We arrested a 15-year-old boy for stealing car brasses. Judge Tuthill paroled him to a juvenile officer.

In March we arrested four boys for stealing from cars. All were paroled.

We arrested 14 boys, ranging from 9 to 15 years, and recovered a portion of the property. Altho they did not deny participation in the burglary, but three were sent to the juvenile home, the other 11 being paroled by Judge Tuthill.

Seven other boys we arrested during April were paroled by Judge Tuthill.

You will therefore see that it is almost useless to arrest these young thieves and they know it, and those who have been in the Juvenile Court argue with their companions, who have not been there, and advise them how easy it is to escape the punishment of their crimes in the Juvenile Court. In my opinion, this manner of handling juvenile criminals is only an inducement for them to continue their dishonest practices.

The police court justices are very careful about holding a child to the Juvenile Court



Harry M. Stratton, Milwaukee.

unless his guilt is very plain. My experience has been that if the police magistrate the least doubt as to the guilt of the child, he will not hold the child to the Juvenile Court. That, of course, is as far as the police magistrate can go. It is then in the hands of the judge of the Juvenile Court, and even tho the boys admit their guilt they are not punished, but released to return to their former haunts and practices, and I have no doubt but every railroad entering the City of Chicago has the same experience that we have in these matters.

No doubt similar conditions are to be found in every terminal market, as it seems to be the policy of many judges now on the bench to relieve hoodlums from all responsibility for offenses which appear to be against large corporations. At different intervals during recent years we have published notices of arrests of men and boys for stealing grain from cars in different markets with the usual result that they were discharged.

A meek countenance and a mild manner seems to serve to hoodwink the average justice as to the true character of the average offender, and the temptation is to use extreme leniency, especially in cases where the prosecution seems to be in the hands of the agents of large corporations. However, the real offense may be against a little shipper in the country who cannot afford to stand the loss of 15 or 20 sacks of grain.

It is to be hoped that some action will be taken by the different associations which will bring about the exertion of influences in terminal markets which shall effect a change of method on the part of police justices and juvenile court judges, for certainly unless some change is had soon, the thieves will be even bolder than at present, and the railroads discouraged from making any effort to protect the property of shippers.

*No Duel Fought.*

Because of a corn deal with a hotheaded southerner Harry M. Stratton, manager of the grain department of Chas. R. Lull at Milwaukee, Wis., recently was challenged to fight a duel. The invitation was accepted, and the time and place selected, when reason asserted itself and led to a peaceful settlement by arbitration.

Mr. Stratton, whose portrait is reproduced in the engraving herewith, sold R. S. Cochran of The Plains, Va., a car of corn at 58 cents, delivered. The corn was shipped at once, but it was delayed in transit, and when the corn arrived at its destination Mr. Cochran telegraphed that he would not accept it at more than 50 cents a bus., a reduction of 8 cents from the original price. Angered by this, Mr. Stratton telegraphed at once:

"Your proposition to accept corn at 50 cents is highway robbery; you can not duplicate corn to-day under 58 cents; will not be held up in this manner and insist upon your accepting corn at contract price or will sell for your account under the rules and collect difference from you."

Considering that this telegram assailed his honor Mr. Cochran paid for the corn in full and sent a challenge to Mr. Stratton to meet him in Baltimore to arrange the time and place. Stratton accepted, naming Richard C. Wells of Baltimore to act as second, stipulating that the issue be decided with bare knuckles under the Marquis of Queensberry rules.

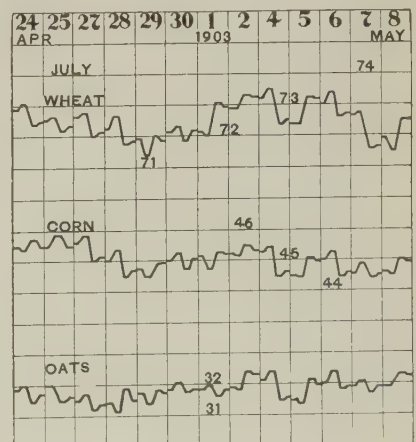
Mr. Cochran went to Baltimore and conferred with Mr. Wells, after which settlement by the code duello was abandoned, evidently in favor of arbitration, as a subsequent dispute regarding a car of bran bot of Mr. Stratton was left to the mediation of the arbitration committee of the Baltimore Chamber of Commerce.

Altho full of pluck Harry weighs only 140 pounds and some of his Milwaukee friends were anxious to go as a substitute should Cochran prove to be in the heavy-weight class.

Malt exports for the 9 months prior to Apr. 1, as reported by O. P. Austin, chief of the bureau of statistics, amounted to 262,000 bus.; compared with 284,000 bus. for the corresponding period of 1901-2 and 242,000 bus. for 1900-1.

## Chicago Prices

The opening, high, low and closing quotations on wheat, corn and oats for the July delivery at Chicago, for two weeks prior to May 9, are given on the chart herewith.





## Grain Trade News

### CANADA.

Foxwarren, Man.—The Imperial Eltr. Co. will build an eltr.

Deloraine, Man.—The Colonial Eltr. Co. is building a 30,000-bu. eltr.

Underhill, Man.—The Farmers' Eltr. Co. will erect a 30,000-bu. eltr.

Antler, Assa.—The Antler Farmers' Eltr. Co. will erect a 35,000-bu. eltr.

Wapella, Assa.—Dawson & Keown have bot the mill of Jas. Sanders and intend building an eltr.

Nesbitt, Man.—The eltr. of the Dominion Eltr. Co. burned May 14 with 13,000 bus. of wheat. Insurance, \$3,750.

Rosenfeld, Man.—The W. W. Ogilvie Milling Co. is installing dump scales. The prospects are for another eltr. soon.

Morden, Man.—The Canadian Eltr. Co. has bot the lumber business of A. M. Stewart, who will continue as mgr. for the company.

Emerson, Man.—The Northern Eltr. Co. is building an eltr. at Christie's spur, on the C. N. Ry., about half way between Emerson and Letellier.

Indian Head, Assa.—J. M. Hastings, of the grain firm of Hastings & George, mourns the death of his 2 children, who died May 17 of scarlet fever.

Regina, N. W. T.—Geo. E. Bassett, charged with forging wheat tickets at Pense, has pleaded guilty and been released on bail, June 16 having been set for the trial.

Seaforth, Ont.—The warehouse and eltr. of the Seaforth Milling Co. burned May 11. The main mill was saved, but the machinery was damaged. Loss on the stock in the eltr. \$15,000. Insurance on eltr., \$1,000.

Toronto, Ont.—The Colonial Eltr. Co. has been organized with \$360,000 capital, by several Minneapolis grain merchants to build and operate grain eltrs. and warehouses and do a general milling business in Canada.

A syndicate headed by A. D. Davidson of Duluth, Minn., has purchased the entire land grant of the Canadian Pacific Railway for \$12,000,000, and will organize the Manitoba & Saskatchewan Valley Land Co. to colonize the territory.

Minnedosa, Man.—The eltr. of the Ogilvie Milling Co. and the grain warehouse of John Wake burned May 8 with 20,000 bus. of grain in the Ogilvie eltr. and 2,000 bus. of grain in the warehouse. The eltr. had a capacity of 35,000 bus. The Northern Milling Co. had \$150 worth of damage done to its warehouse, but its eltr. escaped.

Montreal, Que.—The revision of the demurrage rules of the Corn Exchange, which was announced in the Journal of Apr. 25, has been completed. The new rules are: Consignees of grain cargo by propeller, barge or other craft, shall take delivery of same within forty-eight hours of notice of arrival in port, Sundays and Dominion legal holidays not computed; if not discharged within the time prescribed, the master or agent of the craft shall be entitled to discharge the cargo into store at risk and expense of the owner thereof. The rate of demurrage

shall be for each and every day, Sundays excepted, per thousand bushels carrying capacity of heavy grain; pin-flats, 60 cents; barges or schooners, 75 cents; propellers, \$1.50; but the maximum charge for barges or schooners shall not exceed \$30 per day, and for propellers, \$75 per day. No demurrage shall be chargeable until after notice thereof shall have been given in writing. Notice of arrival when from places west of Montreal by vessel, shall be made in writing at the office of the consignee or his agent on arrival of the vessel in the canal basin below Wellington bridge; when from ports below Montreal by vessel, shall be made in writing at the office of the consignee or his agent on arrival of the vessel in the harbor. Should a vessel arrive in Montreal carrying more than one lot and be unable to deliver the second lot until the first lot has been discharged, notice of arrival of said vessel to date from the time that the forwarder is ready to make delivery.

### CHICAGO.

The shirt waist market has slumped.

J. P. Smith & Co. have removed to 443 Rialto.

W. R. Mumford Co. has removed to 430 Rialto.

Waite, Thorburn & Co. have removed to 440 Rialto.

Memberships in the Board of Trade are selling at \$3,000.

W. H. Merritt & Co. have removed to 87 Board of Trade.

D. A. McDonell will handle grain futures for the new firm of Bridge & Leonard.

The Great Western Cereal Co. has removed its offices from Chicago to Minneapolis, Minn.

Shirt sleeves are barred on the Board of Trade, the floor committee having decided to enforce the rule against negligee attire. Traders must wear coats.

The rumor that Mr. Buckley would succeed the firm of Pratt & Buckley is unfounded. Business under the old name will continue indefinitely.

E. W. Syer & Co. suspended May 20, owing to dull commission business. Liabilities are small and a settlement is expected soon, when business will be resumed.

The new administration of the Open Board promises to make a clean sweep of the bucket-shops. Pres. Howard announces that all trades must be made in the pits.

Bartlett, Frazier & Co. have libeled the steamer Gordon Campbell at Buffalo to recover \$5,000 on account of damage to a cargo of oats while the boat was tied up at Chicago.

Abram Poole, a member of the Board of Trade since 1866, has transferred his membership to his son, Ralph H. Poole, who will represent Rosenbaum Bros. in the barley trade.

Frank G. Ely, the grain shipper who makes a specialty of fancy oats, has bot the eltr. of Merrill & Lyon, opposite his

present eltr. The house has 250,000 bus. storage capacity, and can handle 20 cars per day. Mr. Ely will remodel it at once, equipping it with new machinery, and will run it in connection with his plant at Grand Crossing.

Thos. Whitney, for many years a grain merchant in Milwaukee and Chicago, died May 12. Mr. Whitney was engaged in the grain business in Chicago between 1865 and 1880 and was a member of the Board of Trade.

Brokers registered their firm conviction that A. I. Valentine of the Armour Grain Co. is "making all kinds of money" by presenting him with an odd fob chain made up of gold coins of the leading nations of the world.

By raising a certified check from \$15 to \$1,500 a tricky customer of Simpson & McDonald has involved the firm in a controversy with Gillett & Denniston, which has been referred to the directors of the Board of Trade for settlement.

Bartlett, Frazier & Co., and Carrington, Patten & Co. will associate their interests and after July 1 all business will be done from the present office of Bartlett, Frazier & Co. On that date H. E. Rycroft and H. H. Peters will retire from the firm.

Richard D. Oliver, of the banking and brokerage firm of Richard D. Oliver & Co. in the Stock Exchange building, was arrested May 22, charged with using the mails to defraud his clients in deals in grain and stocks, involving, it is said, several thousand dollars. June 2 is given as the date of the hearing.

As Geo. T. Sullivan had failed to sign an agreement not to engage in the bucket-shop business Judges Grosscup, Baker and Anderson of the United States Circuit Court of Appeals, on May 14, decided that Judge Kohlsaat was right in making the injunction restraining him from using the Board's quotations perpetual.

The United Grain Co. is being organized, and will be incorporated under the laws of New Jersey with a capital of \$500,000, to become operative July 1, taking over the business of Paddock, Hodge & Co., at Toledo; Churchill & Co., at Chicago, Toledo and Buffalo, and the Churchill-White Grain Co. of Chicago.

The Open Board has given the Western Union notice to stop the distribution of its quotations, thereby cutting off hundreds of bucket-shops in many states. At the same time an agreement was made with the regular Board of Trade under which the continuous market quotations of the Board will be supplied to the little exchange as long as it conducts a legitimate business.

Robert S. Worthington, assistant secy. of the Board of Trade, is seriously ill at his home in Oak Park. Mr. Worthington was secy. of the building committee which constructed the present Board of Trade building in 1883 and has continued to look after the accounts of the building since. His illness has been long continued, and friends fear that his recovery is doubtful on account of his advanced age, 73 years. Later: Mr. Worthington passed away at 4 o'clock on the morning of May 23.

One of the most successful bucket-shop raids ever made by the Chicago police department was effected May 23 on the offices of Geo. T. Sullivan. Eighty-nine persons were captured by the police and carted off to the jail. Only the 40 lady stenographers were permitted to escape. All the clerks, from Sullivan down to the office boy, were gathered in, together with all books and papers, and telegraph in-



struments. A crowd of 1,000 persons watched the removal of the inmates.

Credit for the removal of the arbitrary charge of 1 cent per 100 pounds on local billed grain belongs not only to Edw. G. Heeman and Wm. N. Eckhardt, but also to C. H. Thayer, who did the preliminary work. Mr. Thayer took the matter up with the Wabash officials, the Interstate Commerce Commission and the Illinois Railroad and Warehouse Commissioners, and after a number of interviews and considerable correspondence, was advised that they had decided to repeal the obnoxious clause. When the matter first came up Mr. Thayer tried to get other receiving houses who were receiving grain over the Wabash to unite with the W. R. Mumford Co. in efforts to have the clause repealed, but was unsuccessful, and made the fight singlehanded.

An amendment to the rule governing weighing fees is proposed, as follows: "In case property of any kind is weighed by the Board of Trade or disinterested weigher and is paid for in accordance with such weights, the cost of such weighing shall be borne by the seller, provided such cost does not exceed 25 cents per car; should such cost be in excess of 25 cents per car it shall be divided equally between buyer and seller." The division of the cost at present is based on 15 cents per car, the rule having been adopted about 20 years ago, when cars contained about 400 bus. of grain. Cars of the present day contain three times as much grain, so that even under the new division, the Board of Trade weighmaster will be performing greater service for less money. It is hoped that the loss caused by the expense of performing the service at some points being greater than the revenue therefrom, can be reduced. The amendment has been approved by the directors of the Board of Trade and will be put to a vote of members.

## COLORADO

Lajara, Col.—The mill and eltr. of the Lajara Mill & Eltr. Co. burned May 8, with 12,000 bus. of wheat and about an equal amount of oats. Loss on buildings about \$40,000, well insured. Fire is supposed to have been caused by a hot box.

## ILLINOIS.

Scotland, Ill.—Gilbert & Maddock will erect an eltr.

Raven, Ill.—Gilbert & Maddock are erecting a crib.

Manito, Ill.—The Grangers' Eltr. Co. is repairing its eltr.

Toledo, Ill.—W. D. Mumford & Son are out of business.

Tabor, Ill.—The Farmers' Grain Co. has bot out Thos. Ryan.

Kirkland, Ill.—John MacQueen has gone out of business.

St. Anne, Ill.—C. H. Hopwood has succeeded Risser & Perry.

Evansville, Ill.—The Sauers Milling Co. is erecting another eltr.

Montrose, Ill.—B. Steger is not a grain dealer but handles hay.

Randolph, Ill.—P. H. Steiner is making improvements on his eltr.

Florence Station, Ill.—J. W. Meyer is the only buyer at this point.

Lodge, Ill.—West & Hawk have sold out and the eltr. is closed.

Pocahontas, Ill.—Frank Meier and Hy. Potts do a scoop shovel business.

Leroy, Ill.—Carrington, Patten & Co., Chicago, have bot out O. L. Brining.

Humboldt, Ill.—J. M. Ernst is making preparation for rebuilding his eltr.

Kinderhook, Ill.—David Jones has completed his eltr. and is now painting it.

Lis, Ill.—G. B. Dovel occasionally does a scooping business at Lis and Newton.

Medora, Ill.—Dodge & Carter are scoopers and are doing an irregular business.

San Jose, Ill.—Gommel Brauer will enlarge his eltr. to a capacity of 60,000 bus.

Birds, Ill.—N. L. Lindsay and S. I. Carlyle are doing a scoop shovel business.

Meriden, Ill.—J. H. Dole & Co. have installed a 13-h. p. gasoline engine in their eltr.

Harness, Ill.—Chas. Weimer is still receiving card bids altho he has sold his eltr.

Reynolds, Ill.—Chas. H. Wayne has bot the eltr. formerly owned by Newton Crawford.

Longview, Ill.—Catlin & George are in the lumber and coal business, and have no eltr.

Longview, Ill.—John H. Doyle will after July 1 be the only regular dealer in Longview.

A barge loaded with 50,000 bus. of wheat sank recently a few miles above Cairo, Ill.

Montrose, Ill.—W. R. Vaughn is a live stock dealer and has no facilities for handling grain.

Sullivan, Ill.—C. D. Cole is still receiving bids altho he has been out of business for 2 years.

West Brooklyn, Ill.—The eltr. of the Atlas Grain Co. is complete and is now receiving grain.

Birds, Ill.—Brown, Ford & Co. have closed out and J. E. Smith is the only regular dealer.

Kinderhook, Ill.—H. S. Churchill, Barrie Miller and C. V. Aylesworth are scoop shovel shippers.

East St. Louis, Ill.—The St. Louis Hay & Grain Co. has increased its capital from \$10,000 to \$20,000.

Palestine, Ill.—The Wilson Grain Co. has torn down its old house and is building a 25,000-bu. eltr.

Montrose, Ill.—Geo. H. White is a regular dealer and has facilities for handling grain, flour and feed.

Belleville, Ill.—The Rauch Milling Co. has leased the eltr. of the Reichert Milling Co.—Schlinger Grain Co.

Tiskilwa, Ill.—G. W. Rockwell and A. L. Mettler have been out of business for some time.—W. H. Mettler.

Pocahontas, Ill.—Chas. Schacht's business has been incorporated under the name of the Union Roller Milling Co.

Claytonville, Ill.—The firm here is Morrison & Grindley and not Morrison & Ricketts, G. H. Ricketts being agt.

Birds, Ill., May 20.—Too dry weather; crops will begin to go back unless we have rain in a few days.—J. E. Smith.

Sullivan, Ill.—Bartlett, Kuhn & Co. are erecting an eltr. to replace the old grain dump at Chipps Sta., near Sullivan.

Junction, Ill.—Geo. W. Cook is agt. for Harvey H. Crozier, of Carmi, and is not handling grain on his own account.

Mayview, Ill.—The eltr. of the Zorn Grain Co. burned May 18, with about 8,000 bus. of corn and oats. Loss, \$10,000. Insurance has been adjusted at \$7,500. The

company will rebuild as soon as the debris can be cleared away.

Pearl, Ill.—C. B. Davis is a scooper and interferes with the business of the local regular dealer in the handling of hay.

Plymouth, Ill.—The dealers of Plymouth are bothered by a scoop house buyer, Jos. Weinberg, from Augusta.

Bristol, Ill., May 16.—Farmers are busy planting corn. Ground is very dry and lumpy; oats backward.—E. H. Young.

La Salle, Ill.—The Peru Eltr. Co. has discontinued its La Salle house, which is closed and no one is buying grain here.

New Canton, Ill.—Shaw, Anderson & Co., of Rockport, are building an eltr., which will be in charge of W. I. Ware.

Prairie City, Ill.—J. H. Dole & Co., Chicago, are building a 30,000-bu. eltr. A 13-h. p. gasoline engine will be installed.

Pearl, Ill.—A. M. Applegate is building a 20,000-bu. eltr. adjoining his corn crib, which has a capacity of 10,000 bus.

Delavan, Ill.—Wm. J. Culbertson, one of the best known grain dealers of this section of the state, died May 14, aged 52 years.

Rowell, Ill.—The Rowell Eltr. Co. has been organized with W. E. Scoby, pres.; Marion Kerwood, secy., and Elza Craig, treas.

Lis, Ill.—List & Co. have ceased to do anything in the grain business and H. E. Warfel is the only regular shipper from Lis.

Sullivan, Ill., May 20.—It is very dry in this section and half the corn crop yet to plant.—J. W. Elder, mgr. Bartlett, Kuhn & Co.

Niota, Ill.—The eltr. of L. M. Kaser burned May 4. Loss is over \$1,600. No insurance, as the policy had run out shortly before.

Monticello, Ill.—The officers of the Illinois Grain Dealers Asso. held a meeting at Monticello May 16, to confer with Pres. Harry N. Knight.

East St. Louis, Ill.—The terminal eltr. of the C. H. Albers Commission Co. is in operation. It has a working capacity of about 75 cars per day.

Weldon, Ill.—J. J. Nixon, formerly agt. for Rogers, Bacon & Co., is out of the grain business entirely.—A. E. White, agt. Rogers, Bacon & Co.

San Jose, Ill.—John Weimer has never handled grain at this point altho he formerly owned an eltr. at Klondike which he has sold.—John Fryer.

Markham, Ill.—Geo. B. Ranson runs the eltr. in connection with the Fitzsimmons & Kreider Milling Co., all shipments being made in this firm's name.

The Illinois Legislature has passed the bills appropriating \$200,000 for the agricultural experiment station and \$152,950 for the Illinois & Michigan Canal.

Claytonville, Ill., May 19.—Corn planting is much delayed in this vicinity on account of dry weather. Considerable corn being marketed now.—G. H. Ricketts.

East St. Louis, Ill.—A. J. Hodgkins, formerly connected with the cash grain trade and a brother of B. Hodgkins, of Kehlor Bros., is dead after a long illness.

Buckley, Ill.—J. W. Overacker, formerly with the Farmers' Eltr. Co. at Leonard, will on June 1 become the mgr. of the grain and coal business for C. H. Rumley.

Forest City, Ill.—The eltr. of the Smith-Hippen Co. burned May 13 with about 10,000 bus. of grain. Loss \$5,000, covered



by insurance. The company will rebuild at once.

Medora, Ill., May 20.—The growing wheat looks well except on very old ground and wet land. Corn is coming up well, but a good rain is needed.—C. H. Adams.

Lewiston, Ill., May 23.—Wheat good; oats fair; corn getting planted fast; meadows good; all crops growing fast; plenty of rain last few days.—T. A. Brown.

Clarion, Ill.—J. H. Dole & Co. have installed an 8-h. p. gasoline engine in their eltr. and are making extensive repairs at Avon and Galesburg, and installing gasoline engines.

Wrightsville, Ill.—J. C. Kesingur & Son are the only wheat buyers at this point, altho Roodhouse, Vanarsdale & Hardcastle, of Carrollton, did a scooping business here last fall.

Lincoln, Ill.—The Lincoln Grain Co. will establish branch offices at Chesterville Sta. and Bell Station, on the Peoria division of the Illinois Central, where it will also build eltrs.

Fancy Prairie, Ill.—The Fancy Prairie Grain & Coal Co. and Z. H. Graff are the shippers of Fancy Prairie and are not as yet troubled with scoopers.—G. W. Constant, mgr. Z. H. Graff.

Tabor, Ill.—The Farmers' Grain Co., which has bot the eltr. of Thos. Ryan, has been organized by 50 or 60 farmers to make trouble for the regular shippers, and cannot be considered regular.

Symerton, Ill.—The new crop of small grain looks promising, probably will have a very heavy crop of everything. Corn is planted and coming up; looks very blue colored and healthy.—J. W. Meyer.

Minier, Ill.—J. M. Murphy has assumed the management of the eltr. of Brooks & Harrison, to succeed Mr. Harrison, who has had charge of the business for years. H. M. Mason will assist Mr. Murphy.

Longview, Ill.—The Longview Grain & Coal Co., a farmers company which has been scooping and doing an irregular business, has bot the eltr. of Amsler Bros. and on July 1 possession will be given.

During the meeting of the Illinois Grain Dealers Asso. at Decatur, June 3 and 4, books will be open for the registration of members and visitors. After adjournment on the second day the members will go to meet Pres. Roosevelt.

Strawn, Ill.—We buy for Rogers, Bacon & Co. at this point. Therefore Rogers, Bacon & Co. are the only regular dealers here. The farmers are talking of putting up an eltr. but have not done so and are doing no business.—C. H. Tryon & Son.

Orangeville, Ill.—Meyers Bros., of Scioto Mills, have bot the eltrs. of John F. Wright at Orangeville, 12,000-bus. capacity, and Buenavista, 10,000-bu. capacity. Extensive improvements will be made to handle coal, lumber, feed and seeds.

Vevay Park, Ill.—Don Green, an 8-year-old boy, was smothered at the eltr. of A. L. Ruffner recently by being sucked into a spout while the men were loading a car. The side of the eltr. was removed, but too late for rescue. Eltrs. are not a safe playground for children.

Metropolis, Ill.—The Farmers' Grain Co. claims to be the only regular grain shipper at this point, and has grain houses at Brookport, Round Knob, Big Bay, Reevesville, Grantsberg and Simpson on the I. C. Ry. and at Joppa, Boaz and

Cypress on the C. & E. I. Ry. The company will build a house at Brownfield on the new road from Reevesville to Golconda.

Mason City, Ill.—The Farmers' Eltr. Co. has let the contract for the erection of a 20,000-bu. addition to its eltr. at a cost of about \$3,500. This addition will be nearly as large as the present eltr. and will contain dumps, scales and all the machinery of an independent eltr. except the shelter.

A committee of 2 senators has been appointed by the legislature to examine into the advisability and probable cost of enlarging and improving the Calumet river, completion of the proposed Calumet channel and its connection with the Chicago drainage canal. The committee will report at the opening of the next session.

The new classification of freight made by the Illinois Railroad & Warehouse Commission will go into effect early in June. A general reduction of 25 per cent on carload lots is given for distances ranging from one to 100 miles. For distances from 100 to 200 miles the reduction is from 12 to 15 per cent on carload lots. No reduction is given on distances longer than 200 miles. The changes affect only the first five classes.

#### PROGRAM ILLINOIS MEETING.

The following program has been arranged for the annual meeting of the Illinois Grain Dealers' Asso., at Decatur, June 3 and 4, as reported by Secy. H. C. Mowry:

Wednesday Morning, 10 A. M.

Call to Order—By Pres. H. N. Knight, of Monticello.

Invocation—Rev. Horace L. Strain.

Welcome—By H. N. Knight.

Response—By H. S. Grimes, pres. Ohio Grain Dealers Asso., Portsmouth, O.

Reading of Records of Last Meeting.

Address—By a Leading Farmer.

Appointment of Committees on Resolutions, and Nominations of Officers.

Song—"Illinois."

Adjournment for Dinner.

Call to Order, 1:30 P. M.

Report of Secy.

Report of Treas.

Important Duties of the Secy.—By Geo. A. Wells, of Des Moines, Ia., secy. Iowa Grain Dealers Asso.; Substitute, E. J. Smiley, Topeka, Kan., secy. Kansas Grain Dealers Asso.

Report of Special Committee from Local Assos.

Report of Nominating Committee.

Report of Committee on Constitutional Amendments, and Action on the Report.

Why Are Not All Reputable Grain Men Members of Our Asso.?—By Geo. Beyer, De Pue, pres. Illinois Valley Grain Dealers Asso., and J. S. Wiley, Decatur.

How Is the Membership Procured in Other States?—By S. B. Sampson, of Indianapolis, Ind., secy. of the Ind. Grain Dealers Asso.

Reports of the Arbitration, Executive, Legislative, Insurance and Railroad Committees.

Election of Officers.

Adjournment for Supper.

Call to order, 7:30 P. M.

Who Was Responsible for the Lack of Cars and the Delay of Grain in Transit, During the Past 7 Months, and What Is the Future Preventive of Such Occurrences?—Discussion to be led by F. L. Ream, of Lostant.

Experiences of Members as to the Correctness of Weights at Southern Ter-

minals—Led by H. Van Buening, of Emsden.

The Advantages of the Local Asso.—Led by R. T. Miles, of Peoria.

The National Asso.—By T. P. Baxter, Taylorville, pres., and Geo. A. Stibbens, Chicago, secy., of the Grain Dealers National Asso.

Love Feast and Smoker.

Adjournment.

Thursday Morning, 8 A. M.

Report of Committee on Resolutions.

Installation of Officers.

Remarks by New and old Officers.

Appointment of Standing Committees.

Remarks by Geo. F. Stone, secy. of the Chicago Board of Trade, and others.

The President of the United States, Now and Forever. By I. P. Rumsey, of Chicago.

Song, "America."

Adjournment.

#### INDIANA.

Jackson, Ind.—Ed Off has succeeded Scott & Davidson.

Hebron, Ind.—Curtis Coplin has succeeded J. E. Bryant.

Burney, Ind.—Elliott & Evans have bot out Williams & Son.

New Ross, Ind.—John I. Powell has succeeded J. A. Morrison.

Prescott, Ind.—Wm. Nading, of Shelbyville, is erecting a 10,000-bu. eltr.

Winchester, Ind.—The Goodrich Bros Hay & Grain Co. will erect an 80,000-bu. eltr.

Gadsden, Ind.—The Goodrich Bros. Hay & Grain Co. is making repairs on its plant.

Battleground, Ind.—A. T. Snyder and John McAfee are doing a scoop shovel business.

London, Ind.—The eltr. of O. L. Means, built to replace the 1 burned last Dec., is completed.

Clarks Hill, Ind.—J. M. Zion is not a regular dealer, having no facilities for handling grain.

Ashgrove, Ind.—The Sloan Grain Co. and J. R. McAfee have no facilities for handling grain.

Westphalia, Ind.—The Westphalia Milling & Eltr. Co. has succeeded C. C. Stine and John Begeman.

Attica, Ind.—We had a good rain this afternoon and evening.—J. D. Hawk, of West & Hawk, Watseka, Ill.

Indianapolis, Ind.—A boiler explosion at the hominy mills caused the death of 1 man and fatally injured another.

Cicero, Ind.—E. E. Cornthwaite has succeeded Cornthwaite Bros., the firm having on Apr. 29 dissolved partnership.

Huntertown, Ind.—The Berne Grain & Hay Co. opened its eltr. May 21 and has engaged in the same line of business as at other points.

Bloomington, Ind.—Jessup & Wheeler will remodel their mill here and their eltr. at Roachdale, but have not let the contract for machinery.

Oxford, Ind.—Risser & Anderson have, at a cost of \$250, rebuilt their driveway and dump, improved the eltr. and put in a drag chain conveyor.

Royal Center, Ind.—W. E. Hurd has bot the interest of S. W. Smelcer in the remains of the Royal Center Grain Co., whose eltr. was burned Dec. 4.

Brock, Ind., May 14.—Altho oats started slow and uneven, they are improving won-



derfully; weather is excellent. Corn is nearly all planted.—Lyons & Esson.

Dealers attending the meeting of the Indiana Grain Dealers Asso. June 10 and 11 will be entertained on the evening of the 10th by the Indianapolis Commercial Club.

Mexico, \* Ind.—Jacob Vantrump, of Rochester, has bot the Mexico Mill, which was rebuilt after being burned but was never equipped. He will equip the mill and build an eltr. adjoining.

Logansport, Ind., May 18.—Wheat is not doing well and is turning yellow. Oats very backward; have not a good start. Corn lost in the clods; a good rain would bring it out O. K.—W. E. Hurd.

Indianapolis, Ind.—The Board of Trade will fight the proposition of the railroads to charge \$2 for sidetracking a car, in addition to the old reloading rates. A committee has been appointed to investigate.

Rushville, Ind.—Aaron Wellman, of Salem, has bot for \$6,000 the eltr. of A. G. Mauzy, which has been operated for 6 years by Ball & Ball. If Ball & Ball cannot re-lease the eltr. it is understood that they will build.

Summitville, Ind., May 14.—Prospect for wheat was never better and the acreage is heavy. Farmers are having a serious time getting ground in condition to plant corn; clods are hard as lumps of coal.—Webb Milling Co.

Syracuse, Ind., May 22.—The much needed rain came to-day and will be of great benefit to wheat. Oat crop looking very puny. Corn planting delayed on account of dry weather; the ground has been too dry and cloddy.—A. W. Struby.

The assistance of the Indiana Grain Dealers Asso. in recovering claims against the railroads is offered non-members as well as members. All dealers are requested to communicate full information regarding their claims to S. B. Sampson, secy., Board of Trade bldg., Indianapolis, Ind.

Crawfordsville, Ind.—Chas. Bruce has bot a half interest in the eltr. of Bernard Price, the firm to be known as Price & Bruce. The firm has let the contract for the rebuilding of their eltr. to A. H. Richner who has begun work, the building to cost \$6,000. The Weller Mfg. Co. will furnish the machinery.

Tom Morrison of Kokomo took his smile to Chicago last week to help trace a car of lumber to be used in the construction of Morrison & Thompson's new eltr. at Vermont, on the Clover Leaf, just east of Kokomo. At last reports the car had traveled 473 miles over 4 different lines of the same system. He found it.

Indianapolis, Ind., May 19.—Temperature considerably above normal; no rain except light local showers in few places. Corn planting well advanced, but ground dry, hard and cloddy. Oats and clover suffering for rain; wheat, rye and barley in fair condition, beginning to head in southern section.—Government Report.

A great many shippers are not observing condition No. 3 in most of the B-L, which provides that claims for loss or damage must be made in writing to the agent at the point of delivery within 30 days after the delivery of property, or time for delivery thereof. If he has not done so the shipper should immediately notify the agent to whom he delivered his shipment, putting the notice in writing and giving the agent brief data as to the claim. Also be sure to give this same notice in

writing to the agent at the point of destination. However, if notice, as provided by condition No. 3 in the original B-L has not been given, do not give up the claim on that account, because the railroad companies may have done, or said, something in their correspondence or discussion of the loss, by which they have waived their right to written notice.

During the past year the shippers of Indiana, including a large number of the members of the Indiana Grain Dealers Asso., have suffered severe loss, by reason of a delay, or failure, of the railroad companies to handle grain; to furnish sufficient car service; and to properly handle grain after being loaded. In the interest of the members of the Asso., its officers have been examining the question of liabilities in these matters and are desirous of obtaining information as to the nature and amount of claims unsettled, in the hands of the members of the Asso. With this information at hand, it is that that the Asso. can be of large service to shippers. Dealers should immediately send information concerning any claim they may have against railroad companies, stating fully both as to the cause of the loss and circumstances connected therewith, to S. B. Sampson, secy., Board of Trade bldg., Indianapolis.

## INDIANA LETTER.

Harris & Cheesman are out of the grain business at Hagerstown.

Bottoff & Anderson have succeeded Root & Green at Sandusky, mail sent to Milroy.

The report of the Sunlight Milling Co. in business at New Harmony, Ind., is an error.

Hutchinson & Son, of Arlington, have bot the eltr. at Farmer Station of Price & Murphy.

J. H. Henley, father of L. R. Henley, of Greentown, who was formerly connected with Henley, Scott & Co., at Tipton, died last week.

Bennett Taylor, formerly of South Raub, Ind., now has headquarters at Lafayette. He has eltrs. at South Raub, Kirkpatrick and Taylor.

A local meeting of the grain dealers of eastern Indiana was held at Anderson, Ind., on Thursday, May 14th. A large attendance and good meeting resulted.

The Gilbert-Maddock Co., of Dana, has been incorporated for \$10,000 and will continue the business formerly operated under the name of Gilbert & Maddock.

H. C. Clark, of Lebanon, has the work well under way in the erection of his eltr. at Hazelrigg. Mr. Clark has purchased cleaning machinery from T. M. Van Horn, and a 35-h. p. engine and 40-h. p. boiler.

B. F. Winters of Lyons, who formerly did a scoop shovel business, has made some arrangement with Geo. Mull, who owns the eltr. at that point, and is now operating this as a regular dealer.

Kleiser & Matthews have sold their interest in the milling business at Lebanon, Ind., formerly known as Kleiser, Walker & Co., to Adney & Son. The business will continue under the name of Walker & Adney.

Geo. W. Topping, who was formerly in the grain business at Brooklyn, will now be found at Lyons, Ind., under the firm name of Geo. W. Topping & Co. This firm recently bot the eltr. at that point of the Linton Milling Co., located at Linton.

Local meetings of the dealers of the vicinities of Greenfield will be held on

May 27th. Greensburg 28th, Vincennes 29th. At these meetings the Indiana Grain Dealers' Asso. desires to see all the dealers in this section and hopes for beneficial meetings.

The second midsummer meeting of the Indiana Grain Dealers' Asso. will be held at Indianapolis, Wednesday and Thursday, June 10 and 11, 1903, in the Board of Trade assembly room. This meeting will be held at a time when most grain dealers are not very busy. The prospects of good wheat, oats and corn crops are very flattering and there are matters relative to the handling of these crops that can be discussed to the advantage of both the producer and dealer. Your brother dealer may have had some unprofitable experience which you can avoid, by learning of it thru him. The meeting will be called to order promptly at 10:30 a. m. on Wednesday. One or two papers relative to subjects in which all dealers are interested will be followed by discussions. This is to be a meeting of good fellowship, and all dealers should come prepared to take an active part in the proceedings. Have something to offer for the good of the cause. All matters considered will directly appeal to your business interests. Thursday, June 11, at 10:45 a. m., Prof. A. T. Wiancko will lecture on "The Improvement of Wheat." Prof. Wiancko is connected with the U. S. Experimental Station of the Agricultural Department of Purdue University, Lafayette, Ind., and comes very highly recommended as a man who is thoroughly acquainted with his subject. Every regular grain dealer in the state should hear this lecture and also as many farmers as can be induced to attend. One of the objects of the asso. is "The general use of its influence to promote reforms for the public good," thus it can be of much assistance to farmers in creating an interest in improvement of their seed and crops, by bringing to their attention the results of study and experiments now being made by the State Agricultural College. Grain dealers should see farmer friends at once, and invite them to this part of the meeting. Meet them at the train and be their host for this day. It will give the farmers an entirely different idea of grain dealers' assos. and assist toward gaining their approval of their maintenance. All regular grain dealers, whether members or not, all track buyers, commission and receiving firms and all railroad representatives are especially invited to come.—N. M. B.

## IOWA.

Earling, Ia.—Work is progressing on the eltr. for the Atlas Grain Co.

New London, Ia.—W. H. Fye has sold his interest in the business of Codner & Fye.

Fostoria, Ia.—The Hunting Eltr. Co. will, on June 1, close its eltr. for the season.

Moorland, Ia.—The Iowa Eltr. Co. is making arrangements for the erection of an eltr.

Aplington, Ia.—De Vris & Klinkenberg have succeeded Sleight & De Vris.—P. Van Deest.

Vail, Ia.—Claud Mahan has succeeded Lester Rowley as agt. for the Northern Grain Co.

Seymour, Ia.—The J. H. Gunn Lumber Co. has sold its lumber business, but retains the grain business.

Bagley, Ia.—A. H. Busch is the local mgr. for the Neola Eltr. Co. and buys and



ships 200,000 bus. of grain per year. Mr. Busch is town alderman and chief of the fire department.

Keokuk, Ia.—The contract for the building of the eltr. of O. A. Talbot & Co. has been given to L. O. Hickok.

Denison, Ia.—Mr. May, of Independence, has bot the flouring mill and eltr. Business of Luney Bros. & Co.

Onawa, Ia.—The new eltr. of the Trans-Mississippi Grain Co. will be equipped with 3 improved Hall Distributors.

Stuart, Ia.—Pearson & Hayton of Pearson, have bot the grain business of Wm. Wykle and on June 1 will take possession.

Struble, Ia.—The eltr. of the Minnesota & Western Grain Co. burned May 9. The fire is thot to have been caused by tramps.

Boyden, Ia.—C. B. Lampkin, of Inwood, is building an eltr. Truax & Betts, of Mitchell, S. D., have secured a site for an eltr.

Festoria, Ia., May 20.—Small grain looking nice. Too much rain for favorable corn planting.—H. E. Reed, agt. Spencer Grain Co.

Eldora, Ia.—W. H. Hicks & Co., of Warren, Ill., have purchased the eltr. and coal business of E. E. Noe, and on June 1 will take possession.

Klemme, Ia.—Aug. Lau & Son will rebuild their eltr. and increase the plant to twice its present size. A new engine and eltr. will be installed.

Smithland, Ia.—The Westbrook-Gibbons Grain Co., of Omaha, has bot the eltr. and grain business of G. S. Leininger and will take possession at once.

Hawthorne, Ia.—T. J. Hutchinson & Co., of Council Bluffs, have bot Wm. Daugherty's eltr., and will take possession of the lumber and coal business at once, but Mr. Daugherty will keep the eltr. for 30 days.

Clinton, Ia.—The cleaning and transfer house of the Clinton Grain Co. burned May 12 with 12,000 bus. of grain. The cause of the fire is unknown, but it seems to have started on the first floor. The building was a frame structure covered with steel, having a capacity of 125,000 bus. and had been built but 2 years. The loss on building was \$25,000 on contents, about \$10,000 with insurance of about 75 per cent of the loss. The eltr. will be rebuilt as soon as possible.

Goldfield, Ia., May 13.—A very heavy rain fell here May 9, and it has rained every day since, including to-day; no one realizes how serious it is for the farmers of northwest Iowa, for not 5 per cent of the corn has been planted and there are thousands of acres yet to plow with the ground so wet that they cannot get on the land before the middle of next week, with the best of weather from now on. Oats are looking well and promise of a large hay crop is assured.—J. R. Griffin.

## KANSAS.

Hoxie, Kan.—E. T. Crum will build an eltr.

Wakefield, Kan.—The Wakefield Mill & Eltr. Co. incorporated, \$25,000 capital.

Belleplaine, Kan.—Kramer Bros. are having an eltr. built by P. H. Pelkey.

Stockton, Kan.—The farmers and merchants will organize and build an eltr.

Whitewater, Kan.—The Whitewater Mill & Eltr. Co. is building storage bins.

Lenora, Kan.—The Greenleaf-Baker Grain Co., of Atchison, is having repairs made on its eltrs. at Lenora and Edmond,

W. H. Brockman being in charge of the work.

Iuka, Kan.—The Farmers' Grain & Co-operative Asso. incorporated, \$5,000 capital.

Barnes, Kan.—S. P. Solt has just had a 15,000-bu. corn eltr. completed by P. H. Pelkey.

Ellinwood, Kan.—The Farmers' Eltr. & Supply Co. will install 2 improved Hall Distributors.

Whitewater, Kan.—The 10,000-bu. eltr. of Chas. F. Weber & Co. is complete and ready for business.

Carlton, Kan.—John McClune will erect an addition to his eltr. and will install a new corn sheller.

Ruleton, Kan., May 12.—The growing crop looks extra fine; plenty of moisture at present.—D. A. Long.

Centralia, Kan.—M. G. Heald, of Summerfield, has bot the eltr. of W. T. Buck and on June 1 will take possession.

Pretty Prairie, Kan.—A syndicate of farmers, headed by P. A. Graiber, has bot the eltr. of John Collinwood & Bro.

Whitecloud, Kan.—The eltr. of the John H. Lynds Grain & Eltr. Co. and the mill of the Whitecloud Milling & Eltr. Co. burned May 20.

Runnymede, Kan.—A farmers' eltr. company has been organized with K. Newton, pres.; J. A. Sturns, secy., and H. P. Boner, treas.

Ellsworth, Kan.—Tom Smith, charged with stealing wheat from the farmers and selling it, has been sentenced to 6 years in the penitentiary.

Perry, Kan., May 22.—Wheat does not look as good here as it did a month ago by 25 per cent. The fly is working some.—Brown Hedge & Co.

Dalton, Kan.—J. J. Stevens had his hand badly torn recently by having it caught in a conveyor of his eltr., between the cups and the spouting.

Bucklin, Kan., May 20.—Crop looks fairly well and was not hurt by freeze; no insects and plenty of moisture. Acreage medium.—R. L. Housel.

Junction City, Kan.—Tyler & Co. will build a 40,000-bu. eltr. near their mills. The company is now building a 3,000-bu. grinding and wetting bin for grain.

Valley Falls, Kan.—Hauck Bros. have bot for \$4,000 the eltr. of Neil McLeod and on July 1 will be given possession. They will give possession of the lower eltr. to B. C. Ragan & Sons about Aug. 1 next.

Perry, Kan.—The eltr. of Brown Hedge & Co. was damaged by fire May 20, the fire having been started by a spark from a Rock Island engine being blown into the dust house. Loss, \$600, covered by insurance.

Longton, Kan., May 12.—The wheat crop along the Elk river is perfect, with a heavy acreage. Oats are a fair acreage and in good condition. Corn backward with a fair acreage. Grain moving slowly now on account of the farmers being busy.—F. A. Bardwell.

Yuma Sta., Kan.—On May 11 the water rose to a depth of 3 feet about the eltr. of the Greenleaf-Baker Grain Co. The pumps were kept at work until the water ran into the fire box of the boiler, when the agent was obliged to leave, and the next day had to look for a boat to visit the eltr.

Jim Butler, manager of the Farmers Co-operative Grain & Live Stock Co., has had

his Wichita agent, W. W. Culver, arrested on the charge of embezzling \$588 of the co-operative funds. When the case comes to trial, perhaps the farmers, who have been hoodwinked, will learn the true character of both Butler and his crew.

Attorney General Coleman is said to have given the Railroad & Warehouse Commissioners an opinion that the Kansas statutes contain no provision requiring railroad companies to lease sites for eltrs. to grain dealers. The matter came before the board on an application of the farmers eltr. company at Iuka to compel the Missouri Pacific to lease a site.

Summerfield, Kan., May 21.—Grain in general looks good, especially the wheat. First planted corn is up and can be seen for rods from the railroad train. Had considerable rain here lately. Still some corn to be planted and I look for greater difference in the corn this year than generally, because of the long intermission between early and late planting.—M. G. Heald.

Carlton, Kan., May 22.—The damage to wheat will not amount to much in my opinion. While some pieces look bad and are badly infested with fly, take it as a whole it is as good as I have ever seen. Corn is backward, owing to so much cold and wet weather; this I think is also the main trouble with the wheat, which is turning yellow for the want of sunshine.—John McClune.

## KANSAS LETTER.

Castleton, Kan.—J. H. Howard will erect an eltr.

Udahl, Kan.—L. M. McCrocklin has sold his eltr.

Harveyville, Kan.—Garinger Bros. will build an eltr.

Glen Elder, Kan.—S. H. Marshall has succeeded Frank Hobart.

Pratt, Kan.—W. W. Miller & Sons, of Anthony, are now operating here.

North Cedar, Kan.—Frank Gregg has succeeded the W. D. Kuhn Grain Co.

Agricola, Kan.—The Coffey County Lumber Co. has succeeded Simpson & Truitt.

Antelope, Kan.—The H. Parker Grain Co., of McPherson, has succeeded T. W. Reid.

Claffin, Kan.—Moses Bros., of Great Bend, have bot the business of L. J. Bailey.

Wichita, Kan.—The Southern Kansas Millers' Club held, on May 6, its regular annual meeting.

Canton, Kan.—The H. Parker Grain Co. of McPherson has bot the eltr. of Frank A. Kile.

Udahl, Kan.—J. T. Dale is remodeling his eltr. and putting it in first class condition.

Corbin, Kan.—The Stevens-Scott Grain Co., of Wichita, has succeeded the Medford Mill & Eltr. Co.

Wellington, Kan.—Geo. H. Hunter, senior member of the Hunter Milling Co., mourns the death of his wife.

Walton, Kan.—Jannett & Moffett, of Peabody, and the Newton Mill & Eltr. Co., of Newton, will erect eltrs.

Florence, Kan.—The H. Parker Grain Co., of McPherson, is now operating the eltr. formerly owned by the Florence Mill Co.

Topeka, Kan.—C. W. Hoyt, who removed some time ago to Bartlesville,



Okla., has returned to Topeka to make his residence.

Wichita, Kan.—A general meeting of the grain dealers of the state, and especially the southern portion, was held May 20.

McLouth, Kan.—B. C. Ragan will operate a number of plants at different points thruout the state, Ackerland, Jarbalo and Boling being among the list of towns.

Clearwater, Kan.—The Davis-Violet Grain Co., of Blackwell, Okla., is building an eltr. instead of the Violet Grain Co., as reported May 10 in this column.

A. M. D.

## KENTUCKY

Winchester, Ky.—S. P. Kerr will make some improvements on his warehouse.—Goff & Bush.

Bardwell, Ky.—The mill and eltr. of the Citizens' Mill, Eltr., Light & Water Co. burned May 9. Loss, \$10,000.

Louisville, Ky.—The Washburn-Crosby Co., of Minneapolis, will build an eltr. at a cost of \$18,000, which will have a capacity of from 50,000 to 75,000 bus. of wheat. Tile and cement will be used.

Winchester, Ky., May 23.—Weather has been dry; some light showers this week; wheat still looking fairly well; much corn not yet planted, as the ground is so hard it cannot be broken until we have a soaking rain; what corn is planted coming up well; oats making slow growth.—Goff & Bush.

Frankfort, Ky., May 6.—Oat sowing was held back until, in some sections, it was abandoned. The acreage reported on May 1 is but 83 per cent, and what is sown is far from promising. But a small part of the corn land was broken during the month, and very little was planted, even in the extreme western and southern parts of the state, where the crop is usually ready for the first cultivation by this time; while in the northern portion the work of corn planting will now crowd into the time usually taken for the preparation of the tobacco land. All correspondents report farm work behind from 2 to 4 weeks. The cool weather has generally favored the rapid growth of wheat, tho the excess of moisture has caused it to fire and turn yellow, much to its injury, especially in the western portion of the state. Condition has therefore lost 11 points on that account in the first crop division and is put at 100. This has not injured the crop in the eastern part of the state as yet, but it has been noticed, and fears are entertained that it will prove disastrous to the fine prospects of the blue grass section. Scarcely any complaint of fly so far. The acreage of corn for 1903, compared with 1902, is 95 per cent; of oats, 83 per cent. The acreage of wheat in 1902, compared with 1901, 92 per cent; barley, 90 per cent, and rye, 87 per cent. The condition of corn, as reported May 1, was 76, of barley, 103, and rye, 96.—Report of I. B. Nall, commissioner of agriculture.

## MARYLAND

Baltimore, Md.—J. Barry Mahool, of Frame, Knight & Co., has been elected a member of the City Council.

Baltimore, Md.—W. J. Bailey, formerly with W. B. McCardell & Co., is now connected with Jas. J. Comer & Co.

Baltimore, Md.—E. Clay Timanus, a member of the Chamber of Commerce, has been elected pres. of the City Council.

Baltimore, Md.—The Smith Grain & Eltr. Co. incorporated, \$15,000 capital. In-

corporators, C. D. Smith, G. N. Teague and R. W. Johnson.

Baltimore, Md.—Joseph Grape, secy. and treas. of the Chamber of Commerce Building Co., died May 11. Mr. Grape is a brother of Henry E. Grape, 1st assistant grain inspector.

Baltimore, Md.—The difference between the holders of certificates for wheat in Eltr. No. 3 which burned Dec. 31, and the insurance companies as to the price of the wheat in the eltr. at the time of the fire has at last been settled, the arbitration committee fixing the price at 80 cents, being what the grain men claimed at first.

## MICHIGAN.

Richland, Mich.—G. M. Evers has let the contract for an eltr.

Leslie, Mich.—McLaughlin & Ward will on July 1 dissolve partnership.

Stanwood, Mich.—Frank Chilson will not build his eltr. at present.—Thos. Mitchell, of Thos. Mitchell & Co.

Tekonsha, Mich.—Randall & Doolittle, the Tekonsha Roller Mills, are planning the erection of an eltr. for storage.

Rosebush, Mich.—F. L. Anderson has bot the interest of E. L. Holmes in the eltr. here and will continue the business.

Saginaw, Mich.—Crowley Bros., formerly of Hemlock, will operate an eltr. with a beam picking and hay department in connection.

Reading, Mich.—Frank, Mead & Co. is a new firm which will deal in grain, hay and feed. M. D. Frank, L. J. Mead and J. Campbell compose the company.

Detroit, Mich.—C. E. Burns discontinued his bean and grain business May 1, on account of ill health and expects to make his home for a time in southern California.

Cadmus, Mich.—Matthew Kerr has completed his eltr. which has a capacity of 16,000 bus. A hay warehouse has also been completed here which has a capacity of 10,000 tons.

Lansing, Mich., May 19.—In lower peninsula warm and very dry weather retarded growth and germination; soil very dry and becoming parched. Corn planting general, but germination very slow. Winter wheat, rye, oats, meadows and pastures very slow and much in need of rain.—Government Report.

Michigan dealers are being canvassed by Secy. Stibbens of the Grain Dealers' National Asso. in hope of receiving sufficient encouragement to call a meeting at Battle Creek in the near future for the purpose of organizing a state asso. No doubt the dealers will be quick to realize the advantages of working together and give the move their support.

## MINNEAPOLIS

Memberships in the Chamber of Commerce are selling at \$2,750.

The International Grain & Eltr. Co. incorporated, \$200,000 capital, with headquarters at Minneapolis.

The Northwestern Star Oil Co., whose plant was destroyed by an explosion Apr. 23, has been reorganized and incorporated with \$50,000 capital.

The Federal Eltr. Co. will take over the business of the former Independent Eltr. Co., which sold out to J. R. Marfield, the pres. of the new company.

I. G. Andrews, who sold his business to the Weare Grain Co., of Chicago, a few

months ago, has bot it back again and on May 1 took possession of his old office.

The anti-bucket-shop rule approved by the directors of the Chamber of Commerce was defeated May 21 by a vote of 109 to 107. No doubt the bucket-shops now will hasten to establish headquarters at Minneapolis, and as close to the Chamber of Commerce as possible.

The will of S. D. Cargill has been filed and shows an estate of \$800,000. Jas. F. Cargill, a brother, is given \$50,000, while all his stock in the W. W. Cargill Co. is left to W. W. Cargill, another brother. W. W. Cargill, of La Crosse, and John D. McMillan, of Minneapolis, are named as executors.

Minneapolis, Minn., May 19.—Rains in the south until the 12th delayed corn, flax and barley seeding considerably; rain on the 11th in central portion delayed work somewhat but was beneficial to growing and recently seeded grains. In the Red River Valley there was almost uninterrupted seeding of flax and barley. Warmer weather in latter part of the week made all grains, pastures and meadows grow rapidly.—Government Report.

## MINNESOTA.

Chokio, Minn.—Mahoney Bros. will build a 20,000-bu. eltr.

Lawndale, Minn.—An eltr. will be built here in the near future.

Meriden, Minn.—The Meriden Eltr. & Mer. Co. has closed its eltr.

Hendricks, Minn.—Hubbard & Palmer Co. has bot out L. O. Houge.

Worthington, Minn.—J. F. Coffee has bot the eltr. of the Swedish Mer. Co.

Brown Valley, Minn., May 21.—Crops are looking very fine.—F. W. Werdin.

Johnson, Minn.—The Duluth Eltr. Co. has bot the eltr. of E. A. Brown & Co.

Round Lake, Minn.—J. E. Albertson & Co. have succeeded H. H. Harrington.

Hendrum, Minn., May 23.—Crops in very good condition.—Hendrum Elevator Co.

Brown Valley, Minn.—Ed. Jollett, of Minneapolis, has bot the eltr. of the Green Eltr. Co.

Stillwater, Minn.—The Minnesota Flour Mill Co. is building a 30,000-bu. eltr. and a power plant.

Gibbon, Minn.—The Gibbon Roller Mills are regular millers and shippers of grain.—N. Johnson.

Adrian, Minn.—J. B. Scheier has bot the eltr., mill and coal business of Faragher Bros. & Ulveling.

Atwater, Minn.—Dahl & Peterson lost 5,500 bus. of grain in the fire at their eltr.—John S. Swenson.

Hancock, Minn.—A. Overstad has let the contract for an eltr. and is moving his old eltr. to make room for the new.

Worthington, Minn.—The Luverne Roller Mill Co., of Luverne, has bot the eltr. of the Swedish Mer. Co. and June 1 will take possession.

Jasper, Minn., May 18.—Crops are looking fine. Corn is being planted and the outlook was never better for a good harvest.—T. R. Dunn.

Fertile, Minn.—A small fire was discovered in the eltr. of the Monarch Eltr. Co. May 12, but was extinguished before causing much damage.

Sleepy Eye, Minn.—Frank Peterson, who has had charge of the eltr. of the Sleepy Eye Milling Co. at Evan, has been



appointed wheat receiver at the cleaning eltr. here.

Hoffman, Minn.—A. K. Moehn, wheat buyer for the Woodworth Eltr. Co. for 2 years, has gone to Minneapolis to engage in other business.

Kenyon, Minn.—E. A. Brown & Co. have bot the eltr. of the Iowa Eltr. Co. and J. M. Kilpatrick, who had charge of the eltr. at Johnson, will succeed C. T. Sidwell as agt.

Fairmont, Minn.—The Ward and Cadwell Co. at its annual meeting elected the following officers: S. C. Stowe, pres.; J. D. Young, vice pres.; and Geo. Wohlheter, secy. and treas.

Morristown, Minn.—Herman Hofmeister and Burton Cole, who broke into the eltr. of the Sheffield-King Milling Co. and stole 23 bus. of flax, have been indicted on the charge of burglary and grand larceny.

Ortonville, Minn., May 9.—Small grain is all sown and is coming up nicely. The acreage of corn and barley is increased; had a nice rain last night which will bring it along finely.—Chas. H. Keith, secy. Farmers' Eltr. Co.

Duluth, Minn.—Railroad and Warehouse Commissioners Miller, Mills and Staples recently conferred with grain men at this city with regard to resuming the practice of estimating the cubic contents of cars as a check upon the weighman and inspectors.

Redwood Falls, Minn.—The Farmers' Eltr. & Fuel Co. has been organized and will be incorporated with \$10,000 capital. The company has bot the eltr. of G. A. Paton for \$5,000 and on July 1 will take possession. D. W. Banker is pres. and R. E. Fuller is secy. of the new company.

Chokio, Minn., May 21.—Crops look very good here considering the large amount of rain that has fallen here this spring, but it will have to quit raining soon or there will be damage done to the wheat crop, as the country is very level and has no drainage. Some farmers are complaining now about the rain.—F. W. Werdin.

## MISSOURI.

Norborne, Mo.—W. R. Baldwin will erect a 20,000-bu. eltr. on the Santa Fe Ry. near Norborne.

The sack lending evil is handled without gloves by Jas. H. Wooldridge in "Letters from Dealers," this number.

Jefferson City, Mo.—The railroad and warehouse commissioners are preparing a schedule of freight rates for the state over all roads.

Butler, Mo.—The People's Eltr. Co. incorporated, \$5,000 capital. Incorporators, C. C. Lyle, Geo. Church, D. L. Haggard and others.

St. Louis, Mo.—The St. Louis Hay & Grain Co. has increased its capital from \$10,000 to \$20,000, the certificate to be filed with the Secy. of State of Illinois, also.

Richmond, Mo.—An eltr. with a capacity of between 25,000 and 50,000 bus. is to be built 5 miles south of Richmond on the Santa Fe. Harry T. Morton will have charge of the eltr.

Kansas City, Mo.—The Missouri Pacific will erect an eltr. with a capacity of 1,000,000 bus. or over, which will be leased and operated by the Hall-Baker Grain Co., a consolidation of the Greenleaf-Baker Grain Co., of Atchison, Kan.,

and Hall & Robinson, of Kansas City. F. G. Crowell, of the Greenleaf-Baker Grain Co. will spend the greater part of his time here, while F. M. Baker will continue to live in Atchison, spending only part of his time in Kansas City.

St. Louis, Mo.—The Valier & Spies Milling Co., Chas. Valier pres., has bot the St. Jacobs Enterprise Mill Co. and will operate eltrs. at Vandalia, Troy, Mulberry Grove, St. Jacobs, Peters, Mont and Marine, Ill.

Kansas City, Mo.—The Missouri Railroad & Warehouse Commissioners held a meeting May 16 to investigate the complaints made by the Benton Grain Co. and by the Kemper Commission Co. against demurrage exacted by the railroads on grain. The commissioners referred the claims back to the car service asso.

Kansas City, Mo.—The railroad and warehouse commissioners who held a hearing Apr. 24 to consider the tampering with the scales of the Sun and Exchange Eltrs., discovered by the weighing department of the Board of Trade, on May 19 gave the following decision on the complaint of Chief Grain Inspector Goodding against the Harroun Commission Co. proprietor of the two eltrs. "The scales were undoubtedly changed—the incoming scales moved in such a manner as would make them weigh from three to six pounds light per thousand on each draft, but there is an utter absence of evidence implicating the defendants as having been in any way connected with said tampering. We are unwilling to assume or believe that the said defendants would have been willing to hazard the reputation of a lifetime for a few days (at best) of paltry short weights on incoming scales, well knowing that said short weights would be quickly discovered and exposed; therefore, in view of the fact that all weights made on said scales after supposed date of tampering have been properly corrected, regularity of said Harroun Commission Co. is hereby affirmed, and case dismissed without prejudice."

## NEBRASKA.

Ithaca, Neb.—Railsback Bros. are building an eltr.

Hampton, Neb.—Cox & Carstensen are having eltr. A repaired.

Genoa, Neb.—Wells, Abbott & Nieman will install a Hall Distributor.

Emerson, Neb.—W. Y. McLaughlin has been appointed agt. for the Benson Grain Co.

Barnston, Neb.—A. D. Spencer Grain Co. will install an improved Hall Distributor.

Minden, Neb.—The Farmers' Eltr. Co. has let the contract for the erection of an eltr.

Fremont, Neb.—The Fremont Milling Co. is building its eltr. which will have a capacity of 25,000 bus.

Pender, Neb.—The Benson Grain Co. has bot the mill and eltr. of J. O. Milligan. J. B. Walden will remain in charge.

St. Michael, Neb., May 22.—Rye has got a nice start and is fast heading out. Corn is not all in yet. Winter wheat does not seem to be getting along so well.—H. M. Walker.

Beatrice, Neb., May 15.—The growing wheat looks very good in this vicinity; oats are late but are coming on all right; grass good. Corn about 1-3 planted; too

much rain the past week for planting; the prospects at this time are not very encouraging for corn. Weather cool and wet. Fruit nearly all killed by the hard freeze of May.—W. N. Spellman.

Upland, Neb., May 9.—Our prospect for a wheat crop was never better in this section; plenty of rain to start oats in good shape. Corn planting is now under way and everything goes to make us believe that we will have a good crop.—O. L. Campbell.

Lincoln, Neb., May 19.—Warm growing week, with excess of rain in the eastern counties. Wheat and grass grow rapidly and continue in excellent condition; oats improved. Corn planting greatly delayed by wet weather, and generally, less than half the crop is planted; some early corn up.—Government Report.

"An individual elevator owner at Germantown, Neb., sent a man out thru the country for two days to canvass from house to house for corn contracts, as soon as the market advanced to a price where farmers would sell. His competitor, who was an agent, could not well leave the office and canvass like a true agent, hence he has not so many contracts."

## NEW YORK.

Buffalo, N. Y.—The receivers of the Bank of Commerce will sell the 2 Queen City Eltrs. June 1.

Buffalo, N. Y.—Edward N. Cook, one of the organizers of the Frontier Eltr. Co., died May 12, at New York.

Buffalo, N. Y.—The Geo. Urban Milling Co. will erect an eltr., mill and warehouse at a cost of \$75,000.

New York.—The Produce Exchange has voted to close during the summer at 3 instead of 3:30 o'clock, until Sept. 15.

Mountainville, N. Y., May 22.—Prospects for hay, oats and corn very discouraging owing to long drouth.—John Orr & Co.

New York.—So many horses are idle and on shorter feed on account of numerous strikes that the city is consuming 100 cars less of oats each week.

Bergen, N. Y.—T. J. Tone, formerly in the grain business with A. T. Southworth but later on his own account, died May 6. Mr. Tone embarked in the milling business in 1898.

New York.—Martin B. Jones, grain broker at the Produce Exchange, has been discharged of liabilities amounting to \$17,886, thru bankruptcy, as a silent member of the firm of Cople, Cleveland & Curley.

Ithaca, N. Y., May 19.—Work well advanced but ground very dry; temperatures favorable, but severe drought is greatly damaging wheat, rye and grasses. Hay very light; oats and barley coming up.—Government Report.

Buffalo, N. Y.—The Board of Trade Clearing Asso. held its annual meeting May 7 and chose the following directors: Conway W. Ball, Riley E. Pratt, Geo. W. Bartlett, S. M. Ratcliffe and R. W. Searle. A dividend of 5 per cent was declared.

Gov. Odell has signed the bill regulating the charge to be made for the use of the steam shovel at the Buffalo eltrs. Those introducing the bill desired to reduce the fee to 50 cents per 1,000 bus.; but the opposing interests amended the bill making the charge \$1.50, and it was so passed, entirely defeating the object.

Buffalo, N. Y.—The Diamond Corn and Feed Mills and the wooden eltr. in



connection, belonging to Churchill & Co., burned May 12, with about 50,000 bus. of grain. This plant was used as a transfer station for grain coming in over the Lake Shore. The iron eltr. was not burned and business will go on in that the same as usual. Loss, about \$100,000, insurance \$87,200.

## BUFFALO LETTER.

The misunderstanding between the Merchants' Exchange car weighing department continues, both Churchill and Husted doing their own weighing.

Peter J. Weigel, who was for a long time one of the managers of the Niagara Starch Works at East Buffalo, has retired from the company and opened a grain office in the Board of Trade. He will probably do most of the buying for the starch works.

The feed dealer who has a few cars of bran on track just now is in luck, for he can sell it at about a dollar premium. It looks as tho prices were going higher. Some dealers are saying that it was a mistake to let the price go down so far.

Buffalo, N. Y.—The M. L. Crittenden Co. incorporated, \$5,000 capital, to continue the grain and milling business of the lately deceased member of the trade, M. L. Crittenden. The directors are Geo. C. Sweet, L. C. Scott and Geo. L. Lewis.

New eltrs. are in order, but the style varies greatly. The one going up as the Michigan Central transfer, to be managed by Heathfield & Washburn, city feed dealers, is to be of wood, that to be connected with the Washburn-Crosby Mill will be of tile and that the new Urban Mill is to be of steel, put up by the Steel Storage & Eltr. Construction Co. of Buffalo.

The eltr. pool does not seem to know exactly what to do with the canal grain. Sometimes it tries to ask a full half cent, then it comes into competition with the Kellogg, which is out of the pool and asks only a quarter and consequently gets most of that business. If there was not a prospect of making this elevation free it is likely that one of the canal eltrs. would start up, but that was what happened some seasons ago and it is risking a lot of expense for nothing.

Lake grain and flour are coming in at a moderate rate. There is much apprehension of the corn, which ought to be coming now in big waves, but it is in such condition that the amount is only about half that of wheat. Dealers say that it will not get into condition now, as the weather is so warm. They are puzzled to know why the winter was not sufficient to dry it out. Some fresh-shelled corn arriving is all right, but the average is bad. Chicago and Toledo are shipping corn here as fresh-shelled that is said to be nothing of the kind.

Buffalo is sorry to lose George H. Raymond, even temporarily, though he goes to New York as the secretary of the canal-enlargement asso. and will do efficient work there. He has been the life of this movement for years and very much of the brains of it. By the way, our canal men are obliged to smile over the efforts of the New York Sun to raise opposition to the canal. One man declares that the best thing it can do for the canal is to go on. For instance, it is prating about the Buffalo eltr. combine, when it is well known to anyone acquainted with the situation that Buffalo eltr. men have scarcely made a living for anyone out of the business for several years.—J. C.

## NORTH AND SOUTH DAKOTA

Minot, N. D.—K. J. Hagen will erect an eltr.

Harvey, N. D.—S. S. Renfrew will erect a 20,000 bu. eltr.

Webster, S. D.—The Webster Mill Co. is erecting a storage eltr.

Rugby, N. D.—The mill company has just completed a 20,000-bu. eltr.

Oldham, S. D.—The Oldham Farmers' Eltr. Co. incorporated, \$10,000 capital.

Page, S. D.—The farmers have decided to organize and build or buy an eltr.

Rogers, N. D.—The Monarch Eltr Co. is building a residence for its agt., Geo. Knauss.

Delamere, N. D.—An eltr. may be built on the site of the mill which burned 2 months ago.

Sharon, N. D.—The Sharon Milling Co. will erect a 40,000-bu. eltr. in connection with its new mill.

Berwick, N. D.—Arnold Bros. will build 2 eltrs. on the Granville extension of the Great Northern Ry.

Waubay, S. D.—The farmers have organized an eltr., coal, and lumber company and have elected C. Fallmer, Jos. Gruba and Mat Reese as trustees.

Finley, N. D., May 12.—Crops that are up are looking well: seeding is advancing rapidly. This has been an excellent spring for farm work in this locality.—S. Steenson, agt. A. O. Cornwell.

Huron, S. D.—G. F. Morris and others have bot the Huron City Mills and will put in an eltr. for all kinds of grain. The company probably will be incorporated as the Huron Milling Co.

## OHIO.

Wengerlawn, O.—J. W. Beck will make improvements in his eltr.

Morrill, O.—C. F. Barnhouse has removed to Upper Sandusky.

Bloomdale, O.—Good & Rhoad have bot the eltr. of Cruikshank Bros. & Good.

Oakharbor, O.—The eltr. of the Thierwechter Eltr. Co. was recently damaged by fire.

Mansfield, O.—The Goeman Grain Co. may increase the capacity of its eltr to 200,000 bus.

Frankfort, O.—J. F. Bryant, of Richwood, will take possession of the eltr. June 1, and will remove here.

Circleville, O.—The Ohio Cereal Co., incorporated under the laws of Maine with \$260,000 capital, will locate here.

Mechanicsburg, O.—L. H. Gruns has succeeded C. R. Hunter & Co. John M. Maddex will continue in the employ of the new management.

Cincinnati, O.—The question whether Cincinnati or Louisville is the larger grain market is exercising the pencils of local mathematicians.

Wengerlawn, O., May 11.—Wheat is looking well. Corn planting delayed on account of dry weather. Oats coming up slowly. Fruit was injured by the frost on the 4th; lots of corn in hands of the farmers.—J. W. Beck.

Portsmouth, O.—The Portsmouth Cereal Co. has just placed in operation one of the finest plants in the state, manufacturing hominy, brewer's grits, table grits and corn meal, in fact everything obtained from corn except whisky. The officers of the company are H. S. Grimes

pres. and gen. mgr.; A. M. Frick, vice pres., and J. P. Caskey, secy. and treas.

Bloomdale, O., May 18.—Corn planting delayed to a great extent on account of the dry weather; ground hard to get in shape, but a good acreage will be planted. A great many oats had to be sown the second time. Wheat looking good.—Good & Rhoad.

Mason, O., May 11.—Wheat looks fairly well; I think about 75 per cent of the crop injured by the wet is dying. About half of the corn was planted 2 to 3 weeks later than last year. Very few oats have been sown; grass not very good, as the weather has been too cold. Small fruits very scarce; apple and pear crop fairly good. Old wheat nearly all gone, not over 8 per cent left; oats all gone; about 15 per cent of corn left.—Albert Dill.

Good arrangements have been made for transportation to the annual meeting of the Ohio Grain Dealers Asso. at Put-in-Bay. Such as can go via Columbus will be taken to Sandusky via the Pennsylvania Lines (formerly the C. S. & H.), at reduced rates, not exceeding one fare for the round trip (\$3.30), from Columbus, and proportionately from Delaware and Marion. Train will leave Columbus at 12:00 o'clock noon, Wednesday, June 3. Parties can also join at local and junction points on the line as on former occasions. Tickets cannot be bought at stations, but will be sold by a representative of the Pennsylvania Railroad, on the trains. Close connection will be made by Big Four and Penna. trains with steamer Arrow at Sandusky, about 3:30 p. m., arriving at the Island about 5:30 p. m., boat fare, 50 cents round trip. Parties going via Toledo, can leave Toledo on D. & C. boat at 10:00 p. m. (daily), arriving at Put-in-Bay 1:35 a. m. (night), landing at Beebe hotel dock. Parties going via Cleveland, can leave Cleveland on D. & C. boat at 10:00 p. m. (daily), arriving at 2:00 a. m. (night). Returning, steamer Arrow will leave Put-in-Bay Saturday morning, 6th, at 6:30, arriving at Sandusky 8:30 a. m., connecting with all trains, so that every one can arrive home Saturday evening in good time.

The Ohio Grain Dealers Asso. will hold its 24th annual meeting at the new Beebe house, Put-in-Bay Island, O., June 4 and 5. This meeting will be one in which the members from the different district assos. can come together, exchange views, compare notes, and agree on uniform methods in conducting the details of the work so as to secure the maximum results and a continuance of the good work now in operation. Every dealer present should have something to offer for the good of the cause, and should be prepared to take an active part in the program. All regular grain dealers, whether members or not, all loyal track buyers, commission and receiving firms, and all "fast" freight line and railroad representatives are especially invited. Bring the ladies. Write at once to J. W. McCord, secy., 358 N. High street, Columbus, stating whether you will come, so that ample arrangements may be made for entertainment of all. Hotel rates will be \$2 per day.

## OKLAHOMA

Hydro, Okla.—We are building a 5,000-bu. eltr.—Choctaw Mill & Eltr. Co.

Sugden, I. T.—Haines & Baines, of Kingfisher, Okla., will build an eltr.

Pond Creek, O. T.—The Pond Creek Mill & Eltr. Co. is increasing the capacity



of its mill to 500 bbls. and its eltr. to 100,000 bu.

Elgin, O. T.—D. E. McAnaw has the foundation for a 10,000-bu. eltr. laid.

Marshal, Okla.—Hutchinson & Bird of Billings, have bot D. P. Tarbox's eltr.

Arapaho, Okla.—E. H. Linzee has just had 4 eltrs. completed by P. H. Pelkey.

Perry, Okla.—John Lafferty will advertise land in the Grain Dealers Journal.

Billings, Okla.—Hutchinson & Bird have bot an eltr. on the Frisco at Hunter.

Perry, Okla.—E. J. Miller is building a 10,000-bu. eltr. at Robertall, on the Frisco.

Hennessy, O. T.—Ed. Gilroy is bldg. 7,000-bu. eltrs. at Crescent and Marshall, O. T.

Alva, Okla.—I am building a 5,000-bu. eltr. at Ashley—gasoline power.—G. A. Harbaugh.

Cropper, Okla.—D. K. Sterrett, of Billings, has added the W. B. Johnson eltr. to his line.

Cordell, Okla.—H. Pauls has let the contract to P. H. Pelkey for the erection of an eltr.

Dillon, O. T.—Wood & Battin will build 5,000-bu. eltrs at Dillon and at Fay on the Frisco.

Douglas, O. T.—Hammer Bros. & Evans have just completed an eltr. of 12,000-bu. capacity.

Bison, Okla.—W. B. Johnson, with headquarters at Enid, has purchased the eltr. of Wm. McKee.

Navina, O. T.—T. J. Lindsey has sold his eltr. here to C. M. Maple and is building a 7,000-bu. eltr. at Avery.

Enid, O. T.—Randels & Grubb are building 15,000-bu. eltrs. at Carrier, Goltry, Helena and Crescent, O. T.

Redrock, Okla.—J. B. Norton & Co. have let the contract to P. H. Pelkey for the erection of a 10,000-bu. eltr.

Morrison, Okla.—M. E. Donahue is building an eltr. with a capacity of 10,000 bu. P. H. Pelkey has the contract.

El Reno, O. T.—The Stevens-Scott Grain Co., of Wichita, Kan., is building an addition to its eltr. at this place.

Cherokee, Okla.—H. L. Spangler is building a 10,000-bu. eltr. to be operated in connection with the eltr. at Byron.

Enid, Okla.—I bot W. R. McKee & Co.'s eltr. at Bison and have sold my eltr. at Cropper to D. K. Sterritt, of Billings.—W. B. Johnston.

Perry, Okla.—Ed. J. Coyle will build a 5,000-bu. eltr. at Glencoe and 10,000-bu. eltrs. at Morrison and Robertall, new stations on the Frisco.

Oklahoma City, O. T.—The Drennan Grain Co. is erecting 10,000-bu. eltrs. at Thomas, Custer City, Rappahoe, Stout, Cordell and Rocky.

Hunter, Okla.—Vandenburgh Bros. bot the 4 Frisco eltrs. of the Texas Grain & Flour Co., at Hunter, Lamont, Eddy and Retta.—R. M. Kelso.

Anadarko, Okla.—I have just completed a 20,000-bu. eltr., with steam power, Barnard & Leas Corn Cleaner, sheller and feed mill.—J. E. Farrington.

Stillwater, O. T.—Babcock Bros. & Cheatham have just completed a 3,000-bu. eltr. at Mehan, O. T., and will build a 7,000-bu. eltr. at Agra, O. T.

Oklahoma, Okla.—The Okla. Export Co. has been organized with \$100,000 capital. The officers are: A. S. Connell, of

Okla. City, pres.; E. E. Humphrey, of El Reno, vice-pres., and C. V. Topping, of Okla. City, secy. and treas.

Chickasha, I. T.—We are putting in an Invincible Separator of 1,600-bu. capacity, a 50-h. p. electric motor and power shovel.—Choctaw Mill & Eltr. Co.

Blackwell, Okla.—A. D. Butt bot the 5 Santa Fe eltrs. of the Texas Grain & Flour Co., at Blackwell, Orthwein, Braman, Deer Creek and Clyde.—R. M. Kelso.

Minco Sta., I. T.—Sam C. Clark will put in scales and buy this season at Minco Sta., instead of at Mingo Sta., as reported by J. N. Corwin, of Dawson, in the last issue of the Journal.

Chickasha, I. T.—The eltr. of the Minco Mill & Eltr. Co. at Minco, which we bot early in the year, we will use as a cleaning and receiving eltr.—Chickasha Milling Co.

Perry, Okla.—The eltrs. of E. J. Miller, Ed J. Coyle and G. A. Masters will be moved to make room for tracks of the new Frisco line. A \$10,000 depot will displace Mr. Miller's eltr.

Ponca City, Okla.—J. S. Hutchins has displaced his 15-h. p. gasoline engine with a 22-h. p. Fairbanks-Morse, is building a new engine house and overhauling his eltr.

Yewed, Okla.—H. L. Spangler will erect a 10,000-bu. eltr. and operate it in connection with the Byron eltr. The business will be extended under the management of I. F. Spangler.

Enid, O. T.—Galtry & Sons have built a 15,000-bu. eltr. at Douglas, O. T., and will build eltrs. of like capacity at Carrier, Goltry and Helena, O. T., on the A. V. & W. R. R.

Lawton, O. T.—The report that has been circulated that the Canadian Mill & Elevator at Lawton had been burned was a mistake. A small flour warehouse was destroyed with approximately \$900 worth of flour.—J. S. W.

El Reno, Okla.—The incorporation of the Heger Mill & Eltr. Co., at Heger, as reported in the last issue of the Journal, should have read the Leger Milling Co., at Leger, as was reported correctly elsewhere in the same column.

Kingfisher, Okla.—The Waurika Grain Co., composed of C. T. and C. F. Prouty, will build a 10,000-bu. eltr. at Hastings, on the new extension of the Rock Island, and a 16,000-bu. eltr. at Waurika, at the junction of the new extension of the Rock Island.

Chickasha, I. T.—From inquiries we put out along the Rock Island from Chickasha to Mangum and Chickasha south to Terrel, also along the Frisco as far west as Leger, we learn that the wheat acreage is considerably larger than last year and the condition is reported very good, especially in the western section. Green bugs were reported in 1 locality, but credited with no damage. No correspondent reported Hessian flies.—Hugo Roos.

Chickasha, I. T.—We are building eltrs. of 5,000 to 10,000-bu. capacity at Temple, Anadarko, Lathram, Gotebo, Ft. Cobb, Apache, Lawton, Walter and Hinton, on the C. R. I. & P. Ry. In addition to eltrs. we are building flour houses, coal houses, corn cribs and offices. We are building a 50,000-bu. cleaning and transfer eltr. with a transferring capacity of 40 cars, at Chickasha. We are also rebuilding and enlarging our old eltr. at Chickasha.—Chickasha Milling Co.

## PACIFIC COAST.

Genesee, Ida.—U. G. Dickson is new in the grain business.

Wilbur, Wash.—The Farmers' Grain Co. will build a warehouse.

Everett, Wash.—J. C. McKinley & Co. have succeeded the Sound Produce Co., wholesale grocery and grain.

Los Angeles, Cal.—The Globe Grain & Milling Co. has bot a mill machinery outfit from the Allis-Chalmers Co.

Alto, Wash.—The warehouses of the Pacific Coast Eltr. Co. and the Alto Warehouse Co., which were burned Apr. 29, will be rebuilt.

On account of the large stock of grain bags carried over from last season and the fair arrivals to date the market for sacks on the Coast is weak.

Tacoma, Wash.—The report of the state grain commissioners shows that during the month of Apr. 204 cars of wheat, 22 cars of oats and 8 cars of barley were received at Tacoma.

San Francisco, Cal.—The plant of the American Milling Co. burned May 7, causing a loss of about \$95,000. Insurance \$60,000. The fire was caused by friction in the grain chute.

Lind, Wash.—Balfour, Guthrie & Co., of Tacoma, have leased the warehouse of the St. Paul & Tacoma Lumber Co. and will put it in operation. J. A. Rae, of Tacoma, will manage the business.

Krupp, Wash.—H. Johnson & Co., of Almira, are erecting a warehouse which will be 30x160 feet. Frank Johnson will have charge. The Everett Milling Co. will build a warehouse this summer.

## PACIFIC COAST LETTER.

Tacoma, Wash.—Br. ship "Rahane" has cleared with 96,748 bu. wheat for Hamburg.

San Francisco.—Local hay market continues very firm and will probably continue to advance if the present demand from the Sound and Hawaiian Islands continues.

San Jose, Cal.—E. M. Piercy has lodged a complaint with U. S. District Attorney Woodworth, against what he alleges to be an unlawful hay trust in San Francisco.

Tacoma, Wash.—About 5,000 tons wheat was shipped to England on the steamer "Oanfa" by Balfour, Guthrie & Co., and space has been secured on the stmr. "Keenum" for as much more.

Stockton, Cal.—The largest acreage ever sown in beans in this and the west of the San Joaquin river country, will be put in this year, largely pinks and Lady Washingtons.

San Francisco.—Owing to the heavy offerings of Puget Sound oats in this market, the local oat situation is very dull—choice white oats going a-begging as low as \$1.25, delivered here.

Oregon.—Weather in Willamette Valley and coast countries has been favorable. In Southern and Eastern Oregon more rain is needed for spring wheat and for corn. Fall wheat is backward, but otherwise thrifty and promising. Spring wheat is nearly all seeded, and with the advent of warm rains, will make rapid progress.

San Francisco.—Maj. Bingham, U. S. Quartermaster at Seattle, Wash., has posted proposals on the Merchants' Exchange for bids on 2,500 tons oats double sacked, and 500 tons compressed hay, for Manila shipment. Supply of hay on the Puget Sound is scarce, and dealers are



looking to San Francisco for their stock. Oats are plentiful on the Sound, and are selling too cheap for local dealers to compete.

San Francisco.—The much-talked of merger of the big flour mills of the Pacific Coast, viz—Oregon, Washington and California, has fallen through—the final option on the mills having expired on May 21. The money market in New York has been too stringent to permit of floating the deal. It is rumored that the eastern backers of the scheme are not so anxious to put the deal through, in view of the fact that, owing to rate discrimination, eastern flour dealers are putting their flour on the Puget Sound cheaper than coast millers can sell at, and realize a profit.

San Francisco.—The writer has just returned from a trip through the southern part of California, and was surprised to find that crop prospects in some sections are not so glittering as reported, and, as a crop is never certain until it is sacked, it is highly probable that crop prospects may be still poorer before the harvest. During the earlier part of the season, and up to a month ago, the outlook for a heavy yield of all grains was never brighter, but during April and May the late rains deserted us in large sections of country, practically killing all hopes of the immense yield to generally anticipated. There is some hope yet for these sections, but it is almost too late. At any rate, California will probably get only an average crop—the abundant supplies from some districts will balance the shortage in others.

San Francisco.—Wheat futures have ruled very dull and inactive for several weeks past, and the volume of business done has been comparatively small. Spot wheat was never so slow and dull, and except for what little buying is being done by the mills and dealers to supply immediate wants, the market is absolutely without a new feature. Barley has been a puzzle. The action of the market has been based on the stock in state, which is at all times an unknown quantity, and a pretty uncertain thing to gamble on. On heavy receipts the market will take a downward turn, and on any little demand or reported shortage it will take a sudden spurt. At present the market is firm on strength of reported demand from the Puget Sound and British Columbia, and a substantial decrease in the daily receipts, but whether there is any good foundation for an advance it is hard to say, although as we are on the verge of a new harvest, it is not probable that this firmness will continue much longer.—R. E. W.

## PENNSYLVANIA.

Pittsburg, Pa.—A cereal food plant will be built near this city by local capitalists.

Philadelphia, Pa., May 22.—If we get rain soon, hay, wheat and oats will pull through all right; corn planting delayed.—L. J. Logan & Co.

Jacksonville, Pa.—John A. Miller, of Oakville, has leased the Jacksonville warehouse, it is said, and will engage in business on the Philadelphia & Reading Ry. as well as on the Cumberland Valley Ry. Mr. Miller intends to put in an engine and eltr.

Philadelphia, Pa.—The Commercial Exchange has adopted resolutions protesting against the proposition to compel the use of one official vocabulary of cipher code words, a matter that will be considered

at the conference May 26 of the international telegraph lines at London.

Philadelphia, Pa., May 16.—Decidedly more activity in the grain and feed business this week in this territory. Weather conditions are not favorable for growing crops, being cold and dry. The prospects are for another short hay crop in the east; wheat is not yet injured, but oats look poor and corn planting is badly delayed.—L. J. Logan & Co.

Philadelphia, Pa.—Lincoln K. Passmore, who has just been elected vice-pres. of the Penn Mutual Life Insurance Co. of Philadelphia, has been interested in the grain business of the city since 1874, when he came to Philadelphia and entered the shipping house of Peter Wright & Sons. In 1882 he became a member of the firm of R. D. Work & Co., and later the resident partner of I. M. Parr & Son, withdrawing about 2 years ago to become the senior partner of the new firm of Passmore & Co. On assuming his new duties Mr. Passmore will retire from the grain business and devote his entire time to the management of the interests coming under his direction, of the Penn Mutual Life Insurance Co. of which he has been a trustee since 1889. Mr. Passmore has been active on the Board of Trade, Commercial Exchange, Maritime Exchange and other similar organizations for many years.

## SOUTHEAST.

Burton, W. Va.—The Burton Mill Co. incorporated, \$200,000 capital, to buy and sell grain of all kinds, flour feed and other products of grain. Incorporators, C. E. Herman, J. S. White, J. L. Hunt, A. J. Lamley and Noah Henderson.

## SOUTHWEST.

Solomonville, Ariz.—The green stink bug is reported to be doing considerable damage to barley and wheat crops.

New Orleans, La.—The London Corn Trade Asso. has given notice that it will recognize as official the inspection certificates of the New Orleans Maritime & Merchants Exchange.

Crowley, La.—The rice, feed and grain warehouse of Brooks Bros. & Co. burned May 7. Loss about \$18,000, covered by insurance. The company will resume business as soon as a suitable building can be secured.

New Orleans, La.—Friends of J. E. Robinson will be pleased to learn that altho he has severed his connection with the inspection bureau of the New Orleans Maritime & Merchants Exchange, he is still actively employed in the grain inspection at New Orleans, having accepted the position of assistant chief inspector and supervising inspector of the New Orleans Board of Trade. The grain committee of the Maritime Exchange has given Mr. Robinson the highest recommendations as an inspector, stating the reason for his discharge to be trouble he had with an assistant inspector.

Little Rock, Ark.—The grain dealers of the city have organized a Board of Trade with A. J. Rauch pres. and Geo. R. Brown, secy. Mr. Rauch is chairman of the grain committee and chief inspector. The assistant inspectors are Geo. E. Cunningham and Fred L. Gossell for grain and J. W. Lippincott of produce. The inspection fees are: Grain, 60 cents per car; hay, 40 cents per car; and produce, \$1 per car. There is an extra charge for grain when it is in sacks,

for hay when it has to be handled, and for produce when it is necessary to examine boxes, crates or barrels. Inspection is had only at the request of agent or owner. The rules and grades will be printed in pamphlet form.

## TENNESSEE

Memphis, Tenn.—M. T. Toney, secy. of the Choctaw Mill & Eltr. Co., has been made mgr. of the company's eltr. here.

Nashville, Tenn.—F. E. Gillette, formerly secy. of the Choctaw Mill & Eltr. Co. at Memphis, is now mgr. of the Steel Eltr. & Storage Co.

Nashville, Tenn.—The grain dealers of the city have organized the Nashville Grain Dealers Asso. with the following officers: Byrd Douglas, pres.; J. H. Wilkes, vice-pres.; W. R. Cornelius, temporary secy. and treas.; Byrd Douglas, W. J. Miller and Duncan McKay, executive committee. The object is to encourage and cultivate harmony, to establish a justly high standard upon which the grain business of Nashville shall be conducted, the adoption of such methods in transacting the grain business as will redound to the best interests of all concerned and to establish rules and regulations whereby grievances and differences may be promptly and equitably adjusted. Fourteen firms were represented at the first meeting, May 4. The asso. will hold monthly meetings at the Chamber of Commerce.

## TEXAS.

Savoy, Tex.—The green bug is doing great damage to oats.

Temple, Tex.—C. W. Barrett has succeeded Barrett & Crouch.

Leon Junction, Tex.—Whigham Bros. have discontinued business.

Seymour, Tex.—The C. C. Milling Co. is building a 15,000-bu eltr.

New Braunfels, Tex.—H. Dittlinger will begin work soon on his eltr.

Galveston, Tex.—Richardson & Co. are repairing and overhauling Eltr. B.

Clifton, Tex.—Kell & Gibbs are building a 15,000-bu. clearing and transfer eltr.

Sabine Pass, Tex.—It is rumored that the Rock Island road will build terminal eltrs.

Howe, Tex.—W. R. Fields & Co. will add 25,000 bus. storage and a clipper and a cleaner.

Wichita Falls, Tex.—Wichita Mill & Eltr. Co. is doubling the capacity of its 70,000-bu. eltr.

Brownwood, Tex.—The Brownwood Mill & Eltr. Co. will build an eltr. and 150-barrel mill.

Sanger, Tex.—The Grain Eltr. has secured control of the Shirley eltr. at Crum and will operate it.

Nacogdoches, Tex.—J. M. Weeks was formerly a member of the firm of Weeks & Branch, who refused to arbitrate.

Frisco, Tex.—The engine and power house and gin plant of the Frisco Gin, Mill & Eltr. Co. burned May 17. Loss \$6,000.

Iowa Park, Tex.—J. A. Cox has put in a 15-h. p. Otto Gasoline Engine and otherwise improved the eltr. recently purchased of Wm. Cameron.

Waxahachie, Tex.—On June 1 T. M. Sleeper will give up the management of the Sleeper Grain Co. to take the management of the Modern Milling Co.,



which is building a 35,000-bu. steel storage tank and overhauling and installing new machinery in the mill.

Wichita Falls, Tex.—E. R. & D. C. Kolp, Jr., are building an office and warehouse in connection with the eltr. recently purchased of Wm. Cameron.

Gainesville, Tex.—The Whaley Mill & Eltr. Co. is building a line of small eltrs. on the M., K. & T., including houses at Lindsey, Myra and Munster.

Hico, Tex.—J. F. Wieser & Co. are increasing the capacity of their eltr. to 65,000 bus., enlarging the eltr. legs and installing a Fairbanks-Morse Hopper Scale.

Waco, Tex.—B. E. Clement of the Fort Grain Co. will be married June 10 to Miss Davis. His many friends in the trade wish him and his the best of everything.

Fort Worth, Tex.—R. M. Kelso, formerly with the Texas Grain & Flour Co., is now mgr. of the Empire Grain Co. The new company will buy and sell on track and do an export business.

Plano, Tex.—J. T. Stark Grain Co. is building a 100,000-bu. transfer and cleaning eltr. at Texarkana, Tex.-Ark. It will be equipped with cleaning, clipping and feed grinding machinery.

The Parker Grain Co., of Kansas City, and the Purcell Mill & Eltr. Co., of Purcell, I. T., are now in good standing, having agreed to submit to arbitration by the Texas Grain Dealers' Asso.

Belton, Tex.—Meyer Grain Co., which lost its eltr. by fire recently, has rented a warehouse on the Katy track and is now ready for business. Mr. Meyer does not expect to rebuild until next year.

Waco, Tex.—The Fort Grain Co. has bot the plant of the Waco Electric Milling Co. and will add an eltr. so as to increase the storage capacity. A clipper will be added and the sheller plant improved.

Texas dealers are advised that F. D. Stevens, mgr. of the American Grain & Flour Co., Wichita, Kan., is the same Stevens who was formerly mgr. of the Purcell Mill & Eltr. Co., when that concern refused to arbitrate.

The rules of the Texas Car Service Asso., as authorized by the state railroad commission, have been published in pamphlet form. Shippers and receivers of carload freight can obtain copies of Chas. B. Peck, manager, Houston, Tex.

Houston, Tex., May 24.—[Special.]—A careful canvass of the dealers in attendance at the annual meeting of the state association shows some improvement in the condition of growing grain as the result of recent rains. The wheat acreage as compared with an average year is 103 per cent; condition, 91; oats acreage, 78; condition 65; corn acreage 92; condition 61; no complaints of green bugs or rust; much corn has been re-planted and is very backward.

Texas City, Tex.—The Texas City Improvement Co. has let the contract to the Barnett & Record Co. for the erection of 23 tile tanks, with contact sides, a fire proof working house, 2 cotton warehouses, 1 50x1,100 feet and the other 75x1,000 feet, and for building about 1¼ miles of dock front to accommodate ocean steamers, Texas City being on the mainland across the bay from Galveston. The tanks and the working house will have a total capacity of 500,000 bus. On top of the warehouses will be a grain conveyor belt, leading from the eltr. to the farther end of the warehouses and arranged so

that vessels can load cotton and grain at the same time.

Leon Junction, Tex., May 10.—The grain trade at this point was much less in 1902 than in 1901. The heavy frost on the night of Apr. 30 did great damage to the corn, but did not injure wheat or oats. Volunteer and fall sown oats are doing splendidly, almost all in full head; some beginning to ripen and a good yield anticipated, while recent rains will advance spring oats rapidly, which are promising also. Wheat has suffered, first with too much rain, then rust on the blades and then dry weather, all of which has had a tendency to greatly reduce the yield, which will range from 3 to 15 bus., perhaps, in a few cases, it may reach 20 bus. per acre.—T. S. Miller.

Texas grain dealers will endeavor to assist in preparing an exhibit for the World's Fair at St. Louis. The state asso. is raising funds, and those who will contribute to this fund are requested to forward their contribution to H. B. Dorsey, secy., Weatherford, Tex., and same will be held in trust until it is ascertained whether or not the amount required will be raised, and if it is not raised, the amounts will be returned, but if the amount required by the World's Fair Commission is raised, then these contributions will be put in as a contribution from the Texas Grain Dealers' Asso., with the name and amount each member contributes, if desired. The grain interest of Texas is yet in its infancy and if it has a proper exhibit showing what can be done, the benefits can hardly be calculated.

Weatherford, Tex., May 18.—The best crops are in the southern, central and extreme northwestern part of the state. The reports made after the rain are encouraging, especially as to oats, and with plenty of rain from now on, we can look for a reasonably good oat crop. Of course it is most too early to make any prediction as to the corn crop. Taking 100 per cent as an average as to acreage and condition, the reports show the acreage of wheat to be 98 per cent and the condition 78 per cent. The recent rains have greatly improved the condition. The oat acreage is 71½ per cent and condition 71 per cent. The recent rains have also greatly improved the condition of the oat crop. The acreage in corn is 103 per cent and its condition 73 per cent, and of course the condition of corn has been improved by the recent rains.—H. B. Dorsey, Secy. Texas Grain Dealers' Asso.

#### TEXAS LETTER.

Taylor, Tex.—The Diamond Roller Mills Co. incorporated, capital \$70,000, to erect a mill and necessary eltrs. at other points in the state. Incorporators, Jas. A. Thompson, Edward Bland and J. D. Seiders, all of Taylor.

The grain dealers are taking a deep interest in the matter of securing a state exhibit at the St. Louis World's Fair, and are assisting the World's Fair Commission in every way possible to raise the necessary amount of money to insure this exhibit.

Austin, Tex.—The Railroad Commission now in session has a number of matters of vital importance before it concerning grain and grain products. The grain matters will not likely come up for a couple of days, but it is understood that the rates will be adjusted on some stable basis, if possible, at this hearing. It has been charged by some of the roads that the grain dealers were a close organiza-

tion composed of a few members who had the grain in their hands and were manipulating prices for their own end. Some very interesting developments are looked for at this hearing.

The reports that are being received in Dallas by the dealers are very encouraging and there is promise of a fine crop of grain. In the extreme south the crop is yielding all it promised and in the course of a short time the harvesting will be in full progress all over the state. What oats there is planted is making an excellent stand and will yield heavily. The corn has not up to this done so well, but it is early enough for that to come out in good shape. The whole state and the two territories have had good rains in the past two weeks which have done a world of good to the growing crops.—J. S. W.

#### WISCONSIN.

The governor of Wisconsin has signed the bill prohibiting bucket shops.

Milwaukee, Wis.—Memberships in the Chamber of Commerce are selling at \$600.

Nelsonville, Wis.—J. S. Loberg will build an eltr. in connection with his flour mill.

Madison, Wis.—The grain inspection bill, which passed the house so triumphantly, again went down to defeat in the senate.

Sherman, Wis., May 22.—Crops never looked better at this time of the year; farmers feel sure of a large yield.—Brooks & Root.

Milwaukee, Wis.—F. R. Morris & Co., who have been operating the Marine Eltrs. which are to be torn down to make room for the new plant of the Milwaukee-Western Malt Co., are making plans for the erection of an 800,000-bu. eltr. to store the barley for the new malting plant.

Madison, Wis., May 15.—Winter wheat and rye are found to be in good condition as the season advances, their respective standing at date being 95 and 97 per cent. While fields for small grain were not generally as well prepared for the seed as usual, on account of excess of moisture, still the stand of oats, barley and spring wheat is good, and plants are growing rapidly. There is a tendency to drop wheat growing in Wisconsin, as shown by a fall in acreage of spring wheat, from last year, of 10 per cent, while our previous records show an even greater falling off in winter wheat. The acreage of barley and oats remains about the same as last year, with a slight increase in oats in the northern half of the state. While farmers have been busy the past week in the preparation of the ground for corn planting, and upon dry soils considerable planting has been done, a large part of the acreage is yet to be planted and the work will not be generally completed before the last of the month.—Report of John M. True, secy. of state.

Take a soft lead pencil between the index finger and thumb of your right hand, turn forward to pages devoted to "Grain Dealer's Exchange," count the number of grain dealers who wish to buy or sell something used in the grain business, and never forget that the most effective and least expensive way to make such a want known to the members of the grain trade is by announcing it in the "Wanted" and "For Sale" columns of the Grain Dealers Journal.



## Seeds

John Houchin, of Newton, Ill., contemplates the erection of an eltr. for handling seeds.

The Griswold Seed Co., of Lincoln, Neb., reports a remarkably large sale of German millet and Siberian corn.

John C. Leonard, of the Leonard Seed Co., of Chicago, is to be married, June 16, to Miss Helen M. Gale, also of Chicago.

A carload of flaxseed from France has been received by Owen Sheehan, of Spencer, Ia., who has experimented with foreign grown flax and considers it superior to the domestic variety.

The annual meeting of the Wholesale Seedmen's League will be held during the week of June 26 at the St. Charles Hotel, Atlantic City, N. J., the day to be named by Pres. Bruggerhof.

In the greater part of Wisconsin the last year's seeding of clover is reported to be in good condition, some being killed in exposed locations and on older fields.—John M. True, Secretary of State.

The J. M. Neil Co. has been incorporated to succeed The Nursery & Seed Co. at Charleston, W. Va. The capital is \$10,000 and the company will deal in seeds, nursery stock, implements, etc. J. M. Neil is secy. and treas.

The annual meeting of the American Seed Trade Asso. is to be held at the St. Charles Hotel, Atlantic City, N. J., June 23 to 26. W. Atlee Burpee & Co. will entertain the asso. and other trade visitors June 29 at Fordbook.

Meadows, pastures and clover in Kentucky hold their own, but all would come on more rapidly if the temperature would only rise to the normal, reports I. B. Nall, commissioner of agriculture. The condition of the clover is 93.

A law was passed by the last Texas legislature to prevent the railroads from carrying Johnson grass seed or hay. The easiest way to get rid of this grass is to keep it from seeding 3 years, and a persistent attempt to destroy it will succeed.

The seedmen of the country have been having their laugh over the advertisement of an Englishman, reports the Florists Review, which states that "The cobs are a great favorite among the patrons of Convent Garden market." This may add another class of shipment to the foreign commerce of the corn-fed Yankees.

Chicago received during the week ending May 23, 294,870 pounds of timothy seed, 31,700 pounds of clover seed, 253,975 pounds of other grass seed, and 19,614 bus. of flaxseed; compared with 19,890 pounds of timothy seed, 1,340 pounds of clover seed, 170,400 pounds of other grass seed, and 17,275 bus. of flaxseed for the corresponding week of last year.

Chicago shipped during the week ending May 23, 190,739 pounds of timothy seed, 4,300 pounds of clover seed, 308,292 pounds of other grass seed and 5,616 bus. of flaxseed; compared with 60,500 pounds of timothy seed, 42,000 pounds of clover seed, 109,377 pounds of other grass seed and 4,131 bus. of flaxseed, during the corresponding week last year.

Seed exports for the 9 months prior to Apr. 1, as reported by O. P. Austin, chief of the bureau of statistics, amounted to 15,276,000 pounds of clover seed, 16,-

105,000 pounds of timothy seed, 3,866,000 bus. of flaxseed, and other grass seed valued at \$565,000; compared with 6,728,000 pounds of clover seed, 4,361,000 pounds of timothy seed, 3,873,000 bus. of flaxseed and other grass seed valued at \$281,000 for the corresponding period of 1901-2; and 10,629,000 pounds of clover seed, 5,092,000 pounds of timothy seed, 2,710,000 bus. of flaxseed and other grass seed valued at \$128,000, for the same period of 1900-1.

The government at Washington is trying to expose the fraud which is being perpetrated upon the farmers of America by seedmen of America and Europe, in advertising pearl millet as a newly propagated grass and selling it as pencilariae and the wonder forage plant, for not less than \$3 per pound, when the price should really be 15 cents. This is said to be nothing to the fraud which is being practiced in Germany where millet seed is being sold as a new plant imported from America, and sells, not by the pound, but by the seed or at the rate of \$62 a pound, 5 pounds being needed for an acre, making the cost \$300 per acre.

## Books Received

COMMERCE OF LATIN AMERICA is a 20-page brochure prepared and published by the Philadelphia Commercial Museum, giving a brief statistical review.

COLONIAL ADMINISTRATION, 1800-1900, is a monograph containing a mass of information on the area, population, commerce and methods of government of the colonies of the nations of the world, compiled by the Bureau of Statistics, O. P. Austin, chief, Washington, D. C., 450 pages.

ROAD DRAGGING. The great improvement in clay and gumbo roads effected by the simple expedient of dragging is demonstrated in a 42-page pamphlet issued by the Missouri State Board of Agriculture, and which will be sent free on application to Geo. B. Ellis, secretary, Columbia, Mo.

THE STATISTICAL ANNUAL of the Cincinnati Price Current for the year ending Mar. 1 comes to hand replete as usual with valuable provision and grain trade statistics compiled by that conservative authority, Chas. B. Murray, Cincinnati, O. A pamphlet of 42 pages, price 25 cents.

REPORT OF PEORIA BOARD OF TRADE. The thirty-third annual report of the Board of Trade of Peoria, Ill., contains detailed statistics of the trade and commerce of Peoria, much general information of value to grain dealers, the grain inspection rules established by the Peoria Board of Trade and a list of its members. Compiled by Robert C. Grier, secretary, Peoria, Ill.

UNIVERSAL EXPOSITION AT ST. LOUIS. We are indebted to the Department of Agriculture of the Louisiana Purchase Exposition for a copy of circular No. 1 giving information necessary to exhibitors and of interest to visitors, and the full text of the classification into classes and groups in Department H, which is that of Agriculture. Illustrated, 26 pages.

Buckwheat exports for the 8 months prior to Mar. 1 amounted to 116,885 bus.; compared with 694,032 bus. for the corresponding period of 1901-2.

## Supply Trade

The Grain Separator Co. has incorporated at Sparta, Wis. Capital stock \$10,000; incorporators, W. C. Hawkins and others.

Adolph Johnson, of the Johnson Foundry & Machine Works, Battle Creek, Mich., has invented a new drier especially adapted to cereals.

The names of thousands of users of Reynolds-corriss engines are listed in a 189-page book just issued by the Allis-Chalmers Co., of Milwaukee, Wis.

W. G. Clark, the well-known milling expert of Indianapolis, has entered the employ of the Dodge Mfg. Co., of Mishawaka, Ind., as consulting engineer.

Be wise—do not advertise for the benefit of your competitors and your manufacturers. Put a coined trade-mark on your goods and advertise your own business.—The Advisor.

J. N. Bacon, representative at Indianapolis, of the Invincible Grain Cleaner Co., has recovered from his long illness, tho much reduced in weight.

The appellate court at Chicago has affirmed the order restraining Foster, Waterbury & Co. from prosecuting a suit for \$90,000 alleged damages against the Webster Mfg. Co., of Chicago.

The Maroa Mfg. Co., Maroa, Ill., has concluded arrangements with W. A. Nutt, of Urbana, O., to manufacture and sell his patent flexible spout. Mr. Nutt takes considerable pride in his invention and is glad to have been able to place the manufacture of it with a company that can be depended upon to do good work.

The many friends of W. L. Penny, general agent of the Cook Mfg. Company at Peoria, Ill., will regret to learn that he has been reduced by 40 pounds owing to a recent struggle with pneumonia. Altho but the shadow of his former self he possesses the same old-time vim and energy, so recuperation must soon be his.

The S. Howes Co., of Silver Creek, N. Y., has purchased the entire manufacturing business of H. W. Allen, proprietor of the Excelsior Works. The company is installing a new Allis-Corriss engine of 150-horse power and a 200-horse power boiler. A special power house is being constructed, together with an electric light plant. This will greatly increase the capacity as the space now occupied by the old power plant will be devoted to new machinery which is already on the ground and being installed.

The Steel Storage & Elevator Construction Co. is again picking up some contracts, tho the scarcity of steel makes it necessary to do so with great caution. A 25,000-bu. elevator is to be built for the Valley Roller Mill Co. of Connorsville, Ind., and another for Farless & White for their mill at Henderson, Ky. A pneumatic conveyor plant will be built for the Malta Vita Pure Food Co., of Battle Creek, Mich. The Glucose Sugar Refining Co., for which the Steel Storage Co. built tank elevators of about 400,000-bu. capacity at Glen Cove, Long Island, N. Y., some years ago, is taking them all down and moving them to Peoria and Chicago.



## Purchaser is Not Bound to Accept Grain Inferior to Contract Grade.

Connor Bros. & Co., St. Louis, Mo.,  
vs.

Morgan, Walker & Co., Columbus, Miss.

Submitted to the National Grain Dealers' Association Committee on Arbitration, in August, 1902, and decided by the committee at a meeting held in Chicago, Jan. 5th, 1903.

This case is a difference because of the refusal by the purchaser to accept a car of corn, claimed to be of lower grade than the grade of corn bought, the seller claiming that the corn should have been accepted if a reasonable allowance was made for the difference in grade.

On Jan. 17th, 1902, Connor Bros. & Co. of St. Louis, sold to Morgan, Walker & Co., of Columbus, Miss., a car of No. 2 mixed corn and on Jan. 24th shipped a car of corn to fill the sale.

Morgan, Walker & Co. refused to accept the corn because it being inferior in quality, claiming that it would be unsalable in that market.

Connor Bros. & Co. contend that the corn should have been accepted although inferior in grade, and paid for at a reasonable discount from the agreed price, which allowance they offer to make, to cover deficiency in quality, and claim that because of such refusal they were damaged in demurrage and shrinkage to the amount of \$43, which amount they ask Morgan, Walker & Co. to pay them.

Morgan, Walker & Co. paid draft by Connor Bros. & Co. for value of the corn per contract, which amount was afterward returned by Connor Bros. & Co. subject to arbitration.

In this case there seems to be no dispute as to the material facts. The original contract between Morgan, Walker & Co., and W. P. Craddick, representing Connor Bros. & Co., does not appear to have been reduced to writing. The evidence offered indicates that the contract of purchase and sale was verbal. The confirmation by Connor Bros. & Co., of the sale, by wire to their agent, W. P. Craddick, states No. 2 corn so evidenced by a copy of the telegram dated Jan. 17th, 1902 and accompanying the papers. The invoice of the car shipped reads, mixed corn.

Morgan, Walker & Co. claim to have bought No. 2 mixed corn, which claim is not disputed by Connor Bros. & Co. The conclusion therefore must be that the sale was of No. 2 mixed corn.

On arrival of the car at Columbus, Miss., Morgan, Walker & Co. refused to accept the corn because it was inferior to the grade of corn bought, of which refusal Connor Bros. & Co. were notified without delay.

Connor Bros. & Co. instructed their broker at Columbus, Miss., "To examine the car and make Morgan, Walker & Co. a reasonable allowance upon it, if he considered it inferior."

Mr. Craddick "offered to make them a reasonable allowance." Such offer by the agent of Connor Bros. & Co. under the instructions he had received and the letter written by W. P. Craddick March 19th, 1902, wherein he states: "Sending you a statement of the damaged corn. I have sold the best of it, and what we have on hand is hard to move," seems to clearly establish the claim of Morgan, Walker & Co. that the corn was inferior and not of the grade they purchased, viz., No. 2 mixed corn.

It being the fact that the corn shipped was inferior to the grade sold, the question in this case is, should the purchaser be compelled to accept on contract, grain inferior to the grade sold, provided a reasonable allowance in price is made by the seller for difference in grade.

This committee has no knowledge of any rule in the grain trade making it obligatory on the purchaser to accept a lower grade of grain, than the grade purchased, and were such rule to be adopted, it would be contrary to law, as against a party to a contract, unless he so specifically agreed at the time of entering into the contract, or it could be proven that the rule was well established and the purchaser had personal knowledge of it.

A party to a contract may waive his legal rights, when such waiver is not in violation of law, and not against public policy, but another party cannot waive such rights for him without his consent.

We understand the law to be, that the article sold must answer in kind to the description under which it is sold, and there is an implied warranty, that the arti-

cle delivered is such an article as the name under which it is sold indicates.

In *Wolcott vs. Mount*, 36 N. J. Law, 262, it is said: "In general the only contract which arises on the sale of an article by a description by its known designation in the market, is that it is of the kind specified. The sale of a chattel by a particular description is a warranty that the article sold is of the kind specified." *Fairbank Co. vs. Metzger*, 166, Am. State Reports, 753 (New York Case).

"A sale of goods of a particular description of quality implies a warranty that the goods are or shall be of that description." *Morse vs. Morse*, 23 Am. State Rep., 783 (Maine Case).

The descriptive words "No. 2. White mixed corn, bulk," comprehend quality as well as variety, and imply a warranty on the part of the seller as to both. *Miller vs. Moore*, 20 Am. State Rep., 329 (Georgia Case). See Buyer's action for breach of warranty. Remedy—For breach of warranty of quality, whether the same is executive or executory, the vendee has three remedies against the vendor: 1st, The right to reject the goods if the property has not passed to him; 2nd, a cross action for damages for the breach; and 3rd, the right to plead the breach in defense of an action by the vendor, so as to diminish the price. *Morse vs. Moore*, 23 Am. State Rep., 783 (Maine Case).

"A breach of warranty upon the sale of personal property authorized the purchaser to rescind the contract and return the article, although there was no express agreement to that effect, and no fraud. *Smith vs. Hale*, 35 Am. State Rep., 485 (Mass. Case).

"A vendor of personal property, when the vendee declines to take and pay for it, ordinarily has the choice of any of the three remedies or methods of indemnifying himself against loss: 1st, He may store the goods or retain the property for the vendee and sue him for the entire price; 2d, He may sell the goods and property and recover the difference between the contract price and the price obtained for the article by resale; 3d, He may keep the property as his own and recover the difference between the market value at the time and place of delivery and the contract price. *Moore vs. Potter*, 63 Am. State Rep., 692 (N. Y. Case).

"A vendee has an option to retain the purchased article and recover the damages sustained or to restore the article within a reasonable time, rescind the contract and recover the price paid. *Rogers vs. Hanson*, 35 Iowa, 283. *Jack vs. Des. M. & Ft. D. R. Co.*, 53 Iowa, 399. *Aultman vs. Theiler*, 34 Iowa, 273. *Case Threshing Machine Co. vs. Haven*, 65 Iowa, 359. *Upton Mfg. Co. vs. Huiske*, 65 Iowa, 557. *King vs. Towsley*, 64 Iowa, 75."

We quote the above decisions of the higher courts of several states in support of our conclusion.

It is no doubt the well settled and established rule in law, that when a chattel is sold by sample or by a known grade, the seller must deliver goods or chattels equal in quality to the sample shown or grade stated, and if the goods and chattels delivered do not conform to the sample shown or the grade stated, the purchaser or vendee may return the goods and recover the damage he has sustained.

In no case is the vendee obliged to retain the goods if of inferior quality, unless it is previously so agreed.

While it is customary in the larger terminal markets, for the purchaser to accept on contract, at the market difference, grain inferior in grade to that bought, it is so done because in such markets the market difference is easily ascertained and such inferior grain is always marketable, besides in many cases it is so agreed.

However, for reasons herein given, it is the opinion of this committee that the adoption of a rule requiring the purchaser to accept on contract, grain inferior to that bought, could not be made effective without the consent of the buyer.

It is therefore decided that Morgan, Walker & Co. did not exceed their legal rights under contract, in refusing the corn shipped them by Connor Bros. & Co., and the payments should stand as made.

ISRAEL P. RUMSEY,  
WARREN T. MCCRAY,  
JAY A. KING,  
Arbitration Committee.

For the first time in over a year corn was sold recently for shipment from Kansas City to Chicago.

## Suits— Decisions

Taxation of elevators on railroad right of way under the late decision of a Nebraska court is explained by A. H. Bewsher in "Letters from Dealers," this number.

In order to make a trade custom binding on the parties to a contract, it is not necessary that the custom be coextensive with the state. *Rastetter v. Reynolds*. Supreme Court of Ind., 66 N. E., 612.

A mutual submission to arbitration is a sufficient consideration to support a note given in pursuance to an award of the arbitrators. *Downing v. Lee*. Court of Appeals at Kansas City, Mo. 73 S. W. 721.

Goods stored with one are within the insurance policy taken out by him on goods "held in trust." *Southern Cold Storage Co. v. A. F. Dechman & Co.* Court of Civil Appeals of Texas. 73 S. W. 545.

Where a person accepts the award of arbitrators, and gives his note for the amount awarded against him, he cannot afterwards, when sued on the note, successfully contend that the submission was not to arbitration, but to appraisal. *Downing v. Lee*. Court of Appeals at Kansas City, Mo. 73 S. W. 721.

Where a storage company insures in its name property stored with it, without the owner's knowledge, he, by adopting it, even after the loss, is entitled to the benefit; and adoption is not necessary where the insurance is taken out pursuant to a custom of the trade. *Southern Cold Storage Co. v. A. F. Dechman & Co.* Court of Civil Appeals of Texas. 73 S. W. 545.

Where the uniformly observed usage of the place to which goods are shipped requires the carrier to notify the consignee of the arrival of the shipment, such usage will be binding on the carrier unless its observance is dispensed with by an express stipulation to that effect in the contract of shipment. *Hurf & Frerichs v. Lackawanna Line*. Court of Appeals at St. Louis, Mo. 73 S. W. 346.

The Supreme Court of South Dakota on Apr. 7 affirmed the judgment of the Circuit Court of Lake County in the suit of Robbins & Warner of Minneapolis, Minn., against C. H. Weiss, grain dealer at Wentworth, S. D., to recover \$4,000. Mr. Weiss had become financially embarrassed by dealing in options on the chamber of commerce; and, in order to continue operating his elevator, borrowed \$4,000 of Robbins & Warner, secured by mortgage on the elevator, with the understanding that all future shipments would be made to Robbins & Warner. The loan was made in September, 1899, and in the following January the store that Weiss operated in connection with the grain business was closed under chattel mortgage. As Weiss owed the firm \$4,000 besides the mortgage, Mr. Warner, when he learned of the closing of the store, visited Wentworth and settled the book account for about half the amount due. Weiss then sold his elevator for \$4,600 and endorsed \$3,200 of the proceeds on the note secured by the mortgage. The mortgage was foreclosed. Weiss claimed the settlement was in full. The court decided that there was still due \$800 with interest. 94 N. W. 399.



## Validity of Line Elevator Receipts.

In the matter of the St. Paul & Kansas City Grain Co., the Supreme Court of Minnesota, on Apr. 9, reversed the order of distribution made to the assignees of the defunct corporation by the district court. A syllabus of the decision from the Northwestern Reporter, vol. 94, page 218, by Judge Brown, follows:

A corporation of this state with its principal place of business at the city of Minneapolis, owned and operated a number of grain elevators in Minnesota, Iowa, Nebraska, and South Dakota. It bought and stored therein grain of different kinds, each kind commingled in a common mass with like grain of other parties stored with it as a warehouseman. In the usual course of its business the several kinds of grain were shipped out, and in place thereof similar kinds of grain were received therein by purchase, and from others for storage, so that the common mass of each kind was constantly changing. The corporation borrowed money from the several receipt holders herein.

The loans were evidenced by its promissory notes, some of them payable in Massachusetts and others in Minnesota. To secure the payment thereof, it issued to the several payees warehouse receipts, specifying in each receipt, in effect, that it had received in store in its system of elevators grain of a designated kind, grade, and quality, subject to its order on the return of the receipt, which was indorsed to the holder of the note it was intended to secure. Four of the receipts so issued specified the particular elevators, their location, and the amount therein of

the grain covered by the receipts. Some of the designated elevators were located in Minnesota, but the greater part of them were in Iowa, Nebraska, and South Dakota. Two of the receipts designated the grain covered thereby as being "in its system of elevators," without designating any particular elevators.

The corporation, being insolvent, made an assignment for the benefit of its creditors, pursuant to the laws of this state, and the trust is being administered under the direction of the courts of this state. When the assignment was made, the corporation had in its several elevators within and without this state grain of the several kinds and grade designated in its outstanding receipts, so issued to secure the payment of its notes, exceeding in the aggregate the total amount called for by such receipts. It then owed the receipt holders \$140,000, and its general or unsecured creditors \$450,000. All of the creditors, including the receipt holders, reside outside of the states of Iowa, Nebraska, and South Dakota, and all have proved their respective claims, which have been duly allowed. The assignees took possession of all of the grain in all of the elevators, and converted it into money. This is a proceeding for an order directing the distribution of the money so in the hands of the assignees, in which the receipt holders claim a preference over and above the general creditors to the extent of the grain covered by their respective receipts. It is held:

1. That the receipts, as contracts of pledge, are to be construed, in respect to their validity, independently of the promissory notes they secure, and those covering grain having in part an actual situs in the different states distinctively, and in accordance with the laws of the state

where the grain was situated at the time they were issued.

2. The place of performance or enforcement of a pledge of personal property is the state where the pledged property is actually situated, and its validity must be determined by the laws of that state.

3. The receipts in question are valid as to grain covered thereby having an actual situs in this state, but invalid as to grain situated in the states of Iowa, Nebraska, and South Dakota. The statutes of those states have not changed the common-law rule as to pledges of personal property, and do not authorize a pledge of grain by the issuance of a warehouse receipt by a warehouseman for his own grain to secure his own debt in the manner here attempted.

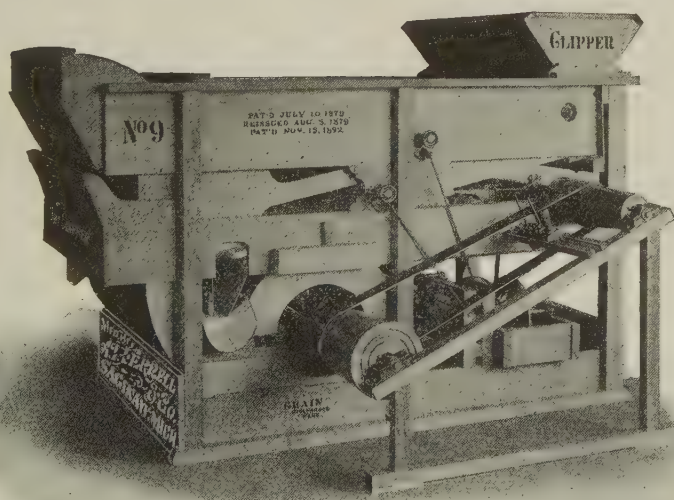
4. Under the general rule that the operation of statutory law is limited to the state of its enactment, it is held that the grain and warehouse statutes of this state have no force or effect upon transactions had in a sister state, and cannot be invoked to sustain the receipts here in question.

5. The receipts covering grain in the "system of elevators" of the grain company, without specifying particular elevators in which it was stored, are construed to cover grain stored in Minnesota elevators only, and, within the rule of Bank v. Wilder, 24 N. W. 699, 34 Minn. 149, are held valid. Such receipts are not so indefinite and uncertain as to the grain intended to be pledged as to render them inoperative and void.

Joe Leiter's attorney has made an offer to settle with remaining creditors for 20 cents on the dollar. Unless the offer is accepted Mr. Leiter must go thru bankruptcy.

# The Clipper Grain Cleaners

## No Advance in Prices.



WE ARE NOT IN THE GRAIN CLEANER COMBINATION THAT HAS BEEN FORMED TO ADVANCE PRICES. We are making our Cleaners better than ever and incorporating new improvements WITH NO ADVANCE IN PRICES.

Our CLEANERS are quickly and easily installed and simple to operate. *We do not have to send an expensive mechanic to set up and start them running and add his bill to the price of the machine!*

The CLIPPER is used in thousands of local elevators all over the country. There is no other Cleaner of medium price and good capacity that is so well adapted to this class of work.

Our CLEANERS require but one-fourth the power of a suction Cleaner of equal capacity and will do a far greater variety of work. We have the only successful combination Cleaner on the market, and we guarantee satisfaction.

Write for catalog and SAMPLE PLATE OF PERFORATIONS. You will find the latter useful whether you wish to buy a cleaner or not.

## A. T. FERRELL & CO., Saginaw, Mich.



## Grain Carriers

Toronto, Ont., is said to have a railroad blockade.

The Chicago Great Western expects to run trains into Omaha by December.

An extension of the C. B. & Q. from Ashland, Neb., to Sioux City, Ia., is being located.

Contract has been let for the construction of the Des Moines Southern to Greenfield, Ia.

Traffic has begun on the extension of the C. M. & St. P. from Eureka, S. D., to Linton, N. D.

The Northern Pacific has resumed work on the extension of 40 mi. from Mackenzie to Linton, N. D.

The longshoremen's strike at Montreal was settled May 10, just as it was becoming serious for grain exporters.

The Arkansas Valley & Western has laid track from Tulsa, I. T., to Keystone, Okla., and will reach Pawnee in another month.

Grain shipments from Chicago east were 908,000 bus. for the week ending May 16, compared with 1,530,000 bus. a year ago, by rail.

The Brazil Grain & Shipping Co. has been incorporated at Brazil, N. D., to build a railroad from that point to a connection with the Soo road.

Lake Michigan's level is 5 inches higher this season than last. Big boats are having little trouble in getting over the Chicago River tunnels.

Rates on grain over the C. M. & St. P. R. R. will be considered at a hearing by the Interstate Commerce Commission June 17 at Chicago.

The Minneapolis, Superior, St. Paul & Winnipeg Railroad is said to have obtained financial support. Construction of the proposed 500 mi. of road is to be pushed.

Fort William, Ont., recently had 17 boats in the harbor waiting to load wheat at the elevators. The grain is coming in from the west at the rate of 300 cars per day.

Grain shipments from Chicago by lake since the opening of navigation have been 19,000,000 bus., or 7,000,000 bus. more than during the corresponding period a year ago. More than enough boats have been offered at all times to absorb all the grain traffic.

Washington shippers feel that the Northern Pacific is discriminating in favor of Minnesota by giving Minneapolis and St. Paul a rate of \$3 per ton on wheat and flour to the coast, compared with \$3.85 from Spokane to the coast, one-fifth the distance.

The Red Lake River fleet of steamboats which were owned by Jas. J. Hill has been sold to the East Grand Forks Transportation Co., for \$17,000 cash. Together with the flat houses and the hoisting elevator at Grand Forks, N. D., the total consideration is \$30,000.

An embargo has been placed on New England shipments by the refusal of the New York, New Haven & Hartford and the Boston & Albany Railroads to accept any more grain shipments for the present to go east of Buffalo. This last blockade

is a surprise to shippers, who had supposed that embargoes were over for this season.

The Federal Supreme Court on May 18 decided against the Interstate Commerce Commission in the suit over the long and short haul rates made by the Louisville & Nashville Railroad. The railroad charged a higher rate for hauling freight to La Grange than to Atlanta, which is seventy-one miles farther from New Orleans than La Grange. The court held that Atlanta was a competitive point and La Grange was not, therefore the railroad in question could not be accused of discrimination in charging less for hauling freight to Atlanta than to La Grange. The decision of the court was a complete disappointment to the Commission because it effectually bars all future attempts on the part of the Commission to enforce the terms of the long and short haul clause. Shippers, according to members of the Commission, must now look for relief to Congress.

Hearing will be held at Chicago by the Interstate Commerce Commission June 16 to investigate the relations between the Peavey Elevator Co. and the Union Pacific Railroad. The Commission says it appears that the Peavey Co. is purchasing grain at western points of origin and shipping it over the Union Pacific to Council Bluffs and Kansas City, and through those points to eastern destinations; that the Union Pacific uses the elevators of Peavey

& Co. for handling and transferring grain, for which facilities the Union Pacific pays certain stipulated rates, generally amounting to 1½ per cent per 100 pounds. These rates, it is charged, result in large aggregate payments or allowances by the Union Pacific to Peavey & Co., and apparently are excessive and greater than charges generally imposed or allowed at Kansas City, Council Bluffs and other elevator points. The Commission says it appears that the rebates are not only on the grain of Peavey & Co., but on grain of all other shippers passing through the Peavey elevators, and that the allowance may subject other grain shippers to unjust discrimination and unjust transportation charges, and that they enable Peavey & Co. to obtain net rates less than the regular tariffs.

Under the new Persian tariff wheat, barley and oats are free of duty.

Bucket-shops have no standing in court under a decision by Judge Adams at St. Louis Apr. 22. Judge Adams held that the National Securities Co., as admitted by the plaintiffs, conducted a "bucket-shop," and consequently the United States bankruptcy laws would not furnish the desired relief. The petition was denied on the ground that a "bucket-shop" is neither a mercantile or trading pursuit, as those occupations are defined by the federal law.

## FIRE INSURANCE

### MILL OWNERS MUTUAL FIRE INSURANCE CO.

Des Moines, Iowa.

Insures Mills, Elevators, Warehouses and Contents. Oldest Flour Mill Mutual in America. Saved to Members nearly \$1,000,000.

J. G. SHARP, Secretary, Des Moines, Iowa.

### The Grain Dealers National Mutual Fire Insurance Co.

C. A. McCOTTER, Secretary,  
INDIANAPOLIS, IND.

Grain Elevators our Specialty.

Our Policy is most satisfactory  
to Grain Dealers.

## Reliable Insurance....

On Modern elevators and Contents can be secured at about one-half the rates charged by stock companies by addressing

**MILLERS NATIONAL INS. CO.**

205 La Salle Street, CHICAGO, ILL.

CHARTERED, 1865 ASSETS, \$3,380,676

NET CASH SURPLUS, \$466,595.

W. L. Barnum, Secy.

### Michigan Millers Mutual Fire Insurance Co. of Lansing, Michigan.

21 Years Successful Business.

Assets.....\$958,473.31  
Losses Paid..... 718,556.00  
Net Cash Surplus, 214,743.50

**50% DIVIDENDS** 1899  
1900  
1901

Insures Flour Mills, Grain and Elevators.

### INDIANA MILLERS MUTUAL FIRE INSURANCE COMPANY

OF INDIANAPOLIS, IND.

JAN. 1, 1902.

Gross Premium Notes.....\$697,501.33  
Surplus to Policy Holders..... 697,351.55  
Dividends Paid Policy Holders..... 238,566.84  
Cash Assets..... 119,924.77

**MILLS AND ELEVATORS ONLY  
PURELY MUTUAL**

A liberal policy issued.  
Losses paid when adjusted and NO DISCOUNT demanded. Address,

E. E. PERRY, Secretary.




**FAIRBANKS MORSE & CO.**

**GAS AND GASOLINE ENGINES**

STATIONARY  
PORTABLE and  
MARINE

CHICAGO, ILL., U.S.A.  
DETROIT, CLEVELAND,  
CINCINNATI, INDIANAPOLIS,  
LOUISVILLE, ST. LOUIS,  
KANSAS CITY, ST. PAUL,  
MINNEAPOLIS, OMAHA,  
DENVER, SAN FRANCISCO,  
LOS ANGELES, PORTLAND ORE.

F M C



**TWO GREATEST POWERS ON EARTH**

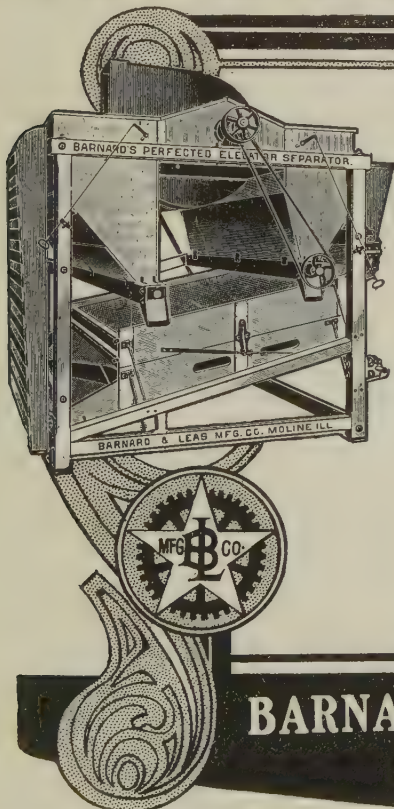
THE  
**Hess Grain Drier**

leads all others in merit and  
is the only one in general  
use in the large elevators of  
Chicago, Duluth and other  
terminal points, X X X

*New Catalog Free*

**Hess Warming and Ventilating Co.**  
707 Tacoma Building,  
CHICAGO.

# MODERN SEPARATORS



Barnard's Perfected Separators are up-to-date  
in every particular.

Not only this, but their superiority has been  
proven by many years of service.

They are unequalled for close separations,  
economy in operation and durability.

They not only clean the grain thoroughly, but  
they save the screenings for feed, thus adding a  
source of income to your elevator.

It will pay you to investigate their merits.

**BARNARD & LEAS MFG. CO. MOLINE, ILL.**

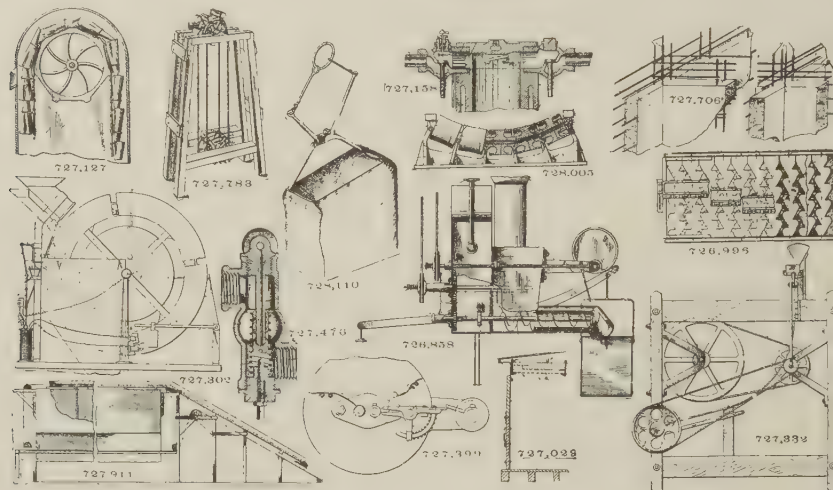
Builders of Elevators and Elevator Machinery



## Patents Granted

Martin H. Rumpf, Paris, France, has been granted letters patent, No. 727,455, on an explosion engine.

Benj. W. Ellison, Boyne Falls, Mich., has been granted letters patent, No. 726,890, on a machine malt tender.



Thos. B. Jeffery, Chicago, Ill., has been granted letters patent, No. 727,635, on a carbureter for gasoline engines.

Geo. Kingston, Kokomo, Ind., has been granted letters patent, No. 727,972, on a carbureter for gasoline engines.

Adolph Peteler, St. Louis, Mo., has been granted letters patent, No. 726,986, on a carbureter for gasoline engines.

Jay McCluer, Springlake, Mich., assignor to one-half to Aloys Bilz, Springlake, has been granted letters patent, No. 726,971, on an igniter for gasoline engines.

Frank E. Hipple and Henry T. Ratcliffe, Hutchinson, Kan., have been granted letters patent, No. 728,105, on a muffler for gas engines.

Carl O. Hedstrom, Portland, Conn., assignor to Geo. M. Hendee, Springfield, Mass., has been granted letters patent, No. 727,944, on controlling mechanism for internal combustion engines.

Vincent G. Apple, Dayton, O., has been granted letters patent, Nos. 727,564, 727,565, 727,566, and 727,567, on a regulator, an electric governor, an igniting system, and an electric switch, for gas engines.

Jos. L. Giles, Joplin, Mo., has been granted letters patent, No. 727,783 (see cut) on an endless elevator. The buckets are secured to the cable by clamps, which, as they pass over the sheave, fit into notches.

Wm. Thornburgh, Detroit, Mich., has been granted letters patent, No. 727,029 (see cut) on a car door. Wings provided with arms are hinged to the ends of the door and are held in closed position by a locking bar hinged at the lower edge of the door.

Robert H. Gray, Lexington, Ky., has been granted letters patent, No. 727,127 (see cut) on a conveyor. The receptacles are fastened to links having a doubled end constituting an eye, by a wire passing thru the doubled end. The recep-

tacles or buckets are conical and formed of one piece of sheet metal.

Friederich H. Schule, Hamburg, Germany, has been granted letters patent, No. 726,996 (see cut) on a separating machine. A table is divided into channels by partitions, the proximate faces of which are formed by re-entrant angles, a curved plate connecting the sides of each of the angles. Means are provided for shaking the table.

Harold A. Danne, Richmond, Victoria, Australia, has been granted letters patent, No. 727,302 (see cut) on a weighing machine. Four buckets are pivoted in a

varied by a movement of the igniter toward or from the explosion chamber.

Emil Maerky, Philadelphia, Pa., has been granted letters patent, No. 727,399 (see cut) on a sparking igniter for explosive engines. A pin passes thru the ignition plug and has a contact within the cylinder. A rockshaft in the plug also has a contact. Two levers mounted on a common pivot and normally in engagement with the outer end of the rockshaft form a clamping device held in engagement with the rockshaft by a spring.

Samuel E. Field, Victoria, Canada, has been granted letters patent, No. 727,332 (see cut) on a machine for hulling oats. The main frame has a hopper mounted thereon, and contains a power shaft to reciprocate a shaker, in receiving communication with the hopper. Connected with the lower portions of the shaker are movable delivery tubes for the grain, feeding adjustable stripping rollers one above the other.

Geo. C. Plummer, Philadelphia, Pa., assignor to Main Belting Co., Philadelphia, has been granted letters patent, No. 728,005 (see cut) on a support for conveyor belts. A plurality of angularly arranged rollers have their surfaces conforming to the natural curvature of the belt thereon. The frame is provided with uprights having recesses at their upper ends which adjustably support the hollow bearings in which fit the shafts of the rollers.

Henry M. Crites, Circleville, O., has been granted letters patent, No. 727,911 (see cut) on a conveyor. A platform is situated over a plurality of compartments and provided with openings communicating therewith. The material is conveyed over the platform and discharged thru the openings into the platform compartments by a conveyor chain provided with flights. The flights travel on axles carrying rollers moving over tracks mounted on the platform.

Elmer E. Jenkins, Rochester, Minn., has been granted letters patent, No. 728,110 (see cut) on a bag holder. The mouth of the bag is distended by two V-shaped

## Grain Purifying

If you want to know

Why grain should be purified

How grain should be purified

Why no elevator can afford not to purify

And wherein our Purifying System is superior to all others

Write to us and we will furnish you interesting information.

**CALDWELL & BARR, Earl Park, Indiana.**

Our System is fully covered by U. S. Letters Patent and has received the commendation and approval of more grain men than all other systems combined.



members connected at their vertices by a pintle, one arm of each of the members being bent at right angles to the plane of the members to form straight jaws having free ends for engaging the bag. The other arms of the members form handles, which are connected to links and a suspension ring.

Bernhard H. Stahr, Minneapolis, Minn., has been granted letters patent, No. 727,706 (see cut) on elevator or storage bin construction. Near the inner and outer surfaces of the walls are arranged a series of upright bars adapted to stiffen the walls vertically. In contact with the vertical bars, but not secured thereto, are rods horizontally arranged to brace the walls against horizontal thrust, all imbedded in concrete. The hopper bottoms also are formed of concrete containing bars imbedded, and resting upon girders.

Alex. H. Canning, Toronto, Can., has been granted letters patent, No. 726,858 (see cut) on an automatic weighing ma-

chine. Suspended from the scale beam is a weighing receptacle receiving the discharge from two spiral conveyors of unequal size, which, with the agitators above them, are driven by frictional gearing. At the end of the scale beam is a normally inactive cam. When the weight of the accumulating contents of the receiving vessel begins to depress the scale beam, the beam trips a lever setting the cam in motion, to more rapidly depress the beam. At the same time the tilting of the beam stops the conveyors.

Geo. W. Starr and John H. Cogswell, Havana, Ill., have been granted letters patent, No. 727,476 (see cut) on a mixer for explosive gasoline engines. A cylindrical shell having inlet and exhaust ports has an enlarged central portion forming the mixing chamber. The threaded plug in the lower end has an extension feeding tube opening into the upper end of the mixing chamber. A valve seating on the end of the tube has openings on its

sides and a flange at its lower end controlling the admission of air to the chamber. The upper end of the shell is closed by a threaded plug carrying an adjustable stop for the valve and a spring holding the valve to its seat.

## HOW ABOUT THAT SOFT CORN?

Try a  
Perfection Drier

Write

BABCOCK & HOPKINS,  
Rensselaer, Ind.

ROSS & ROSS,  
Chalmers, Ind.

CALDWELL, BARR & CO.  
Earl Park, Ind.

and see what they say about it.

GET PRICES FROM

TWEEDALE & HARVEY,  
Room 905,  
303 Dearborn Street,  
CHICAGO.

## PURIFIED GRAIN

Commands a premium in every market, which is perfectly natural. All trace of smut, must and mold odors, also water stains, are entirely removed.

Ten years experience in operating and building purifiers has shown us what is needed to do successful and practical work. Our experience should be worth something to you.

**The American Grain Purifier Constructing Co.**  
DAVENPORT, IOWA, or KENTLAND, IND.

EDWARD HINES, President

L. L. BARTH, Vice-President

C. F. WIEHE, Secretary

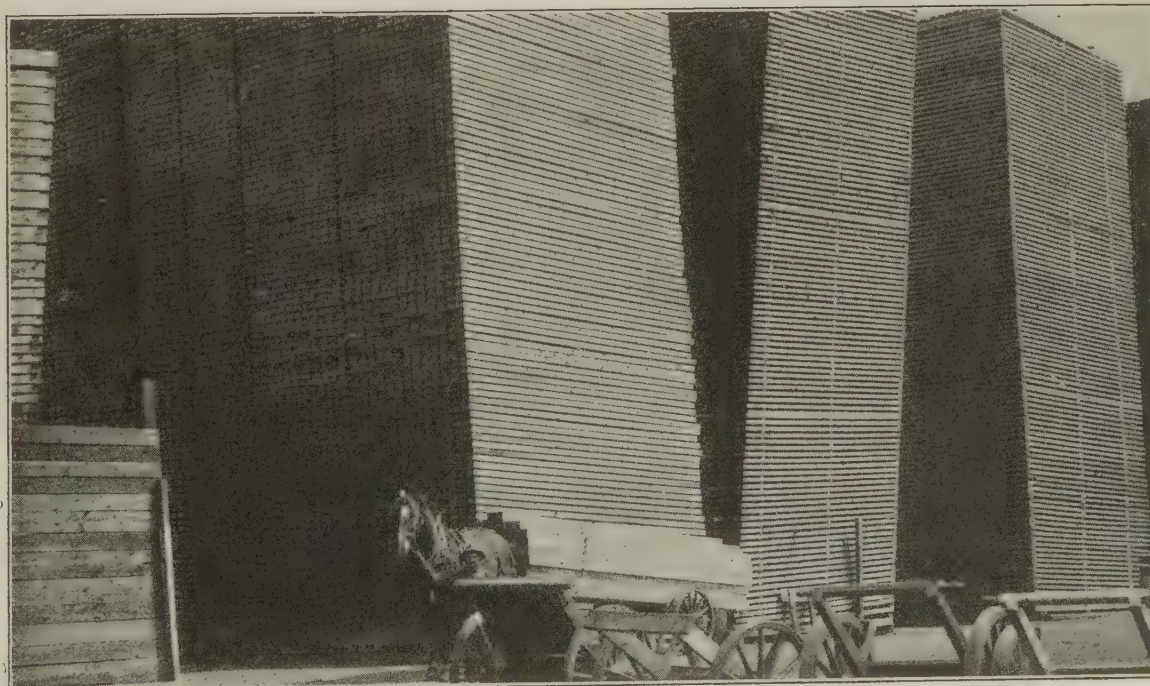
# EDWARD HINES LUMBER CO.

Long Distance Telephone  
"Canal" No. 349

CHICAGO, ILL.

Correspondence solicited and  
answered same day received.

We conduct the largest lumber yards in the world



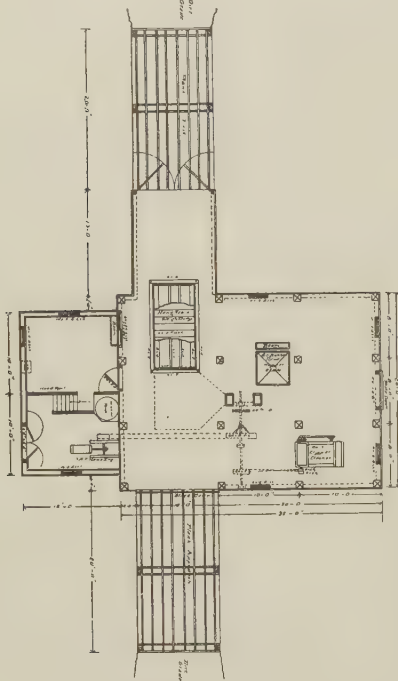
Headquarters for anything in the lumber line

The above view should be convincing evidence that we have the stock on hand to supply your wants with. We have 70,000,000 feet of it continually on hand—this, and our most complete equipment for prompt service, at your command. Let us hear from you when in the market.



*Plan of Country Elevator.*

Ample space on the working floor is sometimes more useful than the additional storage capacity gained by extending the bins clear down. The elevator proprietor who values a light, airy, roomy, work floor will find the plans of the elevator being built for Gilchrist & Co., at Ridgeway, Ia., reproduced herewith, of interest.



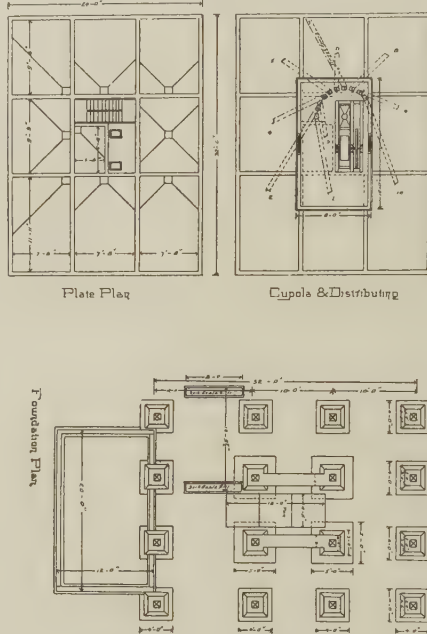
Foundation, Floor, Bin and Distribution Plans of Elevator, being erected for Gilchrist & Co., at Ridgeway, Iowa.

Part of the 24x32 ft. under the bins is occupied by the driveway; the remaining 24x20 ft. of clear space containing the 60-bu. Howe Hopper Scale, No. 1 Clipper Cleaner used principally for seeds, and a feed mill if desired.

Attached to the main building is a 13-ft. inclosure for the exit of the driveway, and a 12x20 office and engine room addition, containing the beam of the dump scale, a 7-h.p. Howe Gasoline Engine, and cooling water tank.

The cribbed walls of the 9 bins are carried on 10-in. posts resting on separate stone foundations. Lap siding is used on the main building and drop siding on the additions. The building is 63 ft. 4 in. high from grade to eaves. The basement has over 5 ft. of clear space, and the elevator boot is sunk 5 ft. below grade, water being kept out by a pan 4 ft. deep.

A 4-ton Howe scale is set in the dump floor, which is arranged for dumping sleighs. The grain is elevated from



the sink and boot by a single stand to a No. 3 Gerber Distributor in the cupola, controlled by cable and hand wheel on the work floor. The bins are cribbed 30 feet outside and 3 feet higher in the center; all are hopped so they will clean and deliver toward the center, where the hopper scale is placed. The drafts from this scale are dumped into the back pit, and while this grain is being elevated the scales can be refilled,

thus keeping a continuous flow of grain through the direct spout to the car.

Simplicity is the merit of the power transmission, which is direct from engine to line shaft with friction clutch pulley. The line shaft drives the elevator head directly by 1-in. 2-strand rope, and the cleaner by belt.

This elevator has been designed by the Younglove & Boggess Co., builders, Mason City, Ia.

*Electric Batteries of Gasoline Engines.*

By G. A. W.

About 90 per cent of the trouble with gasoline engines is on account of lack of information. The rest is caused by the wire connection coming loose, the ignition points becoming corroded by being covered with carbon made inside the combustion chamber, or the batteries running down.

Refill wet batteries or to renew dry ones. The ignition points should be kept clean of soot, to allow the spark to pass from one to the other.

The trouble with the wipe spark is that of wearing off the electrodes.

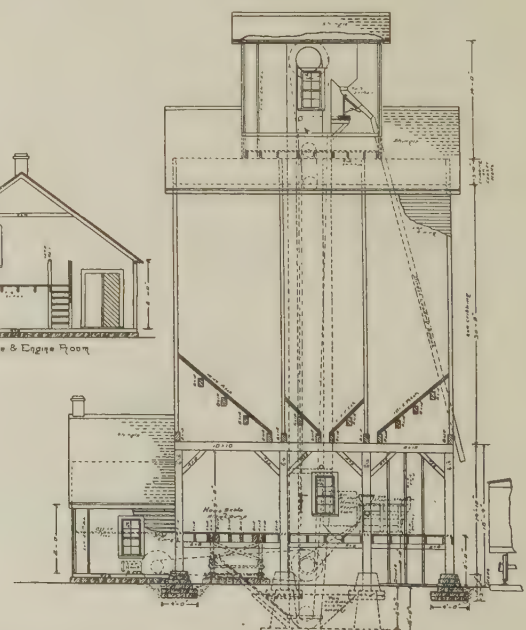
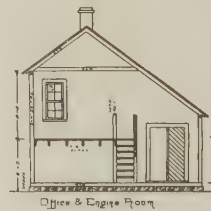
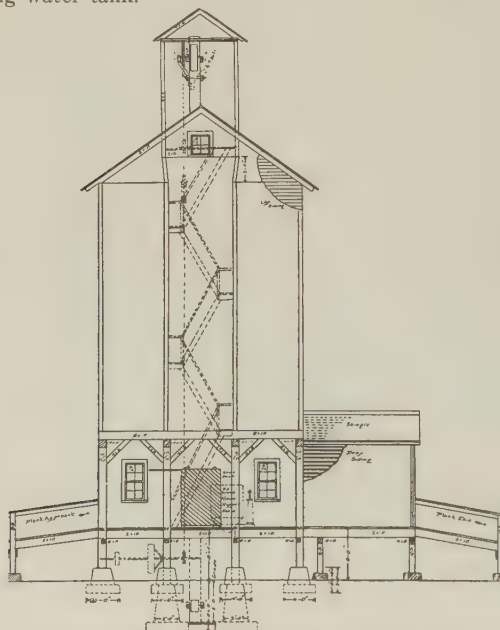
The only way to test the efficiency of a set of cells, either wet or dry, is by means of a buzzer, a volt meter or ammeter; this will show the voltage and amperage at once.

In regard to the location of the batteries about the engine anywhere within 1 or 15 feet will do. The essential thing is to have the insulation perfect and the proper leads from the battery to plug of engine and the ground wire, etc., of which every engine builder will send blue print.

The matter of electric ignition on gas engines of the different kinds, with instructions for putting on and maintenance, would fill a hundred-page octavo book.

Exports of beans and peas for the 8 months prior to Mar. 1 were 174,794 bus., compared with 242,660 bus. for the corresponding period of 1901-2.

Exports of foreign beans and peas for the 8 months prior to Mar. 1 were 30,403 bus., compared with 71,814 bus. for the corresponding period of 1901-2.



Track Elevation, Office and Engine Room and Right Sectional Elevations of Elevator being Built for Gilchrist & Co., at Ridgeway, Iowa.



## Passenger Lift for Elevators.

The cupola that can only be reached after a wearisome climb of a winding stair is not likely to be visited oftener than is absolutely necessary. Whether or not the machinery gets proper attention depends on the willingness or physical strength of the operator. It is safe to say that many elevators have been destroyed by fire originating from overheated bearings in the cupola that had been neglected on account of the extra labor to get up there.

One of the greatest conveniences ever introduced into elevators is the New Era Elevator, which is illustrated in the accompanying engraving. Trips to the upper floors or cupola are made quickly and easily. The New Era is safe, speedy and reliable. It needs no power, and actually

costs less to install than the old-fashioned stairway. A large number of them



The New Era Elevator.

are being placed in both new and old buildings.

The elevator is easily operated, the platform being mounted in a light and substantial frame and counterweighted. Safety is guaranteed by the patent lock. Additional information regarding this time and labor saving device can be obtained of the builders, the New Era Elevator Co., Sidney, O.

Sweden's parliament has voted not to reduce the duty on grain.



**WORLD'S POULTRY BOOK** IN GREATEST **COLORS**  
SEND 10 CENTS—worth \$100 to any poultry raiser. Treats on diseases, cures, scientific feeding, rearing chickens, ducks, geese and turkeys, from practical experience. It beautifully illustrates land and water fowls. Gives our formulas of how to feed to make hens lay 200 eggs a year. Prices quoted on thoroughbred poultry and eggs.  
**IOWA POULTRY CO.,**  
DEPT. 629, Des Moines, Iowa.

## STANDARD

Warehouse, Elevator, Railroad,  
Farm and Special

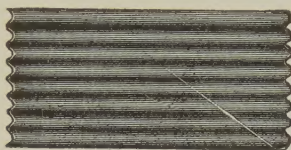
# SCALES

HICKMAN SCALE MFG. CO.

119-121 E. Walnut St.,

Mutual Phone E177 **DES MOINES, IA.**

REPAIRING DONE PROMPTLY



WE ARE LARGE MANUFACTURERS OF

Steel Roofing, Corrugated Iron, Etc.

We furnish this material in large quantities for grain elevators all over the country. We also take contracts for doing this work complete.

**SYKES STEEL ROOFING CO., CHICAGO, ILL.**

# SEAMLESS COTTON GRAIN BAGS

WRITE AND GET OUR PRICES

**MILWAUKEE BAG CO.**

MILWAUKEE, WISCONSIN.

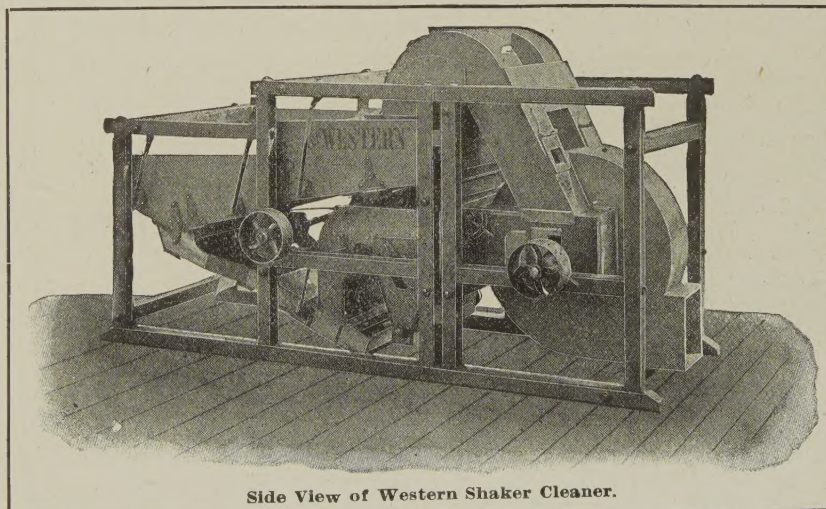
# "Western" Shaker Cleaner

Cleans corn, wheat or oats perfectly without changing screens. Using one on your grain will insure enough better grades to pay for it.

## "Western"

## Corn Sheller

is designed especially for grain warehousemen. It has large capacity and is well built. Its improved adjusting lever makes it possible to adjust the cylinder to any kind or condition of corn while running. Made in eight sizes. Write for catalog and discounts.



Side View of Western Shaker Cleaner.

Manufactured by

**Union Iron Works,**

**DECATUR, ILL.**

We make a specialty of the machinery and plans for modern elevators—employing a licensed architect.



The Ohio Grain Dealers Association meets at PUT-IN-BAY, June 2-5.

Take boats at Sandusky and Cleveland.

The Indiana Grain Dealers Association meets at Indianapolis, June 10-11.

In attending these meetings go

VIA THE

## Big Four Route

THE MOST POPULAR LINE TO

## INDIANAPOLIS

FROM

Chicago, Peoria, St. Louis, Cincinnati, Cleveland.

TO REACH PUT-IN-BAY GO OVER THE

BIG 4 ROUTE

To Either SANDUSKY or CLEVELAND

Good connections made with all Put-in-Bay boats.

W. J. LYNCH, } G. P. & T. A. } Cincinnati, Ohio. } W. P. DEPPE, } A. G. P. & T. A. }

J. C. TUCKER, General Northern Agent  
234 Clark Street, CHICAGO

Something must be wrong with a market that breaks three cents in as many minutes with brokers unable to execute stop loss orders.

Exports of rice for the 8 months prior to Mar. 1 amounted to 354,969 pounds, compared with 394,380 pounds for the corresponding period of 1901-2.



Perfect Passenger Service  
Fast Freight Service

CHICAGO & ALTON RAILWAY

THE ONLY WAY

"Of all inventions, the alphabet and the printing press alone excepted, those inventions which abridge distance have done most for the civilization of our species."—MACAULEY

PERFECTION IN TRANSPORTATION  
IS FURNISHED BY THE  
CHICAGO & ALTON RAILWAY

The heaviest steel rails, laid on a roadbed of crushed rock, make its track the smoothest. Over this dustless highway are run the most palatial trains in the world—the acme of luxury and comfort.

AMERICA'S MOST POPULAR RAILWAY—JUSTLY TERMED  
"THE ONLY WAY"

BETWEEN  
Chicago, St. Louis, Kansas City and Peoria  
GEO. J. CHARLTON, Gen. Pass. Agt., Chicago, Ill.

LITTLE JOURNEYS  
to lake resorts and mountain homes will be more popular this summer than ever. Many have already arranged their summer tours via the

### Chicago, Milwaukee & St. Paul Railway

and many more are going to do likewise. Booklets that will help you to plan your vacation trip have just been published, and will be sent on receipt of postage, as follows:

"Colorado-California," six cents.  
"In Lakeland" and "Summer Homes," six cents.  
"Lake Okoboji and Spirit Lake" four cents.

F. A. MILLER,  
General Passenger Agent,  
CHICAGO.

## LOCATIONS FOR ELEVATORS

In Illinois, Iowa and Minnesota on the line of the

### Chicago Great Western Ry.

Opportunities for men with capital to invest in paying modern elevators. No section of the country is so free from crop failures. Write for maps and full information.

W. J. REED,

Industrial Agent., C. G. W. Ry.  
604 Endicott Bldg.  
St. Paul, Minn.

## MANUFACTURERS

Contemplating establishing plants in the West, should take advantage of a location on



THE PIONEER LINE  
WEST AND NORTHWEST OF CHICAGO  
which reaches the famous

WATER POWERS,  
COAL FIELDS,  
IRON ORE RANGES,  
HARD AND SOFT LUMBER  
DISTRICTS

of the West and Northwest, and affords the best means of transportation to the markets of the world.

For further particulars apply to  
MARVIN HUGHITT, Jr., E. D. BRIGHAM,  
Freight Traffic Mgr. Gen. Freight Agt.  
CHICAGO

DID IT EVER OCCUR TO YOU  
to note the rapid development of East Texas as a truck and fruit-growing country? No? Then write for the pamphlet "Timely Topics No. 2" and become convinced that the resources of Texas are illimitable. Address  
"Katy," 500 Wainwright, St. Louis, Mo.

IT'S UP TO YOU  
to grasp the good things that come your way. Read up on the money-making possibilities in Missouri, Kansas, Indian Territory and Texas. Let us send you "Business Chances," "Timely Topics," "Texas," "The Golden Square" and other interesting "Katy" publications pertaining to the Great Southwest. Address,  
"Katy," 501 Wainwright, St. Louis, Mo.



## JEFFREY ELEVATING CONVEYING MACHINERY

FOR  
ELEVATORS  
FACTORIES  
MILLS, Etc.

Send for  
Catalog.



Address

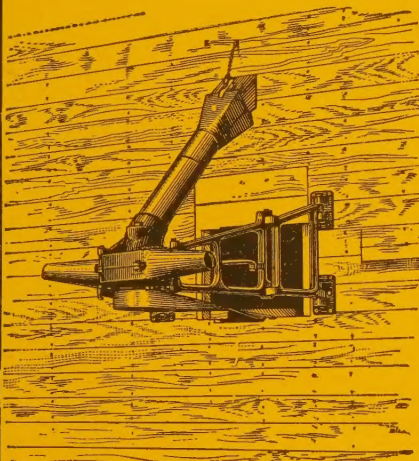
THE  
JEFFREY  
MANUFACTURING CO.,

Columbus, Ohio, U. S. A.

NEW YORK.

DENVER.

## Improved Ideal Car Loader



Manufactured at Allenville, Ill. Loads any size car from end to end and full to the roof with but very little power. Does not crack grain. Does not blow the grain, thus sorting the light and heavy and causing off grades. Pays for itself in a short time. Hundreds in use giving universal satisfaction. Can we interest you by saving you money? Sold subject to 30 days' trial at your elevator. Write for catalog giving full particulars.

The Ideal Car Loader Co.,  
ALLENVILLE, ILL.

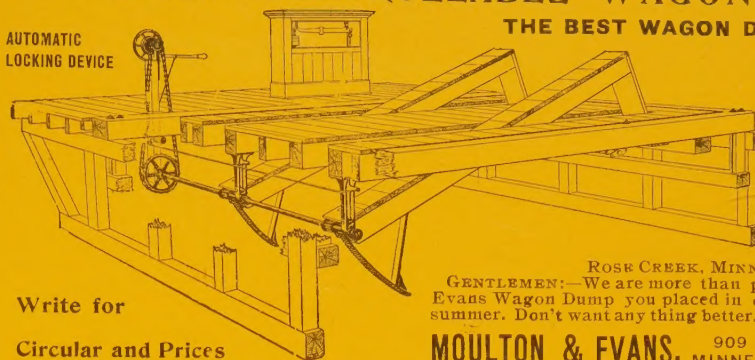
### HAD GOOD RESULTS.

Siebens Bros., Buckley, Ill.: "Discontinue our adv., as we have sold the engine. Have had many inquiries."

## THE EVANS CONTROLLABLE WAGON DUMP

THE BEST WAGON DUMP BUILT

AUTOMATIC  
LOCKING DEVICE



Can be used with and without dump scales.

Absolute safety control, great strength and durability

Patented April 12, 1898

Write for  
Circular and Prices

ROSE CREEK, MINN., Feb. 10, 1901.  
GENTLEMEN:—We are more than pleased with the Evans Wagon Dump you placed in our elevator last summer. Don't want any thing better. JOHN CRONAN & CO.  
MOULTON & EVANS, 909 E. 18th Street, MINNEAPOLIS, MINN.

## The Grain Dealer's Opinion

of what constitutes a good device for weighing grain into cars and bags is worth heeding.

## More McLeod Weighers

than all other automatic weighers, are used by grain elevator men.

Write For Catalog to

W. T. Eaton Mfg. Co.

4 Sherman St., Chicago, Ill.

## Wud U Sell Out?

Then read the advertisements in the "Elevators Wanted" column of the Grain Dealers Journal, or better still, advertise your property in the "Elevators For Sale" columns of the Grain Dealers Journal, and get your own price for it. Ads in this column cost only 15 cents per line, yet bring quick returns.

Address,

GRAIN DEALERS JOURNAL  
255 LaSalle St., Chicago, Ill.

## MODERN POWER TRANSMISSION ENGINEERING

exemplified with typical installations in each issue of

## Power and Transmission

(American Edition — English Edition)

Of special interest to those contemplating mill or factory improvements.  
Sample copy free. Address:

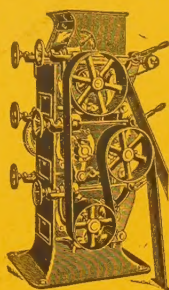
THE DODGE MANUFACTURING CO., MISHAWAKA, IND., U.S.A.  
MANUFACTURING ENGINEERS.

BRANCHES—Boston; New York; Chicago; Cincinnati; Atlanta; London, Eng.



# GRAIN DEALERS JOURNAL

## Corn and Feed Mills



4 Roll and 6 Roll  
Gear or Belt Drive  
for Slow Roll.

**It... Pays** *to have one in connection with an elevator, and to have the BEST one.*

Ours has no equal in **STRENGTH, DURABILITY, EFFICIENCY, CONVENIENCE, CAPACITY, and QUALITY OF WORK.**

Several Sizes. Prices Very Reasonable.

**Allis-Chalmers Company**

GENERAL OFFICES:

New York Life Bldg., CHICAGO, ILL.

**Do the ends justify the means?**

**A SMALL EXPENDITURE**

Reduced rate of Insurance,  
Lessened fuel bill;  
A clean house;  
Better working facilities.

**If so buy a Collector.**

**H. L. DAY,** 1118-26 Yale Place,  
Minneapolis, Minn.

POSTAL FOR BOOKLET.



## Webster

**Elevating, Conveying and Power Transmitting**

## Machinery



**Established 1876**

**Incorporated 1882**

THE FLAG WE FLY

## Webster M'f'g Co.

**Eastern Branch**  
38 Dey Street  
New York City

**1075-1097 West 15th Street**

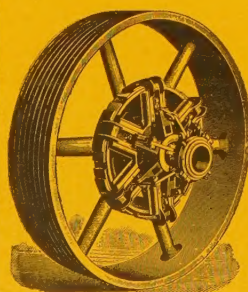
**CHICAGO**

Write for Catalogs K2 and M.

## Weller Manufacturing Co. Chicago, Ill.

Manufacturers of

## Grain Handling and Power Transmitting MACHINERY



NOW is the time to place your order for the necessary machinery for that elevator you intend to build or repair.

Go to headquarters where you will get right prices, good goods, prompt shipment, and courteous treatment.

**WE ARE HEADQUARTERS.**

**WRITE US FOR CATALOG NO. 17 IF YOU DO NOT HOLD COPY.**

## Grain Register No. 12 AA

This book is invaluable to the country grain man and is designed to facilitate the work of keeping a record of weights and number of bushels in wagon loads of grain received.

Each page is 8 1/4 x 14 inches and at top of the 11 columns are printed Date, Name, Kind of Grain, Gross, Tare, Net, Bushels, Pounds, Price, Amount, and Remarks.

Each page has spaces for 40 wagon loads and each book has 100 pages, making each book contain spaces for records of 4,000 loads. The book is well printed and ruled on Sterling ledger paper, and substantially bound in extra heavy binder board with leather back. Price \$1.50.

**FOR SALE BY**

**GRAIN DEALERS COMPANY, 255 LaSalle St., CHICAGO, ILL.**

**Send your Orders for  
Futures and Consignments to**

## GEO. H. PHILLIPS

**Chicago**

**READ MY DAILY MARKET LETTER**